

New York, Monday, March 19, 1923

Ten Cents

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Vol. 21, No. 531

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FEDERAL RESERVE BANK  
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# The ANNALIST

A Magazine of Finance, Commerce and Economics



The Port of Baltimore, Maryland

ADVERTISEMENTS

ADVERTISEMENTS

DIVIDENDS.

## \$31,500,000 PENNSYLVANIA RAILROAD General Equipment Trust 5% Certificates

**Maturing in equal annual instalments from March 1, 1924 to March, 1, 1938, both inclusive.**

Bearer certificates of \$1,000 each with privilege of registration as to principal. Warrants for the semi-annual dividends at the rate of 5% per annum payable March 1 and September 1 in Philadelphia and New York City.

*Samuel Rea, Esq., President of the Pennsylvania Railroad Company, in a letter to the undersigned dated March 12, 1923, writes in part as follows:*

"These certificates are to be issued by the Fidelity Trust Company, of Philadelphia, as Trustee, under an equipment trust agreement, in a form to be approved by you. There will be vested in the Trustee title to a new equipment costing not less than \$39,375,000, including the following:

- 190 Class P-70 Steel Passenger Cars.
- 35 " PB-70 Steel Passenger Combined Cars.
- 25 " BM-70K Steel Passenger Combined Cars.
- 475 " I-1s Heavy Freight Locomotives and Tenders.

Pending the delivery of the equipment, cash equal to the principal amount of the certificates is to be deposited under the equipment trust agreement, to be withdrawn from time to time as equipment is delivered, to the extent of 80% of the cost thereof. All the said equipment is to be leased by the Trustee to The Pennsylvania Railroad Co. at a rental sufficient to pay the certificates and dividend warrants as they mature. The principal of the trust certificates and dividends thereon will be unconditionally guaranteed by endorsement thereon by The Pennsylvania Railroad Company.

\$2,100,000 principal amount of these certificates are to mature on March 1st of each year from 1924 to 1938, both inclusive, and dividends thereon will be payable in the meantime semi-annually on March 1st and September 1st of each year at the rate of 5% per annum.

Both principal and dividends will be payable at the office of the Trustee in the City of Philadelphia, or at its agency in the City of New York, in gold coin of the United States of America or equal to the present standard of weight and fineness, and without deduction for any tax, assessment or governmental charge (other than Federal income taxes) which The Pennsylvania Railroad Company or the Trustee may be required to pay, or to retain therefrom, under any present or future law of the United States of America or of the Commonwealth of Pennsylvania.

The Company's outstanding paid-up capital stock is now \$499,265,700, having a present market value of approximately \$463,000,000. Dividends on this stock are now being paid at the rate of 6% per annum, and in no year since 1856 has the Company failed to pay dividends on its outstanding stock.

The sale to you of these certificates is subject to the approval of all public authorities that may be necessary for the issuance thereof and their sale to you, and to the approval of your counsel of all proceedings for the creation and issue of the certificates."

### THE UNDERSIGNED WILL RECEIVE SUBSCRIPTIONS FOR THE ABOVE CERTIFICATES IN EQUAL AMOUNTS OF ALL MATURITIES, SUBJECT TO ALLOTMENT, AT 99½% AND ACCRUED DIVIDENDS TO DATE OF DELIVERY, TO YIELD AN AVERAGE OF 5.08%.

The undersigned reserve the right to close the subscription at any time without notice, to reject any application, to allot a smaller amount than applied for and to make allotments in their uncontrolled discretion.

The above certificates are offered if, when and as issued and received by the undersigned and subject to the approval by the Interstate Commerce Commission and any other public authorities that may be necessary, of the issuance of the certificates and their sale to the undersigned, and to the approval by their counsel of all legal proceedings in connection with the creation and issuance thereof. Temporary certificates will be delivered against payment in New York funds for certificates allotted, which temporary certificates will be exchangeable for permanent certificates when prepared.

## KUHN, LOEB & CO.

New York, March 13, 1923.

Subscriptions for the above certificates having been received in excess of the amount offered, the subscription list has been closed and this advertisement appears as a matter of record only.

## Paramount Pictures

To the Stockholders of  
**FAMOUS PLAYERS-LASKY CORPORATION**  
New York, March 12, 1923.

PLEASE TAKE NOTICE that the regular quarterly dividend at the rate of \$2.00 per share on the preferred capital stock of this Company, issued and outstanding, has this day been declared, payable May 1st, 1923, to stockholders of record at the close of business on April 10th, 1923.

ELEK JOHN LUDVIGH, Secretary.

## American Telephone & Telegraph Co.

134th Dividend

The regular quarterly dividend of two dollars and twenty-five cents per share will be paid on Monday, April 16, 1923, to stockholders of record at the close of business on Friday, March 16, 1923.

On account of the Annual Meeting of the stockholders, the transfer books will be closed at the close of business on Friday, March 16, 1923, and reopened at 10:00 A. M. on March 28, 1923.

H. BLAIR-SMITH, Treasurer.

## United Shoe Machinery Corporation

The Directors of this Corporation have declared a dividend of 1¼% on the Preferred capital stock. They have also declared a dividend of 50c per share on the Common capital stock. The dividends on both Preferred and Common stock are payable April 5, 1923, to stockholders of record at the close of business March 20, 1923.

L. A. COOLIDGE, Treasurer.

## KERR LAKE MINES, LIMITED

81 BROADWAY

New York

DIVIDEND NO. 18

March 13, 1923.

The Board of Directors has this day declared a dividend of 12½c per share on the capital stock of the Company, payable April 16th, 1923, to stockholders of record at the close of business on April 2nd, 1923. Books will not close.

E. H. WESTLAKE, Treasurer.

## STOP TAKING PILLS.

The physician of today relies less upon pills and compounds than he does upon the pleasant, body-building exercise to be had at McGOVERN'S.

It is an interesting commentary that a very large percentage of the patrons of this organization were sent here by their physicians.

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and he who has hope has every-  
thing." —Arabian Proverb.

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(Physical Director)

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## SOUTHERN RAILWAY

1895—1923

### A Comprehensive Analysis With Logical Conclusions

The prospects of this great railroad system, based on a study of annual reports for the last twenty-eight years, are clearly portrayed in a pamphlet report which we have issued. A limited number of copies is available on request.

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Vol. 21, No. 531

NEW YORK, MONDAY, MARCH 19, 1923

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## The Annalist Barometer of Business Conditions



THE present cycle, extremely interesting as it is, has followed exactly the trend of previous recoveries, after a long period of depression. Recovery from the low prices of 1921 came first in raw materials, and, as these mounted, prices for the finished product naturally have advanced to conform with the advancing prices of raw materials. Of course, there may have been a measure of inflation in this, but even if this were true it is nothing to get alarmed about, because it is the natural upswing of the taking up of the slack created in the period of depression, when operations in all lines were at a particularly low ebb. On the other hand, although the danger of inflation may not be ominous, there is always the danger of markets for goods and services developing into runaway ones. Something like this has occurred in the steel industry, and there is some evidence of a runaway market in cotton and in one or two other textile lines; but thus far it has been confined to lines in which the demand is a particularly emphatic one. There is possibly more danger in a runaway labor market than in any other, as all lines have been speeded up. As each industry has felt in turn the stimulus of reviving prosperity, there has developed particularly keen competition between industry and industry, and corporation and corporation, for first-class employees. Unemployment has completely disappeared, with possibly a few exceptions in districts in the Midwest. Thus far a very good check has held on wages, even though they have advanced measurably from the scale of 1922. There is no doubt that a return to the scale of wages paid, say, in 1920, would be an extremely dangerous development, because, of course, it would be instantly reflected in rising costs of all materials.

Aside from our own splendid business conditions and the reports of further recovery toward normal, the most important development of last week was the assurance received from abroad that informal negotiations between France and Germany for the settlement of the reparations problem and the eventual evacuation of the Ruhr Valley by the French have been undertaken. All indications justify a belief that this perplexing problem, which has kept Europe stirred up for two months, is in a fair way toward being settled. It might be noted, too, that the initiative is being taken, as has been predicted, by the clique of German industrialists who now control Germany, and who are particularly anxious again to come into control of their estates in that rich productive valley now occupied by France. It is possible that the terms of settlement will not be agreed upon for another month or so, if then; but it appears to be a certainty

that some sort of terms of settlement will be reached. Germany has assumed a much more conciliatory attitude in the last fortnight than at any time since her territory has been occupied. There is considerable talk of defiance from both sides, but it is largely for political effect at home and abroad, and

bankers, and possibly by state revenues, of which France would receive something like one-third of the proceeds immediately. However, these are problems for the future. The outstanding development at the moment appears to be that both countries are anxious for an agreement on terms satisfactory to each of them—

### Business Conditions Are Nearer Normal

Barometers of all sorts, scanned by business mariners for indications of conditions in the immediate and far-distant future, continue to record only "fair weather ahead." In a very wide diversity of lines operations now are at the peak of the year and considerably higher than at any time in the last twenty-four months. New orders are coming along practically every day in a satisfactory manner, and it is probably safe to say that business conditions in the United States today are nearer normal than they have been at any time before since the armistice. There is as yet no outstanding sign of inflation of importance, and, so far as judgment may be formed at this time, the recovery in business which has taken place has been sound and healthy, even though its pace has been extremely rapid. There is apprehension expressed in some quarters that the business revival may be short-lived, and that those who purchase at present prices for Fall deliveries may be caught with high-priced goods which the public will not take. A survey of the situation does not furnish good grounds for these fears, and, thus far at least, buyers have exhibited no signs of nervousness in considering present price levels. Rather the manner in which the slack has been taken up has caused apprehension on the side of possible failure to get sufficient goods to meet the demand.

beneath the surface is to be detected an undercurrent of optimism that the tangled snarl is about to be unraveled. Germany has reached the stage where she is willing to make an informal offer of settlement. The sum of 30,000,000,000 gold marks has been mentioned as the amount Germany would be willing to pay France in reparations, while on the other hand the sum of 50,000,000,000 gold marks has been mentioned in France as the amount she would be willing to accept in lieu of her previous demands.

Of course, there is a very wide difference between these figures, but at least they form the basis on which discussions and negotiations might be started. It has been suggested by some of the leaders in Germany that one way out of the present dilemma would be the floating of a big international loan for Germany, guaranteed by her industrialists and

that France would like to be able to withdraw from the Ruhr Basin with her announced purpose accomplished and that Germany of course is doubly anxious that such a settlement shall take place. The situation between the two countries is so completely filled with political and economic ramifications of all sorts that a settlement no doubt will be difficult to reach, but that it will be reached, and within a short time, there now appears to be small doubt. Week by week the pressure against both countries for a settlement on any terms becomes more acute, both from interior and exterior sources.

It is rather a remarkable thing to just what extent the markets of the world have ignored or glossed over the difficulties between France and Germany, and is our own affairs, particularly interested as we are in watching the daily growth of business and the increased

prosperity of the country, there is a continued disposition to pay little or no attention to the developments abroad. Of course, business here would be more or less affected by developments of importance in the situation. One of its present reflections is in the tremendous demand for our iron and steel products from abroad. This country, in the last two or three years, has come to look upon its foreign trade as slow, ineffective, and, to a very large extent, negligible but, as a matter of fact, the foreign trade figures which come to hand exhibit rather a remarkable state of affairs. They show, for instance, that instead of being on the decline, shipments from this country to Europe increased in February over the shipments for the same month of 1922 by approximately \$59,000,000, represented to a large extent in foodstuffs, iron and steel, and other metals. The reason for the present increase in exports, coke in particular, may be traced back to the differences between France and Germany but, beyond this, there is quite a healthy inquiry in many other lines from foreign buyers and it would not prove at all surprising should the export figures from month to month continue to show remarkably large gains. Of course, this is dependent to a large extent on the ability of Europe to purchase here and her purchasing power, it is quite evident, is increasing.

Our own greatest interest, however, is in what is happening right at home, and week-to-week figures, which must be used as barometers of trade and industry, give basis for almost unlimited optimism. One must thumb the records back to the inflationary period which followed the war to find records which equal many of them, and in some particularly important directions, as a matter of fact, all previous records have been broken. This was particularly true of the January and February traffic hauled by the railroads. It was true, too, of the country's iron production for the month of February. Carloadings now are at just about the peak. The steel industry is operating at 90 per cent. of capacity, with mills sold practically full for the first half of the year. Automobile factories are working at 100 per cent. of capacity and it is entirely possible that more automobiles will be turned out and sold this year than ever before in the history of the trade. Such lines as textile, leather, copper, zinc, cotton, farm implements, department stores and mail order concerns all are working at a very largely increased ratio of operations as compared with this time last year. These are the visible signs of improved trade and thus far have shown no indication of halting.

The commodity markets continue to swing vigorously upward. They now have advanced some 12½ per cent. in a year, and 3 per cent. since the first of

Continued on Page 400



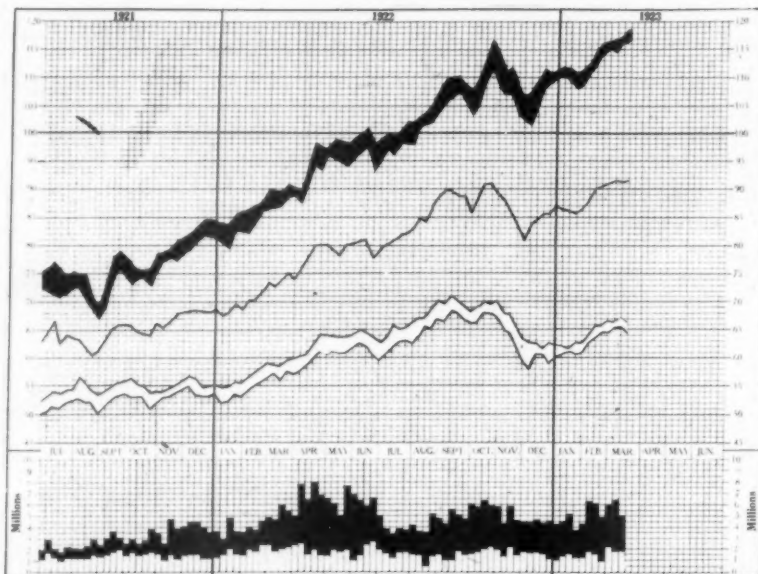
# Stocks and the Range of Stock Market Averages



**I**T was to have been fully expected that the week in which income taxes were paid to the Government should have been characterized by irregularity and some degree of liquidation for the payment of this annual obligation. This is what happened last week in the stock market, and it was noticeable that after the pressure brought about by this tax selling had passed, stocks in the main resumed their upward course in much the same impressive manner which has characterized the advance since it started last Fall. Most stocks were very well taken on the declines and the markets, although irregular, were orderly. After the pressure was removed, the market developed another series of million-share days and its chief characteristics were those which have been the outstanding ones in the last few months. Individual stocks, which had exhibited a tendency to lag behind, were quickly brought up into line and some of the more volatile industrial leaders, in which pools are now operating, were advanced very rapidly on buying which came not alone from pool sources and from the usual inquiry from those who sold for the decline, but from distant participants, who were attracted to the market by the possibilities of either investment or speculation. Very possibly, the reaction which carried stocks back something like two points on the averages, was a good thing for the market as a whole. It had the effect of shaking out some weak holdings; of presenting an opportunity for the transfer of paper profits into actual ones; of reducing brokers' borrowings and, at the same time, was so well started at the lower levels touched as to engender added confidence in the immediate outlook for stocks.

The history of the market thus far this year has been a very interesting one. Recapturing its swing after the reaction, which is to be expected around the holidays every year, the market reached its full stride late in January, continued its upswing, with only intermittent reactions, in the month of February and has, if anything, quickened its pace in the month of March. In this period there were twenty-six days on which the sales have aggregated more than one million shares. Three of them occurred in January, seventeen in February, and the balance has been rolled up this month. But, under present conditions, million-share days can be considered only moderately active ones, taking into consideration the fact that a tremendous volume of new securities has been listed on the New York Stock Exchange. There is considerable disposition on the part of the professional element in Wall Street to anticipate trading days on which the turnover will be from 2,000,000 to 3,000,000 shares on the New York Stock Exchange. This forecast is based on the historical fact that the tag-end of a bull market is always the fastest and that every professional effort will be made to bring about good markets as the year turns into Spring.

The dangers in the present market, which have been heretofore pointed out, have been no whit diminished in the last week, and the faster the market goes and the higher the levels attained by market quotations, the greater is this danger because of the quickness and certainty of the recoil in case stocks run beyond the point, as they are sure to do, where present conditions of business and industry in this country have been fully discounted. It is to be pointed out that many of the industrial shares are selling from 50 to 100 points higher than at this time last year, and that advances of 25



In the upper portion the black line shows the closing average price of fifty stocks, half industrials and half railroads. The black area shows for each week the highest and lowest daily average price of the twenty-five industrials, and the white area the corresponding figures for twenty-five rails. In the lower portion the black area shows total weekly volume of sales and the white area weekly volume of the fifty stocks used in the preparation of this chart.

## Shares Sold on the New York Stock Exchange

Week Ended March 17, 1923

	1923	1922	1921
Monday	641,510	970,406	620,276
Tuesday	925,350	941,042	643,940
Wednesday	1,053,380	1,157,670	823,910
Thursday	988,483	1,121,900	814,291
Friday	924,035	1,193,107	796,600
Saturday	506,965	694,407	375,130
Total for the week	5,039,723	5,988,532	4,074,147

to 30 points in the last three months are extremely common in the industrial group. Of course, these price depreciations have not come overnight. They have been the result of a moderately slow process. But it is to be noted that in the last six weeks the market has many times gone too fast for its own good and has had to pay for these bursts of speed with drastic reactions. But, at the same time, a great amount of outside interest has been attracted to it, particularly in the last few weeks. The odd-lot houses report sales which, in many cases, show increases of almost 100 per cent. over the business transacted in March of last year, and business has been picking up quite rapidly for the important brokerage houses with wire connections in all parts of the country.

**I**T must be said that there is sound basis for the advances which have taken place. The steel mills of the country, operating at 90 per cent. of capacity, are booked practically solid to the turn of the half-year. Every other business barometer points directly to "fair weather ahead." Carloading figures are at the peak, and while the early Spring is, ordinarily, not a good time for the railroads, still the evidence that comes to hand from day to day is that traffic thus far in every month of the year has broken all existing records in railroad history. Such additional indices as cotton consumption figures, bank clearances, reduction of business mortality, bookings in practically every manufacturing line, and activity and higher prices in commodities, all appear to point toward a robust and widespread recovery in business. Nineteen hundred and twenty-two earnings statements, now coming to hand from time to time, show very conclusively that the last half of the year, and more particularly the

last quarter, was the best one, and the January and February statements indicate that the speed has even been accelerated. It is possible now, looking back over these corporate reports, to measure the accuracy of the stock market, for stocks as a body started upward at just about the time when business commenced to turn from poor to fair.

**T**HE problem of the stickholder lies in his ability to measure the price at which the shares he holds will have fully discounted the present period of business recovery. No doubt many of the stocks listed on the New York Stock Exchange which are traded in in other markets already have discounted everything that will happen during the balance of 1923. Others, of course, are not this far along. Naturally, there is no way of gauging just what the market is going to do in the future. There are so very many ramifications to it, it is swayed this way and that by such a multiplicity of factors, that forecasts are extremely dangerous. It is possibly true that the present one is something like 80 per cent. over; that is, that the body of stocks have advanced to a point where they have practically discounted present conditions, and that the further upswings which take place will be borrowings from the future. Of course, this applies almost entirely to industrial stocks. It is to be noted that the railroad shares have not yet enjoyed an advance commensurate with the traffic and earnings figures which are now in hand. It is an old axiom of the Street that a market in which the railroad stocks do not move with the industrials is not a well-rounded one. It must be said that this is the case now. Railroad stocks show but small change from the figures at this time in 1919. The question might be asked, What is the matter with the railroad

stocks, and why have they not moved vigorously and concurrently with the industrials? One of the reasons, of course, is the tremendous pressure of legislation against them and the fact that they are more or less tied up with the whims of politicians. There is to be considered the fact, however, that earnings are now at a splendid rate, that traffic is heavier for this season of the year than it has ever been, and—probably most important of all—that railroad stocks as a whole have drifted into remarkably strong hands, and it is believed that the present market will not be concluded without very strenuous attempts to bring higher market value to the first-class railroad shares. The Street has been nearly swept clear of railroad stocks. Very few are to be found either in brokers' loans or other banking envelopes. A large number are held as banking investments and in other exceptionally strong quarters. This is all the more reason why a good railroad market may be anticipated before the year is over.

**T**HE history of last week in the stock market marked the disappearance of all reports that a check is to be put upon speculation by another increase in the Federal Reserve rediscount rate. During its life, which lasted something like six or seven days, thus rumor, although it had no foundation in fact, was an effective brake on the market. It has been repeatedly contradicted, however, from Washington, and the action of the money market certainly has not borne it out, so Wall Street has more or less forgotten its scare in this connection.

The foreign situation has more or less disappeared from view as a market factor. Of course, a casual eye is kept on the foreign exchanges and on the diplomatic thrusts and counter-thrusts between France and Germany, but altogether the attitude of the stock market and all other markets toward the foreign situation has been one of calmness and serenity. Should the present negotiations for a settlement of this difficulty come to a successful culmination, there is little doubt that the market would celebrate the complete removal of one of its danger clouds.

Money was in ample supply last week despite the very large bookkeeping transactions between individuals and the Government, the interruptions caused by the income tax payments, and the transactions necessary to close up the sale of the new 4½-4½ per cent. Treasury certificates, the 5-5½ per cent. rate for call funds has attracted back to the financial district a very large supply of interior money.

It is evident that the shares based on the necessities in connection with increased business gave the best account of themselves. These include the steels, the food shares, woolen shares, leather issues, the automobile and automobile accessory stocks, the tobacco stocks, the railroad equipments, the copper shares and those based particularly on farming operations. Even the shipping stocks, which have, with the railroads, been lagging far behind the market, have given some signs of life in the last fortnight and are gradually drawing into line with the body of stocks.

With a Business Man's Luncheon





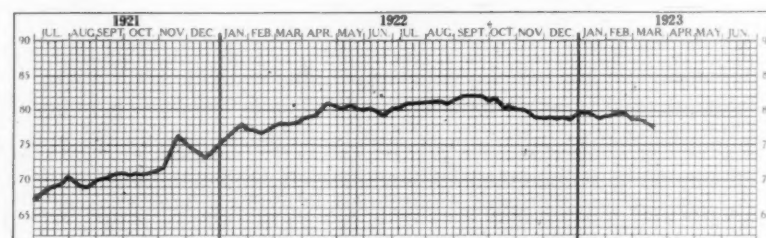
# Bonds—Trend of Bond Prices—Average of 40 Issues



THE bond market opened the week with continued reaction in prices for securities of the higher grades. On Tuesday a slight improvement in the tone was noticeable, but it subsequently proved to be short

lived, for gradual declines in small fractions were the rule for the balance of the week. Trading was unusually quiet, very few important deals in over-the-counter trading being reported, while activity on the Stock Exchange was so restricted that the ticker tape rarely showed sales of anything but Liberties. Losses were fractional in most cases and the consensus of opinion seems to be that the underlying cause of the present trend is anticipation of a continuation of interest rates at least at present levels, if not higher, for several months to come. This opinion seems well supported by the apparently insatiable demand for short-term obligations, maturing from six months to a year hence. The heavy subscriptions to the \$400,000,000 issue of new 4½ and 4¾ per cent. Treasury certificates last week, for which applications exceeded the amount offered by \$100,000,000, was a shining example of the present security demand. Other examples of this tendency are found in quotations for issues which have been called for redemption a few months hence and which are quoted at prices yielding from 3.90 to 4.50 per cent.

New issues were light but the aggregate, swelled by a few large offerings, such as the \$31,500,000 Pennsylvania Railroad general equipment trust 5 per cent. certificates, due serially 1924 to 1938, which were quickly distributed at 99½, a 5.08 per cent. basis for average maturities, was larger than last week's total. Among the other interesting flotations were included: \$2,675,000 Ohio Public Service Company first mortgage and refunding thirty-year 6s at 97.29 to yield 6.20 per cent.; \$2,500,000 Federal Light and Traction Company thirty-year 7 per cent. convertible debentures at par and interest; \$350,000 City of Fayetteville, N. C., 5 per cent. bonds, due 1926 to 1964, at prices yielding 4.80 to 4.70 per cent.; \$100,000 City of Gloversville, N. Y., serial 5s, due 1933 to 1940, on a 4 per cent. basis; \$1,037,000 City of St. Petersburg, Fla., 5½s, due Dec. 1, 1952, at 107½ and interest, to yield 4.75 per cent.; \$700,000 City of Providence, R. I., 4s, due 1963, at 100 and interest; \$3,000,000 Georgia Railway and Power Company twenty-five-year general mortgage 6s at 97 and interest, to yield 6.25 per cent.; \$200,000 Okmulgee County, Okla., 5s, due 1948, on a 4.60 per cent. basis; \$1,000,000 Metropolitan Edison Company first and refunding mortgage, series C 5s, due 1953 at 89 and interest, to yield 5.75 per cent.; \$750,000 Continental Paper Products, Ltd., first mortgage collateral trust twenty-year 6½s at a price to yield 6.70 per cent.; \$500,000 North St. Lucie River Drainage District, Fla., 6s, due 1927 to 1946, at par and interest; \$430,000 Mobile County, Ala., 5s, due 1943, at 106½ and interest, to yield 4½ per cent.; \$250,000 City of Hoboken, N. J., 5s, due 1943, on a 4.30 per cent. basis; \$4,000,000 Los Angeles Gas and Electric Corporation general and refunding mortgage 5½s, due 1943, at 97½ and interest, to yield 5.70 per cent.; \$7,500,000 American Chain Company, Inc., ten-year 6 per cent. sinking fund debentures, at 97½ and interest, to yield 6.30 per cent.; \$493,000 Passaic County, N. J., 4½ per cent. road bonds, due serially 1924 to 1943, on a 4.30 basis; \$6,000,000 West Penn Power Company first mortgage, series E 5s, due 1963, at 90 and interest, to yield 5½ per cent.; \$4,500,000 Denver



## Par Value Sold on the New York Stock Exchange

Week Ended March 17, 1923

	1923	1922	1921
Monday	\$9,226,000	\$15,549,900	\$10,721,850
Tuesday	11,541,350	12,736,600	10,185,950
Wednesday	10,040,500	17,898,150	9,069,950
Thursday	9,617,600	17,417,600	10,650,200
Friday	10,255,400	16,819,900	7,461,250
Saturday	6,685,750	11,295,300	4,494,630
Total for the week	\$56,766,600	\$91,707,450	\$52,583,830

& Rio Grande Western Railroad 5½ per cent. equipment trust certificates, due 1924 to 1938, at a price to yield 5½ per cent. for all maturities.

The market for municipal bonds was stagnant, dealers reporting less activity than has been evident for any week in several years. This condition is attributed by dealers to the competition arising from the issuance of the large United States Treasury offering. These notes on a 4¼ per cent. basis for six months' maturity and 4½ per cent. for those running one year return an income considerably in excess of that paid by most municipals of similar maturity at current prices. Dealers generally seem optimistic over the outlook for bonds of this class, pointing particularly to the great scarcity of bonds available in blocks of any size as indicative of a renewed demand in the near future. They foresee little in the way of new offerings during the balance of this month, but expect several large new issues to be brought out in April, including some, now in the hands of the underwriting syndicates, which have been temporarily withheld from the market. Liberty bonds all lost fractions, averaging ¼. An unusually heavy demand was evident on Friday for the United States Treasury 4½s, on which day the ticker registered sale after sale at 99.30, evidently on one large order.

Railroad bonds followed the general trend of the last few weeks, with the seasoned, well-protected mortgages steadily losing ground, while the speculative issues were comparatively firm, and in some instances made good gains. Earnings statements of the carriers are, almost without exception, of a very encouraging nature, and reports as to car loadings and other traffic statistics indicate continued gains over last year's figures, and in some instances record totals for all time were reached. That the management of a good many roads anticipate a continuation of traffic at the present volume is indicated by the numerous orders for new equipment being placed, and a large volume of equipment trust certificate offerings is expected in the Summer months. This type of financing, which in the past has been taken almost exclusively by insurance companies and other large financial institutions, is becoming more popular with the individual investor, and dealers anticipate no difficulty in taking care of the large volume to come. The way the new Pennsylvania Railroad and Denver & Rio Grande Western offerings were snapped up is indicative of the new demand for equipments. The Great Northern applied to the Interstate Commerce Commission for permission to offer \$20,-

000,000 new general mortgage 5s out of a total issue of \$60,000,000, to reimburse the treasury for past expenditures and for present additions and betterments. Southern Railway asked for authority to offer \$6,750,000 of equipment trust notes, and Western Pacific also requested authority for \$5,600,000 of the same type notes.

The merger of the New York, Chicago & St. Louis with the Toledo, St. Louis-Western, the Lake Erie & Western and several smaller roads gained another step toward its consummation when the stockholders voted to approve the action of their Directors. Lake Erie & Western second mortgage 5s lost 3, to 82, but the first 5s were unchanged. Canadian Pacific reported a gain in net income for the year 1922, showing fixed charges earned almost three times, but the debenture 4s lost ¾, to 77½. It is difficult to see how the increase in capitalization of the Louisville & Nashville through a 62½ per cent. stock dividend could have affected prices for that road's bonds, but the record for the week show that Louisville & Nashville bonds were practically the only legal obligations to gain during the week. The unified 4s rose ½, to 88½, and the 5½s advanced ¾, to 103. Atchison, Topeka & Santa Fé general mortgage 4s lost a point, to 85½. Chicago & Northwestern general 4s dropped ¼, to 81½. Union Pacific first 4s fell an equal amount, to 89½. New York Central 3½s lost a point, to 72½, but the 6 per cent. debentures rose a fraction, to 104½. Chicago, Burlington & Quincy general 4s declined 1½, to 82½, and the 5s fell ½, to 98. The new Northern Pacific 5s dropped sharply from 99 to 95 when the offering syndicate expired, but they later recovered about ¼. The St. Paul issues were fairly strong early in the week, but most of them reacted on Friday, so that net losses ranged from ¼ to ¾. Seaboard Air Line adjustment 5s jumped 1½, to 29½, but the 6s fell ½, to 65. Missouri, Kansas & Texas adjustment 5s gained a fraction, to 61½. New Haven issues were practically unchanged. Baltimore & Ohio gold 4s, with their legality sustained for two years more, lost 1½, to 75½.

Public utility bonds reacted to the apparently anomalous current trend in most striking fashion. Obligations in this class, particularly those of the better grade, have been holding their prices more steadily of late than any other group. Last week, however, a good many reports for 1922 were published, and most of these showed excellent progress both in earnings and economy of operation, but prices for these bonds promptly began to decline. American Telephone and Telegraph collateral 5s

lost ½, to 96½, but the convertible 6s gained ½, to 116½. Duquesne Light 6s fell ½, to 103. New York Gas, Electric Light, Heat and Power 5s lost a fraction, to 99. New York Telephone 6s, due 1941, dropped a point, to 103½, and the 4½s lost ½, to 92½. Montana Power 5s were an exception to the rule. That company, as a result of renewed activity in the copper mines with which it does a large business, showed a substantial gain in earnings, and the 5s advanced ¾, to 95½. Market Street Railway 5s lost ½, to 94½ in spite of large advances in its preferred and common stocks, resulting from a rumor that sale of the property to the City of San Francisco at a good figure would be soon consummated. United Railways Investment 5s lost 1¼, to 96½. A plan of readjustment of that company's finances was announced by the Directors, which contemplates formation of a new company to take over the 480,000 shares of common stock of the Philadelphia company pledged to secure the U. R. I. 5s. The announcement did not clearly define just what holders of those bonds would receive in exchange for their present security, but their market action did not indicate approval of the plan. Hudson and Manhattan refunding 5s gained 1¼, to 81½, and the adjustment 5s rose ¼, to 63½.

Intimations that a settlement of some sort in the Ruhr controversy was inevitable in the near future served to strengthen quotations for foreign securities. This was noticeable, for example, in French 7½s and 8s, each of which gained about ½ during the week, and in Belgian 7½s and 8s, which did likewise. Department of Seine 7s advanced 1½, to 85½, and the French Cities 6s rose ½, to around 76½. Denmark 6s lost a fraction to 97½, but the 8s rose ½, to 110. South American issues were quiet, but fractional gains were general throughout the list.

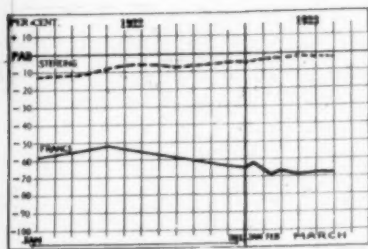
FUNDAMENTALS OF BUSINESS. By William Marvin Jackson. Edited with Exercises by Shewin Cody. Rochester, N. Y.: Business Ability Institute.

EXECUTIVES and others who have had to do with young people and struggle to train them into a business routine should purchase stacks of Mr. Jackson's textbook and distribute them among the boys, young men and young women they are compelled to engage for office employment. Those men or women in managerial positions who complain, and most reasonably, of the calibre of the raw material unloaded on them by high schools and even by institutions of a still higher grade, will be grateful for the publication of these "fundamentals." They team with what all the young workers should know and never do know until they have been paid wages for months. Mr. Jackson is well qualified to instill into the unformed mind the bases of good business conduct. He was formerly Director and Employment Manager of the National City Bank of New York, and at the present time he is Director of Personnel of a great metropolitan daily newspaper. His lessons and advice to the beginner in a commercial concern touch every point of importance, from cleanliness and deportment to tests in the English language and business organization. He tells the youngsters how to speak, how to write, telephone and typewrite; he dwells on team work, alertness, bookkeeping; adding machines; he tells them about money, credit, banking, stock supplies and he finally lays before them no less than fifty-six epigrammatic reminders which will serve them in good stead wherever they may be placed. Without being didactic or unnecessarily pedagogic Mr. Jackson has given to the future generation of business men and women a sound education in the affairs of everyday life which should be a solid foundation for a successful career.



## Foreign Exchange:

Week's Range			
	High	Low	Closing
Pound Sterling	\$4.70 $\frac{1}{2}$	\$4.68 $\frac{1}{2}$	\$4.69 $\frac{1}{2}$
Francs	6.35 $\frac{1}{2}$ c	6.02c	6.33c



The Range of Discount on Sterling and Francs.

COMMERCIAL considerations, rather than political ones, ruled the foreign exchange markets during last week, and while the range again was a particularly narrow one in all directions, yet the undertone was steady and the extremely large offerings of copper, cotton, wheat and other commercial bills, based on sterling, francs and marks, did not have the effect of bringing any considerable depression to the market because they have been more or less offset by other inquiries for these exchanges, some of them speculative and some of them based on commercial transactions which are now closed. Of course, the relations between France and Germany were watched closely by bankers and dealers in foreign exchange, but it cannot be said that this has been a factor of importance other than that the particular lack of disturbing developments in these relations has possibly encouraged the market to some extent.

Trading is on a restricted scale; the swing of  $\frac{1}{4}$  of a cent per pound is just about the average movement of sterling and, at the moment, traders and dealers are disposed to stand aloof from transactions, awaiting further news from the Ruhr Valley. Such activity as the market indicates from day to day is provided to a large extent by commercial transactions. This possibly represents a more healthy condition than did the market of two or three months ago, when there were rather wild scenes on both the down and up side, caused by activities on a large scale of out-and-out traders. To a large extent they have turned to other vehicles and it is rather remarkable, when the exchange figures at the end of each week are compared with those at the end of the preceding week, what very minute and unimportant changes take place. This is probably an indication that there is no fright or nervousness about the market's outlook, and while in the opinion of many people it is not a particularly good time to buy foreign exchange, at the same time it may be said that only on very rare occasions is any exchange pressed for sale.

It would be interesting, if possible, to ascertain to just what extent governmental purchases have figured in the present market. There is little doubt that the British Government has been a seller of sterling on its way up to \$4.70 for the purpose of putting the proceeds into American dollars, to be used in building up its balances here against the payments to be made in April and May to the United States Treasury. These balances at the moment are said to be good-sized, possibly larger than normal, in view of the pending payments. France, it is understood, has not been a heavy participant. This is not true of Germany, for Germany has been a very heavy buyer of American goods, particularly of American copper, cotton and wheat, in the last fortnight, and, since she must pay cash in American dollars, there is no doubt that marks have been sold for the purpose of accumulating either dollars or sterling.

The range of sterling last week was a particularly narrow one, and one

which might be called unimportant but for the fact that sterling bills were heavily offered in all markets of the world and that the exchange did not show signs of any particular pressure, leaving the impression that it had been given very good support. The average rate for the week was approximately \$4.70. It got both above and below this mark, but never very far away from it.

Francs sold at about 6 $\frac{1}{2}$  cents last week and covered a range of approximately one-quarter of a cent per franc. It is evident that there was not the same character of support for francs as for many of the other exchanges. However, some foreign bankers were engaged in rebuilding their Paris balances, and this furnished a measure of support which, at least, offset the offerings made in all markets. In other directions the exchange markets of the week were more or less colorless and without particular feature. The Chinese and other Far Eastern descriptions were lower on profit-taking and on the natural reaction of the silver market from recent high prices. There was some degree of firmness to the Scandinavian after their recent irregularity.

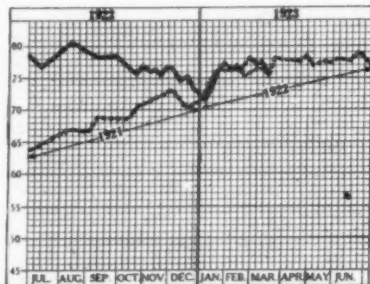
The German mark held well the gains established in the previous week and was not under pressure for almost a fortnight. It is quoted currently at 20,000 to 21,000 marks to the dollar. There is no change in the policy of grinding out German marks as fast as the market can take them. An important development in Berlin, and one which had considerable effect on the mark, was the Reichsbank's warning against the granting of credit, which compelled holders of stocks and holders of foreign currencies to realize instead of borrowing on them.

Recently there was a moderate resumption of gold shipments, of which some \$1,500,000 has gone to France, possibly for transshipment to near-by countries now engaged in the accumulation of that metal. Approximately \$1,000,000 was shipped last week to India, but because of the fact that the rupee exchange is considerably below the point at which gold imports would be profitable, this is hardly believed to be a resumption of the gold shipments to the Far East which took place two or three months ago. It may represent particular payments for goods exported to India for which no corresponding shipments have been received in this country.

## Money:

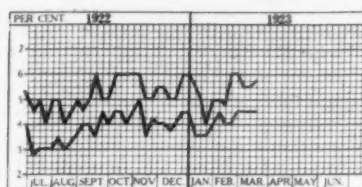
	Week's Price Range	
	Call Loans	Time Loans 60-90 Days
Last Week	5 $\frac{1}{2}$ @4 $\frac{1}{2}$	5 $\frac{1}{2}$ @5 $\frac{1}{2}$
Previous Week	5 $\frac{1}{2}$ @4 $\frac{1}{2}$	5 $\frac{1}{2}$ @5
Year to date	6 @3 $\frac{1}{2}$	5 $\frac{1}{2}$ @4 $\frac{1}{2}$
Same week, 1922	4 @3	5 @4 $\frac{1}{2}$
Same week, 1921	7 @6	7 $\frac{1}{2}$ @7

## THE POTENTIAL SUPPLY

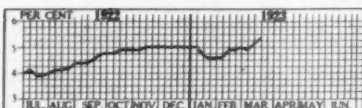


Ratio of total reserves of the Federal Reserve System to deposits and Federal Reserve note liabilities combined.

THE most important factor in the firmness displayed by the money market at the moment is the increased demand for accommodation for industrial and commercial purposes in all parts of the country. Some of the increased demand, no doubt, is seasonal, but in the main it may be attributed to the accelerated pace business has set for itself, and in the rather dramatic



Range of the Call Loan Rate.



Range of the Time Loan Rate.

recovery which has taken place in practically every important line of commercial endeavor. Capacity operations in many industries have naturally brought heavier calls on the banking system for aid, represented in huge blocks of funds tied up in raw materials, in materials in process of manufacture and in swollen payrolls. It has had the effect of increasing loans at individual institutions, and rediscounts at the central ones, too, are on the advance. Effects of the advance in the New York Federal Reserve Bank's rediscount rate have just about passed. All of the twelve institutions of the system now are on the same rediscount basis of 4 $\frac{1}{2}$  per cent., approximately one-half of 1 per cent. below the open market rate for money, a condition considered ideal by most students of the money situation, providing, as it does, encouragement for full and effective use for the Federal Reserve Bank's facilities, but at the same time discouraging overborrowing because of the extremely narrow margin of profit as represented in the difference between the open market rate for money and the rediscount rate.

The outstanding development of last week was the success of the Government's new offering of \$400,000,000 of Treasury certificates, one-half of which will have a life of six months and which bear a 4 $\frac{1}{2}$  per cent. coupon, the balance bearing a 4 $\frac{1}{2}$  per cent. coupon and having a life of one year. The issue was oversubscribed by more than \$100,000,000, and each Federal Reserve District exceeded its quota. This financing, coupled with the income-tax payments of March 15, has placed the Treasury Department in a comfortable position until May. It brought, however, a very heavy turnover of funds at this centre, but, surprisingly enough, no accompanying strain on the money market—at least no strain of sufficient importance to find reflection in increased money rates, resulted.

Certificates of indebtedness totaling \$377,000,000 and interest of \$135,000,000 on the public debt were paid on March 15. In addition, there were \$90,000,000 Victory notes outstanding which were called for payment at the end of the year, and \$75,000,000 in war savings certificates on which interest ceased on Jan. 1 and some of which came into sight on March 15. These maturities were met by an estimated \$400,000,000 in receipts from income taxes and the \$500,000,000, or thereabouts, of Treasury certificates sold. Since the Government had, prior to these operations, about \$200,000,000 free balance in its general fund, the net result was a gain of something like \$400,000,000, which should provide against all contingencies until the late Spring financing that now is in mind.

Changes in the going market rates during the last week were unimportant. They emphasized the fact, however, that money is moderately firmer than it was at the turn of the year. Call money now rules from 4 $\frac{1}{2}$  per cent. to 5 $\frac{1}{2}$  per cent., with 5 $\frac{1}{2}$  per cent. to 5 $\frac{1}{2}$  per cent. the rate most frequently heard for time accommodations. Commercial paper is particularly steady, with prime names discounting at 5 per cent., with oftentimes a slightly higher rate demanded. One of the features of the New York money market at the moment is the large volume of foreign balances invested in the acceptance market. Much of this

results from imports, but it is believed that most of it is attracted by the high rates. The investment in acceptances is only a part of a more general movement of strong European interests to conserve certain portions of their capital in American securities.

The Federal Reserve Bank statements contain interesting reflections of the increased demands for funds incident to business revival. For the entire country the increase in rediscounts last week over the previous one was something like \$48,000,000, and now have reached a total of \$838,475,000, as compared with \$790,373,000 in the previous week and \$679,041,000 for the corresponding week in 1922. The increase in bills rediscounted by the New York Federal Reserve Bank is particularly impressive when compared with the figures for the same time last year. One year ago at this time the New York Bank rediscounts were \$92,726,000. They now stand at \$244,745,858. The ratio of total reserve to deposit and Federal Reserve note liabilities combined in the New York district now stands at 82.2 per cent., as compared with 83.2 per cent. at this time the previous week and 78 per cent. for the same week last year. For the system as a whole the difference between the ratio at this time and this time last year is but fractional. It now stands at 75.4 per cent., as compared with 75.6 per cent. for the same week in 1922. The explanation is to be found in two directions—first, a slight contraction in notes in circulation over the previous week, and in a very wide increase of gold holdings over the same week last year.

Gold reserves have again set a new high record. They are placed at \$3,196,569,000, as compared with \$3,101,397,000 in the same week of last year. But it is to be remarked that imports of gold have dropped from a steady flow to a mere trickle. Those of February, the last full month on record, were little more than \$8,000,000, the smallest single month in more than three years. Curious cross channels in the shipments of gold are to be observed. We sent some moderately large shipments to the Far East last week, and received \$2,500,000 from Switzerland. These shipments are presumed to represent the payment for particular commercial transactions, however, in which no equalizing shipments of goods were made.

The immediate future of the money market is not expected to hold many drastic changes. The rates will depend, almost entirely, on the demands which Spring business engenders. It is not to be expected, however, that they will decline particularly from the present levels. The commercial and industrial demand is too insistent and constant to permit any considerable decline. Bankers are prone to emphasize the obvious fact that there is an ample supply of money for every legitimate need, that banks are not particularly heavy borrowers at the Federal Reserve reservoir, and that the credit structure feels no strain, at the moment, of any sort.

## PENNSYLVANIA RAILROAD

General Equipment Trust  
Five Per Cent. Certificates  
Maturing in annual install-  
ments from March 1,  
1924, to March 1, 1938,  
inclusive.

Total issue \$31,500,000  
secured by new equipment  
costing not less than  
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## Iron and Steel:

The Situation to Date

End of December,  
1922.

United States Steel orders, tons. 7,283,989  
Daily pig iron production, tons. 106,935  
Daily iron production, tons. 2,994,187  
Pig iron, Bessemer, at Pitts., ton. \$31.27

RECORDS established in the iron and steel industry after the armistice, when both consumption and speculative demand were at a tremendous rate, were broken by the records established in the last fortnight and the end of the upswing is not yet in sight. The record of ingot production was established in March, 1920, at the rate of 45,000,000 tons per year. This rate lasted, however, for but a single month. The largest pre-war production was 30,966,152 tons in 1913, the largest wartime production was 39,434,797 tons and the largest postwar production was 36,925,987 tons, in 1920.

The production of pig iron has recently crossed the 40,000,000-ton line and it is safe to estimate the present rate of production at something like 45,000,000 tons a year. Just how long this condition of extremely rapid operations in the iron and steel industry will last is entirely problematical, but here and there throughout the country additional blast furnaces are becoming active and, in such lines as pig iron, pipe tank, oil tank, iron and steel for railroad rolling stock, and bridge material and in any number of widely different directions, the trade has broadened, with increasing activity, until the industry as a whole is in a better condition than at any time in the last few years.

A large number of factors enter into this satisfactory state of affairs. One of them is the fact that competition from abroad has been almost entirely eliminated; another is that foreign buyers have inquiries in this market in larger volume than at any time within the last three or four years; still another is the fact that mill operations were at a low ebb for something like eighteen months and that the country, naturally, fell behind its normal requirements, and the present pace no doubt is to some extent the taking up of this slack. The total industry is running at the moment very close to 90 per cent. of capacity, with the United States Steel Corporation something above this figure. It is doubtful if this ratio of capacity will be materially increased because of the difficulties of securing sufficient labor and of the recurring difficulties of transportation. The Carnegie Steel Company now has fifty out of its fifty-nine blast furnaces active, and additional stacks at Niles, Ohio; Bellaire, Ohio, and Pittsburgh, have been ordered into commission. In the Youngstown district forty to forty-six furnaces will be in operation in April, the broadest activity in more than three years. Independent sheet operations in the Mahoning Valley are up to 113 out of 115 mills, the highest point since the war.

Some idea of the manner in which the industry is going ahead may be obtained from the unfilled orders on the books of the United States Steel Corporation. As of Feb. 1, the corporation had orders on its books for 7,283,989 tons, an increase of 373,213 tons at the close of January, and considerably higher than estimates that had been made in the trade. These orders compare with 4,141,069 tons, which were on the books at the same date in 1922, and 6,933,867 tons at the same date in 1921. The corporation's high record of unfilled tonnage was 12,183,083 tons at the end of April, 1917, just after the United States entered the World War, but the total of 7,283,989 tons on the books at the end of February was the largest since Jan. 31, 1921, when the aggregate of orders amounted to 7,573,164 tons. Compared with the total reported on Feb. 28, 1921, when the orders amounted to

4,141,069 tons, the present total records an increase of more than 75 per cent.

The steel masters exhibit very great reluctance to book more tonnage than is now in sight. They realize, of course, that there is a measure of speculation in the present purchases, even though it may be but a small measure. But practically all orders which are accepted are from old customers and every effort is being made to ferret out and reject the purely speculative orders in this industry. Prospective purchasers continue to look further and further away to make estimates as to what their wants will be at the beginning of Fall. The demand for pig iron for the third quarter of the year, for instance, has become very active, while the railroads appear to be concentrating their efforts in the market at the moment on fabricated bridge material and, in two cases of note, they have ordered material to be used as far ahead as 1925.

Prices of materials of all sorts continue their upswing. Pig iron generally has advanced from \$1 to \$1.50 on all grades, and the current price of approximately \$30 is the highest since last October and compares with a price of only fractionally more than \$18 at this time last year. Eastern plate makers have advanced prices from 2.50 to 2.65 cents per pound, and there have been similar advances practically all along the line. The composite price of fourteen iron and steel products, as calculated by one trade authority, has reached \$44.95, which compares with \$44.54 a week ago, and \$43.81 two weeks ago. The full effect of these figures may be seen when it is recalled that at this time last year the composite price of the same articles was approximately \$35 per ton.

Some very heavy sales of coke have been made for foreign shipment, and with the competition furnished by American manufacturers, who desire to lay in surplus supplies, have served to liven up the market. It is the general belief that the Connellsville region production is about sold up to its present rate. One sale of 10,000 tons of Pennsylvania coke has been made for the Continent, and it has been estimated in the trade that from 25,000 to 35,000 tons have been taken abroad. Ocean freights have advanced very rapidly, and at \$8 per ton at ovens for coke the price for delivery at Rotterdam has been close to \$20 per ton. This comes very near the prohibitive figure, and no considerable additional orders are to be anticipated from abroad if the markets there can find any other place to purchase their materials. It is worthy of note that both France and Germany were coke buyers in the United States last week.

There are a great many inquiries in the American market for iron and steel materials from buyers abroad, but many of these, of course, will not materialize into actual purchases. Still, the orders from foreign countries keep crowding in on American producers, and if they have no other effect, they at least aid in sustaining the market here. Germany has been particularly anxious to buy wire rods in the American market, and it has been estimated that her inquiries for these and other forms of steel run to something like 50,000 to 75,000 tons. Equipment buying was a little slower last week, but, as a matter of fact, practically all of the big equipment companies have about all the business on their books that they can handle for the next six months. There were some recent offerings to the public of equipment trusts, and the proceeds of these will be used for the purchase of engines and other rolling stock. The principal need of the country's railroads at the moment appears to be locomotives rather than freight cars. It is worthy of note that definite examples of undertakings being deferred because of higher prices and tightened conditions in the steel trade are very few. In such lines as structural steel work, oil country supplies, iron and steel for railroad work, supplies for machine tools and the like there has been a

tremendous pressure for delivery, and no serious objection by the purchasers to the prices they were obliged to pay for raw materials.

It is possible that the exact extent to which speculation has entered into the rising iron and steel market as a factor of importance will not be known for several months. As explained by one steel man, speculation in these materials comes about only through the over-ordering by users, who either fear inability to secure an ample supply at the time needed or further price changes of importance.

Shortage of common labor continues to creep into the market reports. There is every indication of a nearby wage increase in the industry. It is worthy of note, however, that the complaints about transportation tie-ups are becoming fewer and fewer. This, possibly, is due to the fact that milder weather is at hand, and possibly to the fact that several of the embargoes which were in effect have been raised.

In other metal lines, particularly in copper, the demand for deliveries is particularly emphatic. Copper at 17 cents is being very freely purchased by domestic and foreign inquirers, and the shipments of this metal to Germany have been particularly heavy in the last fortnight. Trade authorities comment that, for the first time in nearly three years, current copper production is subject to no artificial restrictions, and that the present aim of every important producer is maximum output. In this line, as in steel, the chief obstacle in the path is the dearth of common labor. Mining of zinc, lead, silver and gold is at a very largely increased scale of operations over this time last year, and almost every day announcements come along that this or that mine will be reopened. Most of them have set April 1 as the date for resumption. In the case of copper, the above-ground supply is being rapidly taken up and most of the big corporations engaged in copper mining have ordered capacity production.

## Cotton:

	High	Low	Closing	Net Change
March .....	31.35	30.60	13.11	+ .56
May .....	31.59	30.72	31.28	+ .60
July .....	30.74	29.83	30.45	+ .60
October .....	27.07	26.32	26.91	+ .35
December .....	26.50	25.80	26.40	+ .40
January .....	26.22	25.55	26.10	+ .44

ALTHOUGH the old crop cotton prices stayed consistently above the 30-cent level last week, and at times sold well above 31¼ cents, it was evident, especially toward the latter part of the week, that the market had gone too fast for its own good, and that the "bird" of profits in hand might be worth two in the "bush" of possibilities. The result was a considerable pressure of profit-taking from speculators and from holders of actual cotton, and even some of the foreign buyers, who had been most enthusiastic purchasers at 28 and 29 cents, were willing to let their cotton go at 30 to 31 cents, taking the chance of being able to replace these lines, which they must sooner or later have, lower down the scale. Yet the statistical position of the crop is not greatly changed from the previous week, and in the mean while it has been strengthened by the Federal report of cotton consumption, showing a new high record for this month, for all time, by further inroads upon the visible supply, and by weather which has not been ideal for the new crop.

The consumption figures, made public last week by the Government, were possibly the most startling that the trade ever received. They showed that 566,000 bales had been consumed by domestic mills in February, as against 472,000 last year. Possibly it is a reflection of the speculative activity which has been rampant in the cotton market that the prices for both old and new months

should have set new high records for the year concurrently with the announcement of this report. In one or two respects, however, the figures which came along were not particularly bullish. One of them was that there were about 2,000,000 bales in the hands of the spinners the first of this month, 500,000 bales over the same period last year. Spinners demanded actual deliveries of the staple, and stored these away against the days when they will be brought into use in manufactured cloth. This feature of the Government's report created quite as much excitement as did the tremendously heavy consumption of February.

It was noticeable last week that there was a shift of interest from the old to the new crop months. Of course, the near months continue to be the principal medium for the heavy trading in the markets, but the attention given last week to the yet unplanted crop had the effect of considerably narrowing the spread between cotton that has been raised and is ready for sale, and that which is yet unplanted. This amounts, on the average, to between 3 and 4 cents per pound.

It is generally believed that from now on the mills will reduce their stocks, but the extent of this depletion will depend upon two factors: one, the additional forward orders received and placed on the books, and the other, the outlook for an abundant supply of cotton the coming season. The higher the prices go the more cotton comes to market from interior towns in the South. Thirty and 31-cent cotton is a powerful stimulant to spot sales, and to the moving in and collecting at central points of odd remnants of the old crop.

There is still a considerable quantity of cotton to be moved, and the impression is rather general that as long as prices remain above 30 cents shipments will continue to be very heavy to the points of concentration. Textile prices are moving forward, although not as rapidly as the price of the raw material. Yarns, in particular, have been steady.

One of the unsettling developments in the industry is the possibility of another strike in the Fall River district. The workers demanded an increase of 29 per cent. to offset a cut of 22½ per cent. made in January, 1921. Attempts thus far to settle the difficulty have been unsuccessful, and a serious strike is threatened. It is reported that the Fall River cases are to be used as tests, and that, should the workers win their demands in that district, there is a possibility that the difficulties will spread to all of the New England States.

Plans for the new crop are going forward rapidly, although the heavy rains last week somewhat held back preparations. Estimates of an increase of from 18 to 25 per cent. in acreage continue to have market effect. Given a good support, it would not be at all surprising, with this increased acreage in mind, if the South were to produce more cotton in 1923-1924 than in the last ten years. If preliminary reports may be taken as an indication, the fight on the boll weevil has produced excellent results. The United States Department of Entomology at the Delta Laboratory, Tallulah, La., has kept accurate tab on the number of boll weevils able to survive from one season to another, and the report for the Spring of 1923, just made, has brought out the fact that the boll weevil will not be a particular menace to the cotton crop this year. Extremely cold weather in the belt, in which there were several freezes, is believed to have had a very good effect in killing off the insect life. The Tallulah report makes the following comparison with tests in previous years, showing weevils found per ton of moss:

1923 shows	19 weevils per ton.
1922 " 127 " " "	
1921 " 22 " " "	
1920 " 10 " " "	
1919 " 4 " " "	
1918 " 2 " " "	
1917 " 8 " " "	
1916 " 24 " " "	
1915 " 10 " " "	

Southerners themselves have been the



biggest "bears" on the new crop, and have sold it very liberally in all markets on every advance. Some of this, no doubt, is for the account of planters who are planning big operations, and who wish to be measurably protected against a drastic drop in price, but a great deal of it is out-and-out speculation, brought about by the undercurrent of belief in the South that the new crop will be a tremendous one, and that it will easily be able to make up the deficit of this year. Still, the world today faces an actual shortage of cotton. The new crop is from five to six months away, and the present visible supply, based on February figures of foreign and domestic consumption, is not of sufficient magnitude to carry through until the new crop comes to market.

British and Japanese spinners picked up cotton on every reaction in the last fortnight, and a reflection of this is found in the amount of sterling bills which have come to our money market for sale, since in practically every case for such a transaction sterling is sold to provide a means for the accumulation of dollars here. Most of the British buying is done in a hesitating fashion. European spinners have not yet been able to convince themselves that cotton is worth 30 to 31 cents per pound, but they are beset on every hand by an insistent demand for print cloth from the Far East at prices which, compared to those they received for their goods at this time last year, look very attractive and present possibilities of extremely handsome profits. This pressure from abroad may be expected to continue. South America was recently in our market for some moderate amounts, but the insistent demand from that quarter is for the finished goods rather than for the raw materials.

Interesting statistics on the sales of American cotton goods in 1922 were recently completed by the Textile Division of the Department of Commerce. In the year 1922, 587,760,538 square yards of cotton cloth, valued at \$85,232,912, were shipped to foreign markets, as compared with 551,512,942 square yards, valued at \$71,573,875, in 1921. As recently as 1913, for instance, our exports of cotton cloth were little over \$30,000,000.

## Textiles:

Week's Price Range

Spot Printcloths	Open	Close
3 1/2-inch 68-72s .....	*12 3/4c	12 3/4c
3 1/2-inch 64-60s .....	11 1/2c	11 1/2c
*Asked		

**S**IGNS of the between-seasons period were apparent everywhere in the textile trades last week. Important developments were again made conspicuous by their absence. Aside from the general routine of buying and selling the week was about as bare of action as it could be.

The nearest approach to a feature in the cotton goods was the large demand noted for colored cottons, both of the dress variety and those used for industrial purposes. In the former the call was particularly marked for printed fabrics, in which Egyptian style motifs were evident. In the heavy goods interest centred more or less in denims, a prominent Southern line of which was advanced substantially for early Summer shipment. Some of the less important lines of other heavy cottons also were advanced somewhat. No further changes were made in bleached goods. Gray goods were less active than they had been for some time, and prices closed the week about where they opened them. Spot printcloth quotations were based on 12 1/2 cents for 39-inch 68-72s and 11 1/2 cents for 38 1/2-inch 64-60s.

Two prominent manufacturers of dress goods opened their Fall lines during the week at comparatively small advances, which supplied the feature of the woollens and worsteds trade. Interest in

the showings was limited somewhat, however, by the fact that one of them was restricted to certain buying concerns that had been on the seller's books for many years. A matter of more or less indirect interest to the trade was the action of one of the big Chicago men's clothing concerns of putting its Fall lines of overcoats on the market at very little advance over the corresponding base price of a year ago. While this action was expected to prove somewhat disconcerting to competitors of the concern in question, it was taken in the trade to justify assertions that the present cost of woolen and worsted fabrics, despite the advance made on Fall goods, did not warrant marked advances on the finished garments.

The uncertainties of the weather kept back consumer purchases of silks to a noticeable extent, and this was reflected in the buying activities of the retailers. Lack of consumer buying of finished garments also had its effect, for it meant lighter reorders of silks by the dress manufacturers. The early coming of Easter was blamed in some quarters for the apathy of buyers, the contention being advanced that the weather would doubtless be too cold on that day to wear new frocks without coats. No particular change was seen in the raw silk market, although Sinshiu No. 1, being quoted at \$9.10 a pound, showed a rise of 5 cents a pound for the week.

Changes of importance in the linen trade last week were lacking. Much of the interest was centred in the question as to whether present values could be maintained or not. The answer was that it would depend very largely on the flax situation. Russian holders of flax showed little disposition to let their stocks out cheaply, and with the Irish flax situation what it is there were men in the trade who were inclined to look

for still higher prices on the finished goods.

Opening and closing prices on burlaps in this market showed very little change, if any, during the week, a definite "line" on the situation being somewhat difficult to obtain because of the efforts of certain brokers to push small offerings at prices lower than those generally quoted. Cables reporting shipments from Calcutta to American ports during February set them at 58,000,000 yards, of which 11,000,000 went to the Pacific coast, compared with 97,000,000 yards shipped here in January. While the smallness of the shipments did not stimulate trading, they probably prevented prices from declining.

## Grain:

Week's Price Range

	WHEAT.		CORN.		CORN.	
	High	Low	High	Low	High	Low
May	\$1 22 1/2	1.18 1/2	.75 1/2	.73 1/2	.45 1/2	.43 1/2
July	1.16 1/2	1.14	.77 1/2	.75 1/2	.45 1/2	.43 1/2
Sept	1.14 1/2	1.12 1/2	.78 1/2	.76 1/2	.43 1/2	.42 1/2

**T**HE demand for wheat was not particularly strong last week and the fluctuations in the day-to-day markets were minor in character, with practically every upswing offset by a corresponding decline, and with wheat, corn and oats at the end of the week showing only moderate and relatively unimportant changes from the end of the previous week. Wheat is not moving abroad in sufficiently sustained volume to give the market a constant tone and, since the country is literally full of "bears" on wheat and the farmers of the country hold an abnormally large percentage of last year's crop, these factors act as more or less of a brake on prices and on the

upswings which come along from day to day. The quietness of the market, the inability of prices to break through their previous points of resistance and the fact that heavy offerings of grain are met on the upturn have caused many people, who ordinarily deal in large amounts of grain, to abandon the market entirely as a vehicle of speculation, and trading at present is on just about as small a scale as it has been at any time this year. Should foreign shipments increase on a large scale, it is very probable that the market would suddenly become very active and command the wide interest it usually does.

Two or three weeks ago, when shipments abroad took quite a spurt, it was generally believed that a robust export movement of importance had been started. It was pointed out that Europe needs our grain and that there is a potential market abroad for a sufficient movement to give prices a robust upturn. But this spurt was not maintained and the market for foreign shipments once more flattened out and is in the doldrums. Europe is only a moderately heavy taker of grain from Canada and from the Argentine, and the impression is gaining ground in the trade that she must buy wheat and corn in large quantities in our market before the turn of the half-year. Of course, the future of the export movement, whatever it may be, will depend to a very large extent on the settlement of the Ruhr difficulty and the continued revival of industry and business abroad. It was reported last week that Germany was consistently inquiring for corn in the American markets, although actual transactions were not particularly heavy.

Many purchasers of grain has it in transit for from thirty to ninety days, and in some cases the offer to sell this delayed grain below replacement value had a depressing effect on the market. Not a great deal of wheat is moving from the farms to the centres, but there is the prospect of a freer flow from the country, particularly in Kansas and other Southwestern States, within the next three or four weeks. Improvement in the growing crop, it is believed, would tend to increase the flow of wheat from the interior. On the other hand, visible stocks are comparatively liberal, having been increasing at a time when holdings at the terminals are ordinarily on the decrease because of export shipments. The manner in which the new crop is getting along is being watched by the trade with a great deal of interest. Thus far conditions have been very favorable for a good crop. There were some reports of injury from the February freeze, but these were not extensive, and were, to a large extent, confined to a few sections.

In considering the price of wheat in connection with its relation to other basic commodities, most of the trade hold the opinion that it is too low, but, at the same time, that there are sufficient factors pressing against an advance to keep it at that uncomfortable level. In this connection one trade authority says: "That wheat is low in relation to other basic commodities, including cotton, sugar, steel and similar articles, cannot be doubted. Yet, in the last analysis, we must consider the value of wheat on the basis of what the foreigner will pay for our surplus. For the remainder of the crop year the surplus of wheat available in the United States will decide in a large measure the domestic value. We must consider the keen competition from the Argentine and Canada with the opening of Spring. Argentine is offering wheat to the Old World freely on the basis of about 5,000,000 bushels under the lowest prices for distressed grain of the Gulf ports, and European countries are hesitant buyers even at this level." The visible supply of wheat is now 46,581,000 bushels, against 47,507,000 the previous week and 38,352,000 bushels this time last year. Corn stocks aggregate 29,730,000 bushels, against 27,529,000 bushels a week ago and 48,078,000 bushels last year.

## The Week in Canada

Special Correspondence of The Annalist.

TORONTO, March 17.

**H**ON. W. S. FISHER, Federal Minister of Finance, announces that he will introduce in Parliament next week a bill providing for the renewing of the charters of Canadian banks until July, 1933. This is in compliance with the Banking act, which requires a revision every ten-year period of the conditions under which the charters are renewed. That no previous revision since Confederation has excited so wide and general interest as that now being undertaken there can be no doubt. The agrarian party in the House of Commons will insist on changes of a most radical description, the most outstanding of which is the withdrawal from the chartered banks of the privilege of issuing notes and the reservation of that right to a national bank to be owned and operated by the Federal authorities. The protagonists of this idea maintain that its consummation would secure a higher rate on deposits, a lower rate on loans, accumulation of large profits for the State and easier methods of obtaining credit. There is not, however, the slightest possibility of the agrarians succeeding in this particular objective. The business interests of the country are strongly opposed to it, and, while the agrarians are the second strongest group in the House, they have arrayed against them the rank and file of the Conservative Party as well as the supporters of the Government. And even if the bill were to pass the House of Commons with a provision for a national bank, it would undoubtedly meet with a speedy end in the Senate. Another de-

mand, and one that is probably less sectional, is for a Government audit and inspection of the banks. The origin of this demand may be traced to the failure of the Merchants Bank. But it is a very grave question as to whether Government inspection would be even as satisfactory as the method at present obtaining. The seventeen chartered banks of the Dominion have between them about 4,300 branches, discounting in all commercial paper to the amount of \$1,122,840,000, and it follows that if Government inspection were inaugurated an army of officials would be required to cover the field thoroughly. And the inspectors would have to be efficient as well as numerous. While it is generally conceded that some minor amendments are necessary, the Canadian Banking act has on the whole worked efficiently. The circulating notes of the banks, which constitute the largest part of the currency of the country, are a first charge on all assets, and each bank is responsible for the redemption of the notes of every other bank, while depositors are protected by the liability of the shareholders for double the amount of the par value of their shares in the event of the insolvency of the bank. The failure of the Merchants Bank is the first in several years, while for a generation neither noteholders nor depositors have lost a single cent from the collapse of a Canadian chartered bank.

The Federal Government is again to undertake the task of providing legislation for the control of combines, trusts and mergers. The bill, as introduced by the Premier, provides for the appointment of Commissioners for the purpose of investigating alleged combines, and when proof is adduced cus-



# Official Washington From a Business Viewpoint

Special Correspondence of The Annalist.  
WASHINGTON, MARCH 17.



HERE are a number of officials in Washington now watching the processes of industrial and business expansion, who feel that frequent public discussion of the developments is a very good thing for all concerned and will have a tendency to prevent an overexpansion and speculation which might prove harmful in the long run. Up to the present time there is no one here who has openly ventured the view that the danger line has been passed, but words of caution are not lacking from time to time. Officials will tell you that if there is any danger it is to be found in developments which are to come, not in what has already happened or is going on at the moment.

Just before the Federal Reserve Banks of New York, Boston and San Francisco increased their rediscount rates on all paper from 4 to 4½ per cent.—a step which met immediate approval of the Federal Reserve Board—there were some who were already advocating a halt and a canvass of the situation. Fundamentally the rates in New York and Boston were not increased to bring that about. They were out of line with the open market rates; but such, it now is believed, was the effect. It was not that progress was stopped, but rather that the action of the banks caused a lot of discussion about what the future held in store; discussion which, it is felt in official circles, was distinctly helpful.

Reports which now reach the Government indicate that business is proceeding in March at a steady pace, but without any developments as yet to indicate that the element of speculation has entered into operations to an extent which might dangerously increase prices or threaten necessity of drastic deflation later on. As things are going now, Government officials apparently see no need to issue further warnings. If there is any intention on the part of the Federal Reserve Banks in New York, Boston, Philadelphia or elsewhere to increase rediscount rates above the present level, it has not been made known here. In fact, there has been the distinct impression that no increase will be made unless there are developments, pointing to overexpansion and speculation, which are not in evidence just now.

The Federal Reserve Board does not, theoretically, initiate a movement for increased rates in any district, the initiative being taken by the individual bank, but, naturally enough, its members keep in closest touch with developments throughout the country. This week the board issued an extensive review of business conditions, in which it expressed the opinion that speculation had not yet reached a point where it seemed to threaten sane prosperity.

"How large a volume of credit at any given time is required to maintain a healthy condition of productive industry," said this review, "is not always easy to determine, particularly in a country of such varied and complex economic activity as the United States. But it is well to emphasize that the economic use of credit is to facilitate the production and orderly marketing of goods and not to finance the speculative holdings of excessive stocks of materials and merchandise. So far as the available indications go, the increased demand for credit during recent months appears to have arisen from the larger financial requirements of current production and trade and not from speculation in inventories."

It is this condition which the Federal Reserve Board hopes will be maintained and, granting that it is, there probably will be no increase in the rediscount

rates. Representatives of industrial and financial interests who have endeavored to obtain a line here on what may happen, have about come to the conclusion, it is said, that they need not worry about the immediate future. But members of the Reserve Board are not making any definite statements about what they believe ought to be done or left undone in regard to rates. It is felt wiser to leave the question of rediscount rate unanswered, with the business interest realizing that developments which are within their control will have a very large effect in the event that the Federal Reserve Bank of some district asks the board's approval of rate increases.

There is throughout the Federal Reserve Board's analysis of the business situation the expressed belief that production and prices still are at satisfactory levels, but the need for conservative progress also is emphasized. The increase in the rediscount rate by the New York bank, the board says, was taken to "better adjust its relation to the altered condition of the money market." And in concluding the board says:

"Expansion in the volume of reserve bank credit at a time when physical production is approaching maximum, particularly if the growth of business extends to all districts, will bring the reserve banks into a clearer relationship through their rediscount operations to the movement of production, trade and prices than they have sustained for more than a year."

THE Department of Commerce in its summary of reports on the business situation from Government bureaus and other sources shows that progress is being steadily maintained. Figures on February business indicated a continuation of the great activity in industry, especially in iron and steel. Although pig iron production fell below 3,000,000 tons, the daily average was higher than in January, and the daily rate for steel ingot production was very close to the January rate. Unfilled orders of the United States Steel Corporation increased to 7,263,969 tons, the highest since January, 1921. Locomotive shipments were slightly less than in January, but unfilled orders reached a new high record of 2,200, equal to ten months' output at the January rate of shipment.

The value of building contracts awarded in February was 16 per cent. higher than in January and 33 per cent. greater than in February, 1921. The greatest activity in this line is reported in the West and South. Bituminous coal production fell off slightly in February, but has increased in the first two weeks of March. Lumber production for the week of March 3 exceeded that of any week of 1922 with one exception. Wholesale prices continue to advance, especially of cotton, copper, iron and steel. Cotton at more than 31 cents and copper above 17 cents are the highest since

1920. With business failures declining, bond prices receding, stocks advancing, bank loans increasing slightly and wholesale prices advancing and production at high levels, says the department, the usual signs of business prosperity are in evidence.

The Treasury Department had a very satisfactory week. The combined offering of 4½ and 4¼ per cent. certificates of indebtedness was oversubscribed by at least \$100,000,000. The offering was for \$400,000,000. There had been a good deal of speculation concerning the results which would meet this offering, despite the fact that all of the Government offerings have been oversubscribed. A heavy oversubscription, it was felt, would be a most favorable sign, as it would indicate that there was plenty of money available at the current rates to meet the needs of the Government, despite the business expansion. So far as can be ascertained the Treasury offering was met and oversubscribed by at least 25 per cent. without any strain on the market. Altogether the March financing was eminently satisfactory from every viewpoint.

The Treasury indicated that the March returns of income and profits taxes would meet and probably exceed the estimate of \$400,000,000 which had been made, regardless of the fact that excess profits have been abolished and surtaxes radically reduced. Of course it will be some time before the Treasury Department has complete figures on the returns but the reports which have come in from most of the important financial centres have been encouraging. It is hoped that the returns for the first quarter will go anywhere from \$425,000,000 to \$450,000,000.

IN this connection it is interesting to recall that returns made in March 1922, aggregated only \$393,000,000 falling \$67,000,000 below the estimate made. At that time the surtaxes were still at 65 per cent. maximum and excess profits taxes were being paid. The drop below the estimate was attributed then to the fact that business was greatly depressed and the earning power of the workers decreased. The promise of obtaining \$400,000,000 or more as the March payment this year, with the excess profits abolished and the surtaxes decreased to a maximum of 50 per cent., is on the other hand accepted as further evidence of increased earnings by business and also by workers. All this appears to point to a healthy and advancing prosperity in the country which should prove highly satisfactory to the business interests.

The Federal Reserve Board presented this week some highly interesting information concerning the curtailed buying power of European purchasers and the part which it plays in business and agricultural expansion in this country. It has prepared the following table to

show, for selected years for certain basic materials, the proportion of domestic production in terms of quantity which has been sold in foreign markets:

## Exportation in Percentages

Commodity	1913.	1920.	1921.	1922.
Wheat	13.0	24.7	34.4	19.2
Wheat flour	10.5	18.1	13.9	12.0
Corn	1.9	6	4.2	5.7
Cotton	60.8	45.8	81.4	61.4
Tobacco	46.6	29.6	48.2	32.5
Beef	9	2.3	.8	.6
Pork and lard	15.9	24.3	24.9	20.6
Bituminous coal	3.8	6.0	5.0	2.7
Copper	66.8	45.6	117.9	66.5
Gasoline	9.8	8.1	10.3	9.3
Kerosene	57.8	37.5	38.5	38.8
Gas and fuel oil	9.6	9.3	8.7	6.5

\*Exports greater than production, due to marketing of stocks carried over from previous year.

These figures, the board points out, show the very wide difference in the relative amounts of various products which were shipped to foreign markets and the relatively large proportion of certain farm products marketed abroad indicates the connection between the condition of world markets and the prosperity of the American farmer.

"The relation between the total foreign trade and total domestic production is difficult to estimate with accuracy," says the board, "but both on the basis of physical units and of dollar value it is clear that no large proportion of the country's production during 1922 was marketed abroad."

"It should not be assumed, however, that the foreign trade of the United States is unimportant because, however measured, it is only a small part of our combined and foreign trade. The cotton growers of the South and the farmers of the Middle West depend to a considerable extent upon foreign demand to insure marketing their crops at profitable prices. Moreover, even for manufacturers, the existence of a foreign market ready to absorb surplus products is an important price stabilizing factor, even though the actual volume of certain kinds of goods sold abroad may not be large."

The physical volume of exports in 1922, according to the foreign trade index of the Federal Reserve Board and other available data, was slightly less than in 1921, but the movement of goods was in general well maintained and was highest in the last three months of the year. The rise in those months was due entirely to increased exports of raw materials, chief among which was raw cotton. The quantities of foodstuffs and manufactures, on the other hand, showed a tendency to decline in the latter part of 1922, following large movements of those classes of goods earlier in the year. The lower-priced cereals, such as corn, rye and oats, were exported in larger quantities than in the previous year, but wheat exports fell sharply on account of strong competition from Canada, which tended to discourage foreign buying. In December, however, wheat exports showed a decided recovery from the level of November and preceding months.

Manufactured goods were shipped abroad, the board says, in about the same quantity in 1922 as in the preceding year, exports having increased steadily in volume from the Summer of 1921 until about the middle of last year. Since then the gain in that direction has not been sustained. Export trade in textile manufactures was larger in 1922 than a year earlier but shipments of iron and steel manufactures and machinery were smaller. The downward trend of manufactured exports in the latter half of 1922, at the same time that production in this country was expanding, the board said, indicates that American manufacturers have not depended upon foreign markets to any large extent as an outlet for the recent increase in output.

## The Annalist Barometer of Business

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1923. Just how much further this advance will carry is problematical. It will depend to a large extent on the manner in which Spring business opens up and on the attitude of buyers, which now certainly shows no sign of hesitation in any direction. Additional advances were recorded the last week in such important commodities as iron and steel, oil, copper, cotton and sugar. In practically every one of these lines the demand is greater than the supply.

Money continues moderately firm but in ample supply. If further testimony were needed that the supply of money is sufficient for all legitimate needs, it came last week, when the annual income tax payments were made on March 15

and when, at the same time, there was a considerable shifting about of funds because of Governmental transactions connected with the sale of Treasury Certificates. Despite this strain on the market, call funds declined to 4½ per cent. on the day the payments were made, and something like \$10,000,000 was returned unloaned on that day. Our gold stock has established another new high record.

The stock market appears to have completed its corrective reaction and, at the end of the week, was going along vigorously. The same thing cannot be said for the bond market, however. Investment securities as a whole, under the influence of moderately firm money, have been dull, irregular and listless.



# The Commerce Department and the Nation's Business

Special Correspondence of The Annalist.  
Washington, March 17.



HOSE who have been watching the efforts of Austria to work back into a responsible place in the world have awaited with no little interest the outcome of the steps taken, under the supervision of the League of Nations, for the organization of the Austrian National Bank. The first statement of this bank has now been made available, and consideration of it, in connection with the statement of the Austrian section of the Austro-Hungarian Bank on December 31, 1922, is of unusual interest.

The Finance and Investment Division of the Department of Commerce, of which Grosvenor M. Jones is Chief, has obtained a comprehensive study of the Austrian banking situation as it shapes up with the organization of the Austrian National Bank, based upon the two bank statements. It was prepared by F. W. Allport, Assistant American Trade Commissioner, at Vienna, Austria.

On Jan. 7, 1923, says Mr. Allport, the first statement of the Austrian National Bank appeared, showing the position of the bank at the close of the first week of operation. Explanation of certain items of the statement is necessary to an understanding of the nature of the bank's assets and liabilities, particularly as some of them underwent considerable change in the process of being taken over from the Austrian section of the former Austro-Hungarian Bank.

It will be remembered that, in the months following the armistice during which the establishment of the Successor States as independent political en-

ties occurred, the notes of the Austro-Hungarian Bank circulation within their territories were called in and stamped and later, in Czechoslovakia, Poland, Rumania, Yugoslavia and Hungary, were exchanged for other currencies. The stamping of banknotes in circulation in Austria occurred on March 23, 1919, and, from that date, notes issued by the Austro-Hungarian Bank for circulation within the territory of the Austrian Republic bore a special Austrian stamp. The notes of the Austro-Hungarian Bank bearing the Hungarian stamp were used by Hungary until the establishment of the Hungarian bank of emission.

On Dec. 31, 1919, the Austrian section of the Austro-Hungarian Bank was established to operate independently of the remainder of the bank, and to fulfill its functions as a bank of emission for the Austrian Republic. The remainder of the bank continued the liquidation imposed upon it by the peace treaties, a process which is now nearing completion. In the three years, 1920, 1921 and 1922, the Austrian section continued its independent operation and acted as fiscal agent of the Government, issuing paper currency for the Government's use against discount of Treasury bills. By the law of Nov. 14, 1922, authorizing the establishment of the Austrian National Bank, the assets, liabilities and functions of the Austrian section passed to the new institution on the date of its establishment, Jan. 2, 1923, and the Austrian section ceased operations.

THE figures given in the tables are of the last statement of the Austrian section, Dec. 31, 1922, and the first statement of the Austrian National Bank, Jan. 7, 1923. Notable differences between the two statements are caused by the incorporation of the Austrian Foreign Exchange Monopoly (Divisen-

zentrale) with the National Bank. Certain changes arise also from a regrouping of assets and liabilities or from normal banking operations. The increase in the bank's holdings of gold and sound currency as a reserve against its issue of paper currency and its deposits is the most significant difference.

THE gold reserve of the National Bank appears as 8.8 million crowns. This consists of gold coin or bullion. Its sources are (a) 45.7 thousand crowns, the gold reserve of the Austrian section; (b) payments of subscriptions to the bank's stock made in gold; and (c) a small amount of gold from the Divisenzentrale. According to the bank's statutes foreign currency and exchange which is not subject to unusual fluctuation (gold exchange) may also serve as a reserve against note issue and deposits. This item appears in the statement of the National Bank as 89,200,000 (gold) crowns and is possibly the most significant detail of the statement. The sources of this substantial reserve are (a) 302,900 (gold) crowns from the Austrian section (the silver reserve of the Austrian section consisting chiefly of small coins is carried among the miscellaneous assets of the National Bank); (b) approximately 18,000,000 (gold) crowns from subscriptions to the bank's stock paid in sound foreign currency or exchange; and (c) the balance, approximately 70,000,000 (gold) crowns, from the operations of the Divisenzentrale.

The Government and the new bank have purposely avoided directing public attention to the extraordinarily favorable results that have attended the operation of foreign exchange control. The control has been a sore point with Austrian manufacturers and merchants for many months and their feeling of injury is not likely to be lessened by the

knowledge that so great a volume of sound foreign exchange has been impounded while their needs have many times gone unsatisfied.

In the six months in which the Divisenzentrale operated before the establishment of the National Bank it sought to maintain a monopoly over the sale of foreign exchange. In general, exporters were required by law to turn over to it the foreign exchange received in payment for their goods and, for some time, practically all of Austria's exports have been paid for in foreign currency. For foreign exchange so obtained the Divisenzentrale paid Austrian crowns at a rate fixed by it. Importers needing exchange were required to buy it from the Divisenzentrale, again at its own rate. Substantial profits have arisen from the difference between the buying and selling rate and purchases of exchange have so far exceeded sales that, in settling its account with the National Bank for advance of bank notes, the Divisenzentrale places at its disposal the sound currency necessary to enable the bank to show the required cover for its currency issues and deposits. Certain details in connection with this transaction which remain to be settled may involve some change in the original calculation.

THE Government's deposit of proceeds of certain foreign loans and a share of its gold from the liquidation of the Austro-Hungarian Bank does not appear in the statement of the National Bank, though these funds are held by it in trust, subject to the Government's order. They are not, however, funds which the bank may use in its current operations.

The discounts of commercial paper show a decrease of 50.1 milliard (paper) crowns in the first week of operation; a normal reduction resulting from the re-

Continued on Page 414

F. W. Allport,  
Assistant Trade Commissioner,  
Vienna, Austria.

## Austrian Section of Austro-Hungarian Bank

Condition on December 31, 1922.

### ASSETS.

#### Metal Treasure:

	Crowns.	Crowns.
1. *Gold coins, gold bullion, foreign and trade coins computed at 3,278 crowns per kilogram fine .....	45,707.84	
2. *Gold exchange on foreign centres and foreign currency, dollars being computed according to the gold parity and other currencies according to their relation to dollar exchange .....	302,966.04	
3. Silver currency and fractional silver coins .....	7,697.47	
		356,371.35
4. Foreign credits and gold deposited by the Government and at its disposition subject to the approval of the League of Nations .....		528,254,403,000.00
5. Cashier's checks of the "Kriegsdarlehnskasse" .....		106,600,500.00
6. Discounted drafts, warehouse receipts and securities .....	781,767,393,967.97	
7. Collateral loans .....	494,786,000.00	
8. Securities .....	4,016,960.63	
9. Treasury bills .....	2,558,379,848,629.00	
10. Claim from the year 1920 on the liquidation property of the Austro-Hungarian Bank .....	7,687,726,100.45	
11. Miscellaneous assets .....	1,288,355,732,597.83	
		5,165,050,864,127.23

### LIABILITIES.

12. Paper currency circulation .....	4,080,177,237,927.00
13. Demand certificates .....	369,493,000.00
14. Checking accounts and other demand obligations .....	327,991,959,956.17
15. Liquidation fund of the Austro-Hungarian Bank .....	547,564,232.90
16. Austrian Government funds (see 4 above) .....	528,254,403,000.00
17. Miscellaneous liabilities .....	227,710,206,011.16
	5,165,050,864,127.23

First Statement of Austrian National Bank,  
January 24, 1923.

## Austrian National Bank

Condition on January 7, 1923.

### ASSETS.

#### Metal Treasure:

	Crowns.	Crowns.
1. Gold coins and bullion (gold crowns 3,870,360.56) .....	49,672,207,435	
2. Gold exchange included in accordance with article 85 of the statutes (gold crowns 89,256,536.99) .....	1,145,518,395,784	
		1,195,190,603,219
3. ....		
4. ....		
5. ....		
6. Outstanding payments on stock subscription (gold crowns 7,944,710.30) .....		101,962,411,990
7. Discounted drafts, warehouse receipts and securities .....		731,613,035,949
8. Collateral loans .....		473,026,600
9. Treasury bills .....		2,557,948,819,614
10. Claim against the Austrian section arising from an obligation due the Austrian section from the liquidation property of the Austro-Hungarian Bank .....		7,687,726,100
11. Miscellaneous assets .....		685,566,906,215
		5,280,442,529,687

### LIABILITIES.

12. Capital stock (gold crowns 30,000,000.00) .....	385,020,000,000
13. Paper currency circulation .....	4,053,689,483,759
14. ....	
15. Checking accounts and other demand obligations .....	417,203,770,604
16. ....	
17. Miscellaneous liabilities .....	424,529,275,324
	5,280,442,529,687

\*Conversion value of the metal treasure computed on the gold parity fixed for payment of customs duties (paper) crowns, 5,013,938,091.87.

† Note by F. W. A.: An organization which functioned from 1914 to 1921, and provided loans to Austrian industrial and mercantile establishments much on the order of our War Finance Corporation, except that the local institution obtained funds largely by direct discount of its own obligations (Kassenscheine) with the Austro-Hungarian Bank.

‡ Note by F. W. A.: Cashier's checks issued by the bank in large denominations as an emergency measure, subject to redemption on presentation.

fwa-1b



## A Review of Foreign Opinions



CAREFUL and interesting discussion of the Paris conference of last January, which resulted in the Ruhr invasion, is published in *La Vie des Peuples* (Paris, Feb. 10), under the title "How to Solve the Reparations

Problem," by M. Roger Picard.

M. Picard draws attention to the fact that the Paris conference appears to have assembled mainly to register an already understood disagreement. After reading their respective plans for the collection of reparations and handing to each other formally written refutations and dementis, the plenipotentiaries left without further discussion, which, in the eyes of M. Picard, tends to prove, no less than the extreme points of view presented, a desire neither for agreement nor dispute.

Under these circumstances the writer believes that the three plans presented to the meeting will come up for consideration later as integral parts of the edifice to be erected for the realization of a program of German reparations. This, M. Picard states, will take place at the request of Germany. Meantime, a knowledge of the three plans is indispensable if the future developments of the reparations question are to be followed intelligently. With this in mind, M. Picard has drawn up a picture of the three plans, side by side, so that they may be compared with each other, and points of difference and resemblance clearly established.

The principal points under discussion, states the writer, were four, namely, should Germany have a moratorium, together with conditions, time and extent; should German finances be reorganized, and how; what opportunities can Germany afford for special and productive guarantees and for a foreign loan, and, finally, the question of the settlement of interallied debts?

M. Picard rehearses in detail the opposing features of the French, English and Italian plans discussed at the Paris conference, and seeks to find what would be the terms of a "method of conciliation" as regards these varying plans and ideas as to debts and reparations. To do this the political and economic necessities of Europe must be taken into account, as well as satisfaction of the various tendencies. The ideas finally worked out by the French writer are composed entirely of details taken from the three plans, with one exception, namely, the introduction of the League of Nations as a controlling body. In this connection, however, M. Picard notes that M. Branting, as well as the League of Nations Union, has put forth feelers in this direction, and there are rumors that the matter will be discussed at the next meeting of the Council.

M. Picard's tentative plan is as follows:

**REPARATIONS:** The reduction of the German debt.

The three plans agree in contemplating a reduction. Great Britain wishes it to be immediate; France subordinates it to the cancellation of inter-Allied debts; and Italy only concedes it in a very small degree.

**CONCILIATION PLAN:** Keeping in principle the figure of 132 billion gold marks and three series of bonds, representing the German debt, determined at this figure, part of series C, totaling some 22 billion, might be redeemed, as Italy suggested, by the payments already made. The rest of series C might go to pay interallied obligations; each creditor agreeing to destroy the bonds thus received. The German debt is thus reduced to 50 billion gold marks or thereabout. Nevertheless, a part of series B (say 10 billion) could ultimately be canceled if the economic condition of

Germany makes this step necessary. The cancellation to be decided upon by an impartial tribunal, composed either of the Council of the League of Nations or of the Council plus the Reparation Commission.

**DIVISION OF GERMAN PAYMENTS:** Allies accept the Spa agreement in principle, which gives France 52 per cent., Great Britain 22 per cent., Italy 10 per cent., &c. All suggestions by Great Britain as to the creation of obligations to replace ABC seem impossible of fulfillment.

**METHOD OF CONCILIATION:** Retain the Spa agreement. Remit immediately to the Reparation Commission a fraction (to be determined later) of series B with which to effect the settlement of certain interallied accounts. Great Britain and France renounce all compensatory payments for sums received by Belgium in virtue of priority rights. Belgium renounces priority rights for the unpaid balance, except for the bonds falling due in January, February and March, 1923, given by Germany in October, 1922, and already discounted in Switzerland and England.

**ANTICIPATORY REDEMPTION BY GERMANY:** All Allies agree in facilitating these by attractive discounts. The English plan might be adopted. Nevertheless, it must be borne in mind that this is very advantageous to the debtor.

**MORATORIUM:** France and Italy acceded to a partial moratorium, but exact guarantees and set financial conditions. Great Britain desires a complete moratorium, without guarantees, but with financial conditions.

**METHOD OF CONCILIATION:** Give Germany the following:

1. Complete moratorium as regards payments in specie; a partial moratorium for payments in kind (proportion to be determined) for two years.

2. A further moratorium for the next two years, partial for both specie and kind payments (the quantity to be delivered in kind to be progressively augmented).

3. All payments in kind carried out during the first moratorium and those afterward exceeding the amounts fixed for the second moratorium will cancel Series B bonds for an equivalent value.

4. Fixed annuities to be paid subsequently, taking into account reduction of the principal of the debt made during the four years of the moratorium, so as to prevent too rapid a liquidation.

5. Impartial tribunal might intervene to regulate the rate of payments.

6. Financial control of Germany to be established as from the commencement of the moratorium.

**FINANCIAL CONTROL OF GERMANY:** This is judged to be necessary by all the Allies. While France and Italy would put it in the hands of the Reparation Commission plus the Commission of Guarantees, Great Britain wishes it to be exercised by a new body. The Allies agree that it should have wide powers. France and Great Britain wish it to be permanent, while Italy regards it as provisional.

**METHOD OF CONCILIATION:** Organize a permanent control of German finances, the organization to have wide powers of investigation (such as those actually exercised by the Commission of Guarantees) and right of veto on public expenditures and fiduciary issues, the right to prescribe fiscal measures and demand the control of capital movements. No right to direct the Reich administrative services. Controlling organization to be composed of the Commission of Guarantees plus an equal number of members named by the League of Nations, presided over by one of the latter. The German Finance Minister to have a consultative position and to be charged with the execution of measures prescribed.

**SANCTIONS:** The Allies agree upon

the nature of the sanctions, both military and economic, but differ on the application. France wishes them to be automatic, Great Britain desires unanimous voting. The date of their application is also a matter of disagreement.

**METHOD OF CONCILIATION:** In case of default on the above plan by Germany after her acceptance, sanctions to be applied by a majority vote of the Reparation Commission.

**FOREIGN LOANS:** All the Allies admit the necessity for foreign loans on the part of Germany, in order that she may restore her budget and stabilize the mark, as well as pay her debts. There is only a slight difference in details on this point.

**METHOD OF CONCILIATION:** Germany to make successive loans (Italian plan) of which the first is to serve for the financial reconstruction of the debtor country, and the others to pay reparations. For her financial reconstruction she shall follow the French plan tending to incorporate the reparations budget in the ordinary budget. For the redemption of Series B bonds with discount she shall adopt the British plan, which carries with it an advantageous discount, so that the interest on the redeemed B bonds suffices to cover annual interest and capital of loan. The greater part of the product of that part of the loan issue taken up by a country to which Germany is debtor must go to pay off B bonds held by such a country. Half the product of the loan issue taken up by the English market diverted to the redemption of B bonds held by France or countries under the necessity of reconstruction. Loans to be guaranteed by special revenues remitted to commission on German debt, which shall be composed of (a) Allied delegates, (b) delegates from subscribing countries and (c) delegates from the League of Nations.

**GUARANTEES:** Here there is an absolute divergence in the view of the three countries. Great Britain desires no securities, as long as there is no default on the new plan. France wishes guarantees on a large scale. Italy wishes guarantees on a restricted scale.

**METHOD OF CONCILIATION:** No guarantees during the moratorium period except those specified for the purposes of foreign loans.

**M. PICARD** deals with the question of the interallied debts in the same impartial spirit. He notes that the Allies all agree that these cannot be regarded as ordinary debts and that they should be reduced but there is again much divergence in the methods advocated. France declares payment only possible after reparations are paid. Great Britain will only cancel on condition that her plan is adopted and the taking of guarantees is abandoned. Italy takes a moderate position. Under these circumstances the French economist makes the following suggestions:

The interallied debts to be reduced, subject to reparations plan as above, as follows:

Part 1. By the remission of bonds (German) until these are exhausted.

2. By the remission of bonds for the maximum forfeitary amount.

3. Including the debts owed to the United States, which can be handled in two ways, namely, Great Britain shall take over these and receive in exchange the French and Italian gold deposits, or each country may negotiate separately with the United States, in which case the gold deposit question can be regulated in the following manner:

In recognition of the sacrifices made by Great Britain in the first two settlements of the debts and to assist in repayments to the United States, eight-tenths of the French and Italian gold deposits (tentative figure) shall be left in

her possession without interest for twenty-five years (also tentative). This to be paid in the following ten years with good discount for anticipatory payments. Two-tenths of the deposit to be repaid in three years with discount.

In conclusion, the writer remarks that, while the economics of his suggestions are far from perfect, the principal attempt has been to take into account the exigencies of each Government. Thus he has tried to follow the English plan of fixing the amount and the eventual reduction of the German debt, the French plan for financial control of the Reich. As regards foreign loans and sanctions, the views of all the powers close enough to be fused. In considering the moratorium a mixed plan might be accepted as a *modus vivendi*.

**SINCE** the outline was drawn up, the problem of reparations has entered upon a new phase. The French and Belgians have extended the area of their military occupation and seized economic guarantees. Germany, having obtained fifteen days delay for the payments due on Jan. 15, has declared the Treaty of Versailles null and void. This situation, says M. Picard, cannot endure for long. A new examination of the reparations question must ensue very shortly and, meantime, the entire disorganization of German economic life must be stopped.

Meanwhile, in the course of an article in the *Revue Generale* (Brussels, Feb. 15) M. Carton de Wiart, Belgian Minister of State, voices the growing anxiety of Belgium as to her economic condition and as to the outcome of the reparations question. The writer describes the present chaotic condition of Europe, and questions as to whether it signifies a permanent decline or merely an eclipse. Europe can no longer supply man power and capital to colonize and develop the waste places of the earth. In money and commerce she is outdistanced everywhere by the United States and, among the yellow races, she is ousted by Japan. Instead of the crusading idealism of the interallied nations during the war, the new countries have substituted economic imperialism. America observes, but has no interest in helping to solve the problem of reparations which is today more tangled than it ever was, even in May, 1921, when the announcement of the London plan for payments filled every one with relief and hope over a program which was supposed to close the era of hesitation and evasion. Now, however, the whole problem has been reopened, and the most optimistic feel that, regardless of what may result from the invasion of the Ruhr, new and drastic cuts in Belgian indemnities and rights must be expected.

Referring more directly to the state of commerce in Belgium, the Minister of State says:

When we see in Belgium that our imports exceed our exports by a billion, three hundred million francs, there is cause for alarm. The exports for the first months of 1922 equal but 61 per cent. of our exports for a similar period of 1913, and our imports equal 69 per cent. of the total imports of 1913, which implies an unfavorable gold valuation to a country with depreciated currency. The causes are known; we have lost the Russian market, and other countries are protected by tariffs.

De Wiart advocates increased production, greater technical training, commercial development abroad and, above all, intensive exploitation of the Congo by Belgians. In this connection he points out that in the Congo Belgium has a rich territory comprising over 2,840,000 square kilometers and twenty million inhabitants which she is neglecting commercially, while her rivals, the Danes, the British and the Americans, are engaged in its profitable exploitation.



# The Financial Status of Germany

By George W. Edwards, Ph. D.

Assistant Professor of Banking in Columbia University

## VII.—Foreign Investments in Germany

*The Seventh and Last of a Series of Articles on Financial Conditions in Germany.*



COMPARISON of the financial page of an American newspaper of today with that of a decade ago would indicate clearly the change which the war has wrought in the money market. In the last few years the list

of foreign securities floated in New York has grown rapidly. Not all of these issues have been successfully absorbed by the American investing public, nor have their prices in every case been firmly maintained, and there has been a reaction on the part of investors against buying foreign securities. Such a movement can be but temporary, for the United States, as a result of the war, has attained that stage of economic development where she must send much of her surplus capital abroad for investment.

In thus exporting capital on a large scale, the United States becomes a participant in a movement which has been one of the most important factors determining the history of the world since the beginning of the nineteenth century. The emigration of capital from one country to another is essentially a modern economic phenomenon. It was made possible by the improvement in communication which gave better control over funds invested abroad, by the development of the limited liability corporation, the joint stock company, or the société anonyme, which assembled funds from all sources, and by the evolution in international law which protected the rights of investors in foreign countries. Before the war capital flowed from Europe to all corners of the world—for the deepening of a harbor in a Chinese port, the construction of a plant in Argentina, or the building of a railway in Abyssinia.

The war changed the current of this movement completely. The former creditor nations of Europe have been reduced to a marginal basis or have been converted into borrowers who must plead for capital from nations once their debtors. This change in the course of foreign investments is one of the most interesting fields for economic analysis. Particularly important has been the movement of capital to Germany from other countries, including the United States.

To induce the international flow of capital there must be a demand for it in one country and in the other a supply, plus the willingness to lend it. There is an urgent need for capital on the part of German industry, which can no longer obtain necessary funds from its own money market and must, therefore, seek loans from foreign sources, even at high rates of interest. It is this economic motive of obtaining a return greater than that offered in the home market that has tempted capital to flow abroad. The possibility of big profits is an especially potent factor in inducing the movement of capital from one country, whose exchange rate has been maintained at the prewar parity, to another, like Germany, whose exchange has depreciated to an extremely low level. Because of this difference in the exchange rates of the two countries, the money of the former has a tremendous buying power in the latter. Besides, the price of securities, like everything else of value, has risen when expressed in terms of marks, but actually fallen in relation to undepreciated foreign money.

As a result, foreigners with a small amount of such currency are able to purchase large blocks of first-class German securities. For example, an American billionaire would possess the means of purchasing all the securities listed on the Berlin Exchange, and the total capital stock of the four largest Berlin banks.

At times the prime factor in the exportation of capital is not economic but

political in nature. This has not alone been true of loans extended to foreign Governments, but has often dominated industrial investments in such countries as China, the Balkans and South America. Undoubtedly this motive underlies the investment policies of some European interests which are buying a controlling power in certain of Germany's basic industries.

Whether induced by economic or political considerations, a vast amount of capital has been moving from all parts of the world to Germany. These investments have taken various forms. Immediately after the armistice, speculators all over the world purchased millions of marks. This movement may be regarded as an export of capital to Germany, which was thus obtaining a loan from these exchange speculators without paying them interest on their hazardous investments. With the continued depreciation of the mark, this form of speculation became less attractive, and banking houses engaged in pushing the more risky types of foreign investments turned the attention of their customers to possibilities in municipal bonds. Before the war the credit standing of German municipalities was very high. Because of their excellent record in meeting obligations and their ownership of valuable public utilities it was even contended that the cities were financially stronger than the German States and the Reich itself.

However, purchasers of these bonds have been sorely disappointed. True, there has been no default on the interest, but it has been paid in depreciated marks, and so the bondholder has been receiving only a fraction of a per cent. in gold value as a return on his investment. Meantime the principal itself, while increasing somewhat in marks, has been declining sharply when converted into foreign exchange values. Public utilities, such as water, gas, electric and street railways, like private businesses, have been receiving revenues in marks, and so have been operated at a net loss. In some cases cities have been compelled to convert such public utilities into corporations, still under public control, but with private operation. The belief that municipal credit stands higher than national credit is unfounded, for the collapse of the major political unit would undoubtedly drag with it the lesser ones. These considerations are fully appreciated by German investors themselves, who are not buying their own municipal bonds or, in fact, any securities which yield only a fixed income. German States and cities, finding it impossible to place their long-term issues, have been putting out short-dated credits, mainly in foreign markets.

Real estate is another German asset quite popular among small foreign in-

vestors. These have purchased rows of apartment houses in the best sections of Berlin and other big cities. A sixteen-room house can be bought for about one thousand dollars. Compared with the value of property in the United States, such real estate appears ridiculously cheap, but rents are restricted by a drastic Federal law to only several times the amount of marks charged in 1914. Thus the foreign owner receives his rents in marks, and if eventually he becomes weary of his profitless investment, he resells to another, who also pays him in marks. If he holds his property he is really gambling on the possibility that the rent laws will in time be revoked. The Government will undoubtedly continue this rent-law policy as long as the average German tenant receives only a fraction of a living wage. But the housing shortage is so acute all over Germany that the natural economic law of supply and demand is bound in the long run to raise rents to their true level. More satisfactory returns can be obtained by foreign investors from the purchase of office buildings, which are not subject to the same stringent laws as cover dwellings. Also farm property can be purchased today for about 10 per cent. of its value before the war, although agriculture has held its own better than commerce and manufacture. Due to the political strength of the agricultural class, the Government has been unable so far to enact a general regulation of the price of farm products, except in the case of grain, of which one-fifth must be sold to the public authorities at a low figure.

Foreign investors have also been directing their attention to German industrial stock, and so great were the foreign orders at the close of 1922 for these German securities that their quotations rose to high levels. But these quotations are relatively low when expressed in terms of a foreign currency which has maintained its prewar parity, as illustrated in the accompanying table.

From this table it appears that German industrial securities can be bought at prices which are even greater bargains than in the case of German goods selling at ridiculously low figures. The same shrinkage in values has occurred in the stocks of the big banks.

Foreign capital in German industry is increasing. Most of the investors are prompted to place their high-value currencies in German securities merely for the possibility of obtaining a big return in profits. They have no interest in the management as long as it is able to run the business so as to declare satisfactory dividends. This passive attitude is not shared by individual foreign investors who seek a controlling interest in the industry. The former group are little more than capitalists whose re-

turn may be regarded as interest; the latter wish to be actual owners with the right to share in the profits. In this way a number of firms, both small and large, have been transferred from German to foreign hands. It has not infrequently happened that the American, English or Scandinavian agent representing a German firm abroad before the war was able to reap big profits, and with these funds return to buy out his old firm for a mere trifle. In this way hundreds of small plants throughout Germany are being bought outright by foreigners. More significant has been the attempt of big foreign industrial interests to obtain a controlling voice in German potash, coal, chemical, iron and steel concerns. As it has been a long-standing policy of German banks to participate directly in industrial enterprises, these financial institutions have become the especial target of foreign interests aiming at economic penetration into Germany. This transfer of ownership has been accomplished in two ways. The German firms have voluntarily decided to sell out at a fixed price to foreigners. In other cases these persons have acquired ownership by quietly buying up the shares until they have obtained a majority. In a number of instances the German management, unaware of what was going on, is suddenly shocked at discovering that the business has passed into foreign hands. As a result, the public has become deeply aroused over what it calls the "ueberfremdung," or alienization of German business. It is generally feared that foreign interests will eventually control German industries to such an extent that, if they compete too keenly with similar organizations in foreign countries, the former will be closed, and so German labor will become dependent for its very livelihood upon foreign capital.

In order to prevent what is considered a loss of control over the country's own means of production, there has been an insistent demand for public and private action. As most of the European countries before 1914 exported rather than imported capital, there was little legislation protecting local industry against foreign invasion. Since the war some of the European countries have enacted statutes limiting the rights of foreign property holders, but by the Treaty of Versailles Germany was forbidden to pass any legislation discriminating against foreigners. It has been suggested that the State should participate in industry, or at least subsidize it, but such a policy is impossible because of the bankrupt condition of the Treasury. Thus German industry has been left to its own devices to protect itself against foreign control. This protection has been sought by issuing stocks with plural voting powers and preferential rights, placed in the hands of loyal Germans. Sometimes these persons have been constituted trustees possessing multiple voting powers, and so are quite similar to the voting trust.

The Germans generally justify this policy by the need of protecting German labor from exploitation. Although the movement of capital from one country to another has been in process for over a century, the prime motive for this movement has been the desire to make profits out of the development of natural resources. The present emigration of capital to Germany has been induced largely by the possibility of gain from the labor of a highly skilled and industrial population. Undoubtedly this situation presents certain economic disadvantages. But, at the same time, it is bound to have a number of beneficial results. Germany today is facing a problem of capital shortage which must continue for many years. Her industries cannot operate and her workers will be



# The Week's Developments in the Foreign Situation



GENERALs, Premiers and diplomats worked busily in the Ruhr last week, but it cannot be said that the events cast much light upon the future. Some think that the outlook is made worse by incidents which others

think should improve the outlook, however otherwise regrettable. At Buer a French lieutenant and chief engineer were ambushed and shot dead with many bullets fired into their backs. The murders occurred simultaneously with the arrival in the Ruhr of the French Minister of War, who said: "Pitiless retaliation for this deed, done in German fashion from the back, would be justified." The Minister then decorated the bodies in the presence of the troops. The reaction in Paris was similar, the Premier making a speech like the Minister's. On the spot reprisals followed swiftly. The French fined the town 100,000,000 marks and arrested the Mayor, Chief of Police and other officials. In itself the incident is slight, but untimely, since its happening prejudiced the Brussels conference to reconsider the policy toward Germany. The same is true of the killing of eight Germans in the Recklinghausen district. The French heard that one of the German Green Security Police had boasted of his intention to kill some of the French, and they sent a detail to arrest him and his accomplice on charge of complicity in the Buer murders. On the way to the guardhouse the arrested men tried to lose themselves in the crowd, and the police shot them. Soldiers arrived from the guardhouse and the sergeant, finding the crowd hard to manage, ordered his men to fire over their heads. As the crowds were still menacing, the soldiers then shot to hit, and the fatalities followed. According to German reports thirteen were wounded. The French threatened to kill the arrested officials if there were other ambushes or assassinations, and the entire district was declared in a state of siege. Germans suggested that the Buer dead were killed by their own countrymen. Soldiers away without leave, the Germans said, shot their officers to escape punishment. Chancellor Cuno sent France a note protesting that France's latest acts "are calculated to drive the now defenseless population to despair." President Ebert telegraphed Buer his sympathy and deep indignation over the unheard-of, inhuman, bloody acts against peaceable and innocent burghers.

Without minimizing these and other regrettable incidents, it may be mentioned that, even as they were occurring, the Irish Free State Government was executing sixty-seven Irish Republicans for offences no worse than the French are blamed by the Germans and their friends for punishing. Also the British Commons, by a majority of 108, sustained the Irish Free State for arrests and deportations as harsh as those of the French and almost as numerous. Another standard by which to test the heinousness of the French procedure is the German procedure in 1871. Premier Poincaré produced from German sources letters and telegrams from Bismarck saying that mere uncertainty in French politics justified a new war and the mobilization of 500,000 men. "Thus," said Poincaré, "France is merely acting in a similar manner, with, however, the great difference that the French measures are plainly authorized by the Treaty of Versailles."

"Frenchmen hold that the Franco-Belgian occupation of the Ruhr is far from possessing the rigorous character which Bismarck was arranging for his administration of French soil, as witness our helpful attitude toward the German people and the policy of feeding the needy population."

"No methods of the brutality which Germany planned at the time of Bismarck had France not fulfilled her engagements would ever be resorted to by France. And the United States and the rest of the world may rest assured that the occupation of the Ruhr will always preserve the same pacific character which has dominated that occupation since its inauguration."

Similar sentiments animated the conference at Brussels of the Premiers of Belgium and France, surrounded by an imposing retinue of ministers, generals

more than France. French determination to persist until the desired results are attained, at whatever cost, or over whatever opposition, exceeds the present Belgian sentiment. The cable reports that the conference, although harmonious, gave the French an impression of check and caution in driving the Germans into a second surrender rather than promote negotiations. Belgians wish all Allies to share the negotiations, which France is inclined to think should be confined to those who bore the burdens and risks of the enterprise.

even more severe in unoccupied Germany than in the Ruhr. This appears from Food Minister Luther's statement to the Reichstag Committee on the budget. There is food enough in the Ruhr, but Herr Luther said that the food situation in Germany is more serious than before the war, both because production is smaller and for lack of means to buy with. Six millions have no income worth mention, and the Government is aiding nine millions. Wages do not rise as fast as prices, which rise faster as the floating debt increases. Now it exceeds four trillions and is expected to reach ten trillions by June. On the other hand, the French Treasury does not suffer by the occupation expenses, and last week the French Government repaid 200,000,000 francs borrowed from the Bank of France. The magnates feel France's pressure as well as the German millions, and, according to the cable, Herr Thyssen approached the Government with a proposal for negotiations based on a foreign loan, a third of which would be handed over to France. Chancellor Cuno refused to consider it.

"Herr Thyssen suggested the appointment of a commission to decide the total liabilities and to arrange for the flotation of a loan, either in Great Britain or America, with the German export trade as a guaranty." He concluded:

"France could hold the left bank of the Rhine as a pledge, quitting the Ruhr and leaving the Germans free to fulfill their obligations."

Felix Deutsch, head of the biggest electrical enterprise in Europe, said:

"It would be comparatively simple to reach an agreement along business lines between German and French business men, although the French hitherto have demanded too much of us in such negotiations. But what is the use of business men trying to get together when the French Government consistently blocks every approach to an understanding?"

As the industrialists control the Government, there is pressure on Chancellor Cuno to ask France what are its terms. His parliamentary situation is less secure than it seemed under the patriotic impulse to present a united domestic front to France. Trades union and Socialist opposition is growing with dissatisfaction at Government support of employers in refusing wage increases proportionate to rises in prices due to inflation. The unions threaten disturbances unless the Government revises this position. The Socialists demand that taxation be proportioned to the variations of the mark, and that the propertied classes bear a larger share. One deputy remarked that the wage earners bear 94 per cent. of the tax burden, leaving only 6 per cent. to be borne by industry, trade and agriculture. The Socialists left the Chamber when outvoted, but the Government made concessions by agreeing to approve increases of wages where they had not yet reached the current level. In this connection may be mentioned the Belgian Premier's comparison of Belgian and German taxation. Belgium increased its revenues from 350,000,000 francs in 1919 to over two billion in 1922, and further taxes await ratification. Germany pays back the taxes collected in the proportion of 40 billion marks to 88 billion total. The direct and indirect German subsidies create unfair competition in trade and industry to the prejudice of the commerce of other nations and evasion of reparations payments. Premier Theunis's conclusion is that "If Germany showed the same fiscal courage and the same good will to pay her creditors [as Belgium] the reparations question would soon cease to be acute."

Unofficial reports about reparations negotiations are positive and precise.

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The cover for this week's Annalist shows the port of Baltimore, Maryland. Baltimore has long been one of the most important of our ports on account of an extensive and diversified foreign and coastwise trade. The city of Baltimore is situated at the head of the northwestern branch of the Patapsco River, eleven miles above the point where the river empties into Chesapeake Bay and about 150 miles from Cape Henry, in Hampton Roads. The port has a total deep-water frontage of 120 miles.

and economic experts. They speedily agreed on two fundamental principles of their policy of pressure upon Germany. These are:

1. That the occupation of the Ruhr must continue until all reparations promises are met in full, but that there shall be progressive withdrawal from the territory as payments are made, as was done by the Germans in 1871.
2. That in any new settlement Germany must promise not to punish any Germans who aided or acquiesced in the occupation, under penalty of severe sanctions. This is evidently designed as a bait to induce Germans in the Ruhr and the Rhineland to give greater assistance to the occupying forces.

Belgium has a prior claim for 800,000,000 gold marks, and will retire when this has been paid. That will leave France to press its sevenfold larger claim alone. Belgium's action is animated by unwillingness to antagonize England and by its Parliamentary situation. Seventy Socialists among 186 Deputies are opposed to any action in the Ruhr. Fifty Flemish Deputies are opposed to the Government, and some are openly pro-German. The French and Belgians believe that their agreed policy answers German propaganda that their motives are political rather than economic, that is, that they are more anxious to annex territory than to secure reparations. In addition, Premier Poincaré made his usual weekly denial of this charge. At the beginning of the occupation all Belgians were glad to see German territory and residents experiencing some small part of what they suffered under German occupation. This feeling of satisfaction has lessened under the resulting trade disturbance, which affects Belgium

The British Government is having its Parliamentary difficulties as well as Belgium and Germany. On a civil service vote the Government's majority dropped from 80 to 48, 249 to 201. Liberals and Laborites voted almost solidly against the Government. The debate expressed general dissatisfaction with the policy of watchful waiting upon events, particularly because the British Army of Occupation is now practically entirely surrounded by the French occupation, and British trade with unoccupied Germany is obstructed. It was suggested that the situation should be referred to the League of Nations, with the United States added. For the Government it was replied that France would not accept the proposal, and that it would wreck the League. Also there was no prospect of support from the United States.

Franco-Belgian ministers promptly executed the Brussels decisions. Polish and German laborers under military protection loaded coal seized at the Government mines in Westerhold. The miners struck, but resumed work. There were sympathy strikes by 16,000 at neighboring mines. The Germans resumed their sabotage and the French put German hostages on the trains. Necessarily trade is interrupted, and not all of it is German. France and Belgium have found it necessary to answer complaints from more than one country, the United States among them, that the disturbance will be minimized and ended when possible, but that it is necessary to get the operation over with.

Although the French have not made profits by their occupation, they have succeeded in putting pressure upon Germany to negotiate. That pressure is



## The Week in Canada

Continued from Page 408

toms duties may be reduced or revoked, patent rights taken away and other penalties imposed. The aim, according to the Premier, is to discover and point out the existence of combines, leaving prosecution to the Criminal Code.

Some conception of the extent to which the iron and steel industry of Canada suffered during the depression of 1922 is obtained from a Government report recently issued. Pig iron output was only 383,057 tons, a decrease of 211,297 tons, or 35.5 per cent., compared with the previous year and, at the close of the period, only four out of twenty furnaces were active. Although business conditions improved considerably in the last half of the year, the total output of steel for the twelve months was only 485,643 tons, a decrease of 181,841 tons, or 27.3 per cent. Production of both pig iron and steel touched the lowest point in several years, and, compared with the record of 1918, the former was 812,494 tons less, while the latter had a decline of 388,065 tons. The improvement which took place in the last half of 1922 has been continued, January figures showing an increase over the corresponding month of the previous year of 26.6 per cent. in pig iron and of over 40 per cent. in steel. Two additional iron furnaces were put in blast in January, making the total number active six. Gross profits of the Steel Company of Canada, according to the statement submitted at the annual meeting of shareholders last week, were \$2,295,197, compared with \$2,153,366 the previous year, while net profits were \$903,597 against \$817,292.

The railway situation in Canada con-

tinues to improve, although due more to reductions in operating costs than to increase in gross earnings. Gross earnings of the Canadian Pacific Railroad for the year amounted to \$186,675,036, compared with \$193,021,854 the previous year. The balance available for divi-

dends shows, however, an increase, the amount being \$22,452,785, against \$22,182,668 in 1921 and \$21,877,635 in 1920, while after dividend payments there was a surplus of \$1,025,509, compared with \$755,391 and \$450,339 respectively the two previous years. The Canadian Na-

tional Railways, according to a special statement issued by the President, had an operating surplus last year of about \$3,000,000.

Mineral production in Canada in 1922 had a value of \$183,029,595, according to the preliminary estimate of the Federal Bureau of Statistics. This is an increase of \$11,106,253 over the previous year. Only twice has this total been exceeded, although it falls considerably below the peak of \$227,859,000 attained in 1920. Gold was \$25,446,717, an increase of 32.8 per cent., while silver, at \$11,891,560, made a gain of 40.1 per cent. Nickel is valued at \$6,123,771, a decrease of 9 per cent. and copper at \$5,797,270, a similar decrease. There was a slight decline in coal production owing to interruption by labor troubles, the value for the year being \$66,486,025. There was a marked increase in lead, the value at \$6,789,690 showing a gain of 77.3 per cent. Zinc had a value of \$3,223,681, an increase of over 30 per cent. Ontario led all the other provinces both in total production and in increase over the previous year, the former being \$65,370,366 and the latter \$8,013,715.

Last week, after an inactive period, several new bond issues were placed on the market. City of Windsor sold two issues aggregating \$760,230, one being 5½ 10-year bonds, which sold at 99.582, and the other 5½ per cent. 30-year bonds, which realized 100.535. City of Vancouver sold \$275,000 5½ per cent. 15 to 40-year bonds at 99.947. Total new bond issues in Canada in February amounted to \$51,135,221, compared with \$42,647,841 in January and \$13,153,602 in February, 1922.

## The Financial Status of Germany

Continued from Page 412

unemployed unless relief comes from foreign sources. Moreover, such importation of capital will act as a corrective of the unsatisfactory balance of trade and so will lay the foundation for the eventual stabilization of the mark. Foreign holders of assets in Germany will have a direct interest in her welfare and will be inclined to oppose hostile acts which must inevitably react against their own economic interests.

The investment of capital in German industry has been, up to the present time, a losing proposition. As the earnings of these corporations are largely in marks, the dividends are necessarily paid in the same monetary unit, and so the actual return in gold value is small. This reduced earning power is reflected in the low gold values of stocks as compared with their prices in 1913. Even at the cheap prices now prevailing, these securities are not necessarily bargains. The corporation may have increased its stock so often that it is facing a problem of overcapitalization in the future, when it will find difficulty in paying dividends on its outstanding stock.

Certain general remarks may be offered concerning investments in German properties. In the immediate present there is little possibility of deriving a gain. There is, of course, an exception to this generalization in the case of real estate or industrial property, of which the foreigner can make personal or direct use. But then full consideration must be taken of taxes, which will probably be heavy. The future value of all German assets, whether marks, bonds, stocks, real estate or industrial property, will be determined in part not by economic but by political factors. Foreign capital invested in Germany, having underlying security, will yield big profits if reparations are satisfactorily settled, German currency stabilized, public credit restored, a stable Government established and economic reconstruction accomplished. Such foreign investments are, however, in danger of being swept away if reparations continue unsettled, if the mark falls to several hundred thousand to the dollar, if the Treasury becomes bankrupt, if political anarchy reigns and if economic chaos follows.

## The Commerce Department and the Nation's Business

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demption of matured paper in excess of new discounting.

A slight decrease is noticeable in the amount of loans against collateral. Loans were made by the Austrian section not only against bonds, but against stocks currently quoted on the Stock Exchange. The latter loans are forbidden by the statutes of the National Bank, which exclude stocks from the list of acceptable collateral. In assuming this item it was necessary for the National Bank to take over only those loans secured by authorized collateral. No assets classified under "securities" were owned by the bank at the date of its first statement.

For the time being, discounted treasury bills will be carried in the present form. As soon as arrangements have been completed for converting these into an interest-bearing debt of the Government they will be so designated. Little change in their amount is expected until the Government begins the reduction foreseen in the bank's statutes, which is scarcely possible in the present condition of Government finances. A decrease of one milliard crowns was made at the end of December from funds coming into the Government's possession through payment of an installment of an earlier forced loan.

The loan debt of the Government, when finally determined, will include not only the amount of treasury bills shown above, but, in addition, some 25 milliards bearing interest at 6 per cent., sold to investors, who have not yet presented them for redemption. In accordance with its statutes the bank is obliged to redeem these bills on presentation, looking to the Government for compensation.

The item "Obligation of the Austrian section to the National Bank, arising from claims of the Austrian section against the liquidation funds of the Austro-Hungarian bank" has its origin in a claim of the Austrian Government against the liquidation property of the

former bank, against which banknotes have been advanced. When the property in question is turned over to the Austrian Government, the bank's claim will be paid.

The item "miscellaneous assets" is composed of a number of current items, such as the bank's deposits with other banks, &c. Under this item also foreign exchange too unstable to be classed with the bank's reserve is included. It is the aim of the bank to keep the reserve at or above the legal minimum, the funds necessary for this to remain untouched for current use so far as possible. Sound currency holdings in excess of those required for reserve purposes may appear under "miscellaneous assets," together with holdings of unstable currency. Should the reserve be in danger of falling below the legal minimum the bank's holdings of unstable currency could at once be converted into sound currency and applied to the reserves.

The "miscellaneous assets" appearing in the first statement of the national bank are only about half of those shown in the final statement of the Austrian section. The difference is a matter of arrangement. The Austrian section carried under "miscellaneous assets" foreign currency and exchange, sound or otherwise, belonging to the Devisenzentrale. The National has transferred these funds, so far as they consist of sound money, to its reserve account. Certain of the "miscellaneous assets" of the Austrian section were connected with liquidation proceedings or past transactions pending settlement, and were not taken over.

The recent catastrophic decline of the German mark worked no injury to the Austrian National Bank. While the bank's holdings of marks are reasonably large, its obligations payable in marks are greater, so that the reduced value of its mark holdings involves no loss to the bank.

Adjustment for gain or loss by ex-

change are made under "miscellaneous assets" and "miscellaneous liabilities." According to the bank's statutes its metal and sound currency reserves are converted to paper crowns on the basis of the average exchange for the last half of 1922. Correction to the exchange of the day is made under "miscellaneous assets," where, as at the present time, the adjustment is to the bank's advantage. In the first statement, conversion of reserves on the basis of the six months' average yielded a figure approximately 10 per cent. below that obtained by conversion at the day's exchanges. This method, however, is considered to provide a more stable basis for conversion and to show more clearly the reserve ratio.

The capital stock of the bank appears under "liabilities" as 385 milliard paper crowns, the equivalent, on the basis mentioned above, of 30 million gold crowns. It will be remembered that 1.5 million gold crowns of the capital stock was withheld from public subscription to be used in the purchase of buildings and equipment of the Austro-Hungarian Bank. At the present time stockholders of the former bank are not unanimous in their desire to dispose of the buildings to the new bank, as these are practically the only tangible assets left from their former property. We are told that if the attempt of the National Bank to buy the buildings fails, a rental agreement will be concluded.

The note circulation assumed by the National Bank was 4080.1 milliard (paper) crowns. By Jan. 7 a decrease of approximately 26 milliard crowns had occurred by the retirement of matured commercial paper and an increase in deposits during the week.

The statutes specify that, after the bank's capital has been fully paid in, the bank note circulation and deposits of customers must be covered by 20 per cent. of metal and sound currency during the first five years. Until the

resumption of specie payments discounted commercial paper and collateral loans may be counted as reserve if necessary to meet the requirement. While it is not considered that the bank's capital is fully paid in until its holdings of dollar Treasury bills are redeemed by the Government in June, it is the aim of the bank to maintain the required reserve during the intervening months.

Considering the metal and sound currency reserve, the outstanding payments on capital stock, commercial discounts, collateral loans and discounted Treasury bills appearing in the above statement as cover for the present note circulation and deposits, a 100 per cent. cover is effected. When the reserve clause comes into effect the Government loan debt, with which discounted Treasury bills are funded, will not be regarded as cover for the note circulation, though a corresponding amount of notes in circulation for which cover is required is deductible.

Demand accounts, which include deposits subject to immediate withdrawal, show a regrouping of items in the first statement of the National Bank, by which certain obligations which have not appeared as such are now placed in this category; for example, the "Sicht-Kassenscheine" or demand certificates (cashier's checks) of which a small amount has not yet been redeemed. These items are on the same basis as circulating banknotes, so far as metal and sound currency reserve requirements are concerned.

The liquidation obligation appearing in the statement of the Austrian section has been extinguished.

A regrouping is shown in the "miscellaneous liabilities" of the bank, which consist for the most part of the bank's obligations not subject to payment on demand.

No change in the bank's discount rates has been made, Mr. Allport adds, nor is it considered that there is any occasion for a change at the present time.



# The Outlook for American Trade in the Far East

Special Correspondence of The Annalist.

WASHINGTON, March 17.



HERE has been widespread discussion recently of the opportunities for American business to improve its position in the Far East. Some experts hold that the Far East presents even more interesting possibilities than Latin America, with the chance of establishing relations which will prove permanent. The unsettled conditions in Europe, it is suggested, should aid a Far Eastern move by American business just as, temporarily at least, they have aided American enterprise in Latin America.

There is begun here, accordingly, a survey which will be continued next week, of conditions in the Far East, including China, Japan, Australia, the Philippines, Dutch East Indies, British Malaya, Siam, French Indo-China and India.

Reports on conditions in China received by the Department of Commerce have been favorable. The Chinese custom's revenue for 1922, it has just been announced, amounted to 58,600,000 Haikwan taels (average rate for 1922 \$.8197) or 4,000,000 taels in excess of 1921 figures. Chinese-American trade for 1922 is estimated at \$235,000,000, an increase of \$26,000,000 over 1921. The figures for these years, covering one of the darkest periods in China's economic and political life, indicate a trade development in the face of tremendous obstacles and justify much of the optimism which has been expressed by China enthusiasts.

Exchange in 1922 was steady over a considerable period. Prices have been firm for some time, with a slight upward tendency. Labor troubles are at a minimum. Stocks of goods are generally low in all lines, especially in the interior, where brigandage, troop movements and transportation difficulties kept trade almost stagnant in 1922. Crops throughout China in 1922 were the largest for some years. Tea and silk had an exceedingly profitable year for Chinese interests. The United States has been taking an increasingly larger share of China's silk, while England, the United States and Russia were active purchasers of China's tea in 1922 for the first time since 1914. With a bumper rice crop, prices of this important Chinese foodstuff reached new high points in 1922 as a result of speculative activities immediately after the harvest. Prices have since receded to normal and the cost of living is now only slightly in advance of prewar figures.

China's finances were in a precarious condition last year. A domestic loan issue of \$96,000,000 Mexican, contracted at almost prohibitive cost to the Government, relieved the situation somewhat. The basic financial condition of China, however, is sound and the financial problem is really one of administration. The revision of the Chinese customs tariff, with the increase scheduled for the near future, a probable international loan providing for expenditures only for administrative needs under close supervision, and several other factors in the process of consumption, give China a considerably brightened outlook.

Business in China flourishes amid surroundings which would stifle trade in many another country. Trade continues to increase despite the continuously depressing political situation, which has divided China into several groups of questionable allegiance. A provincial autonomy, ignoring Peking, has been established in the North by Chang-Tso-Lin. South China has been proclaimed as the Republic of the South

and the recent return of Sun Yat-sen to Canton threatens to postpone for some time any reunification of China. The Province of Fukien is under Japanese influence, which refuses to recognize Peking as the central Government. The Soviet Government has penetrated China with agents and propaganda, but the danger of this influence is not considered very serious, as the inherent stability of the Chinese is expected to prevent any marked progress detrimental to China. The continued expansion of trade and industry, under these difficulties, causes speculation as to the position China would attain under a unified and stable Government.

The United States Congress undertook, in the passage of the China Trade act last September, to encourage the investment of American capital in China by granting tax exemptions on the profits of American business done in China. The act has not been effective, however, as only two out of some 412 American companies operating in China have incorporated under it. The chief difficulty has been that only American capital actually resident in China is eligible under the China Trade act for the corporation tax exemption. An effort to amend the law in this particular at the last session was approved by the House, but failed in the Senate jam which marked the closing days of the session. Amendment of the China Trade act to put American concerns operating in China on a parity with their foreign competitors will be presented to the next Congress by the Department of Commerce, and its adoption is expected greatly to increase the investment of American capital in China. The British, under Hongkong ordinances, now enjoy complete tax exemption on business done in China. Many American concerns have found it more advantageous to incorporate under the British law than to operate under the American statutes.

Since it is only within the last few months that excessive stocks of all kinds have actually passed into consumption, the China market is now in the best position since prewar days.

THE situation in Japan has attracted very considerable interest. Economic conditions exhibited an unhealthy tendency last year, and the situation was critical at times, notably during the closing months of the year, when a crash was averted only through the employment of various expedients. While a pronounced relaxation of these conditions is distinctly in evidence at present, the apparent improvement is largely due to artificial and temporary measures, rather than to radical adjustments on a sound economic basis. Many of the unfavorable effects of overexpansion of industry and overextension of credit during the war and afterward still remain factors in the Japanese situation by reason of the continued effort gradually to absorb losses through maintenance of prices, instead of writing them off, as has been done in other countries.

To protect manufacturers and merchants from normal losses due both to changed world conditions and to lessened demand for Japanese products, the Japanese Government has encouraged the curtailment of production and the artificial maintenance of high prices. The continued carryover of large debts through further loans and extensions by the banks has also contributed to the unstable financial situation. At the end of last year Japan's position in foreign trade was much improved. Commencing with an unprecedented excess of imports over exports,

By Rodney Bean

In Two Parts—Part I.

the year closed with monthly exports, principally raw silk, exceeding imports by a comfortable margin, although gains in the latter five months were not enough to show a favorable balance for the year. Trade with the United States, however, showed a favorable balance of 135,969,455 yen (one yen equals \$.4985) for the year.

JAPAN'S foreign trade for 1922 aggregated 3,525,004,000 yen, as compared with 2,866,991,000 yen in 1921 and 4,284,523,999 yen in 1920. Exports in 1922 totaled 1,636,232,000 yen, as compared with 1,252,837,000 yen in 1921 and 1,948,394,000 yen in 1920, while imports amounted to 1,888,772,000 yen, compared with 1,614,154,000 yen in 1921 and 2,336,174,000 in 1920. When the recession in world prices is considered, the volume of Japanese trade last year assumed a somewhat stronger position than the foregoing comparisons would indicate. The United States was Japan's best market, as was the case the two preceding years, exports to this country aggregating 731,964,341 yen, as compared with 496,283,879 yen in 1921 and 565,107,126 yen in the preceding year. In the import trade of Japan the United States has also held first place for the last three years, with British India, Great Britain, China and Kwangtung ranking next in the order indicated. In 1922 the United States sold Japan products valued at 595,994,885 yen. In 1921 imports from the United States amounted to 574,400,915 yen, and in 1920 they were valued at 873,182,251 yen.

The favorable trade balance which characterized each of the months in the second half of last year gave way in January of this year to an unfavorable balance of approximately 54,000,000 yen. December's favorable balance amounted to 15,000,000 yen, though the trade of January, 1922, had been unfavorable to the extent of 91,000,000 yen. Exports in January of this year were valued at 114,000,000 yen, as compared with 158,000,000 yen in the previous month and 87,000,000 yen in January of last year. Imports for January this year amounted to 149,000,000 yen, as compared with 143,000,000 yen in January, 1922.

As to the outlook for this year the dominant factors in the present situation are high production costs and high prices of commodities. The Government has instituted an economy campaign. The economy measures leave untouched some of the basic causes of high prices; namely, the artificial maintenance of price levels through Government subsidies and through agreements among manufacturers to curtail production; high tariffs on staple commodities which cannot be produced economically in Japan; Governmental participation in pools to keep up the price of leading commodities. Other leading elements in the economic situation are waning markets for Japanese products as European competition becomes more active, labor unrest, especially among the agricultural classes, and the failure of merchants, manufacturers and bankers to write off their losses.

While the increased foreign trade of 1922, as compared with that of 1921, together with the tendency of the excess of imports to diminish gradually, are hopeful signs, it is evident 1923 will be a period of serious readjustment of conditions and policies, with the possibility of a gradual increase in the export trade and a revival of industrial activity within the country.

Conditions in general in Australia have been favorable. Last year closed

with public finances sound, steadily increasing bank deposits, and currency almost at a parity with the American dollar. Total bank clearances for the calendar year were £1,350,372,803, an increase of £31,301,761 over the previous year. Official reports for the fiscal year 1921-1922 gave the net total revenue of the country as £14,996,358, which was more than £2,000,000 greater than the revenue of the preceding twelve months' period.

Australia's 1922 foreign trade—of which the United Kingdom, Canada and the United States are the chief participants—was £250,098,486; imports, £121,977,792, and exports £128,120,694. The total year's trade with the United States was £31,600,000, imports from this country amounting to £21,922,000.

Due in a large degree to skillful management on the part of the association known as "Bawra" (British Australian Wool Realization Association, organized in 1920 to dispose of Australian wool carried over from previous seasons when prices were low), immense stocks of wool were sold last year at favorable prices. Success of these operations had a direct bearing on stabilization of the market for this most important of Australia's products and basis of the country's prosperity.

The high cost of material and of labor had its effect on the mining industry, although reports for 1922 show a slight increase over 1921 in the gold yield, namely, 758,308 ounces in 1922, as against 757,431 in 1921.

The co-operative movement among farmers is said to have made some progress during the year, although recent reports show deficits. In his latest available report the Senior Trade Commissioner for the Commonwealth states there are now twelve co-operative distributing companies handling produce, including wheat, of a value exceeding £25,000,000 annually. Eleven of these companies have united and have a selling floor in London.

ONE of Australia's greatest needs is increase in the number of cultivators of land. Out of a total population of approximately 5,500,000, it is stated that only about 600,000 are primary producers, and vast agricultural resources of the country remain undeveloped. Strong efforts were made last year to induce immigration of British subjects, both men and women, to Australia, to settle on the land. The tendency is here, as elsewhere, for newcomers to settle in cities, with the result that unemployment is increased and the opportunities offered in farming, dairying and cattle and sheep raising are neglected.

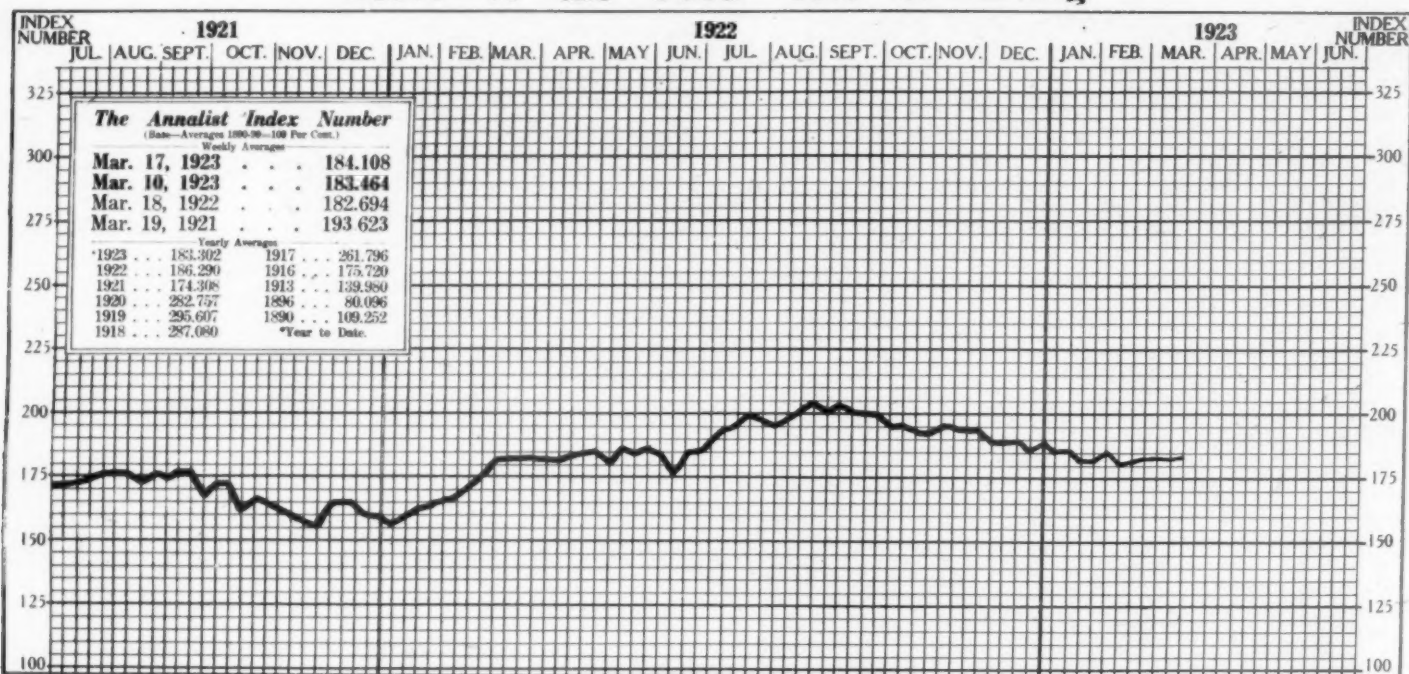
In common with other countries having large industrial interests, the problem of adjustment of wages in Australia remains unsolved and unemployment is a serious feature of the economic situation. Encouragement is found in the reopening reported by the United States Trade Commissioner in Melbourne of one of the largest industrial concerns in the country, after more than a year of idleness on account of labor disputes regarding wages. Reopening of this plant is a matter of more than ordinary interest and importance, as it is said to employ normally a force of more than 5,000 men.

Owing to unfavorable weather, prospects for the 1923 crop of wheat—Australia's chief agricultural product—are not as favorable as they were earlier in the season and there will be less of this commodity to export than was expected. The latest unofficial but reliable forecast for the season's yield is 90,000,000 bushels.

But, taken as a whole, the outlook for 1923 is good. General conditions in New Zealand approximate those in Australia.



## Curve of the Food Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.

## Financial Transactions

	Last Week	Same Week	Year	Same Period
Sales of stock, shares	5,637,723	5,698,532	55,932,734	44,962,733
Sales of bonds, par value	\$46,704,600	\$91,707,450	\$901,164,180	\$972,794,700
Average price of 50 stocks	High 92.21	High 74.62	High 92.52	High 74.62
	Low 90.44	Low 73.23	Low 84.51	Low 66.21
Average price of 40 bonds	High 78.01	High 77.90	High 79.43	High 77.90
	Low 77.71	Low 77.40	Low 77.71	Low 75.01
Average net yield of ten high-priced bonds	4.72%	4.68%	4.62%	4.71%
New security issues	\$90,085,000	\$50,010,000	\$774,520,150	\$359,448,000

## BAROMETRICS

## The State of Credit

## FOREIGN GOVERNMENT SECURITIES

	Last Week	Previous Week	Year to Date	Same Week
British Con. 2½%	50½@58½	50½@57½	50½@55½	54½
British 5%	101½	101½@101½	101½@100½	99½@98
British 4½%	97½@97	96½@96½	97½@95	94½@94
French rentes (in Paris)	38.50@37.80	38.65@38.25	39.80@37.50	39.35@38.00
French War Loan (in Paris)	73.70@73.00	73.90@73.40	76.70@72.00	78.95

## Potentials of Productivity and Measure of Business Activity

## THE METAL BAROMETER

	—End of February—	—End of January—
United States Steel orders, tons	7,283,980	4,141,060
Daily pig iron production, tons	106,035	98,214
Pig iron production, tons	\$2,094,187	\$1,629,901
Month of February	1,100	1,644,951

## ALIEN MIGRATION

	*Dec.	Nov.	Oct.	Sept.	Aug.	July	June	May
Inbound	42,000	49,814	54,129	40,881	42,725	41,241	24,776	24,169
Outbound	11,000	7,077	7,192	7,527	10,448	14,738	12,537	12,025
Gain or loss	+31,000	+42,737	+46,937	+33,354	+32,277	+26,502	+12,239	+12,044

## GROSS RAILROAD EARNINGS

	First Week in March	Fourth Week in February	Third Week in February	Month of December	From Jan. 1 to Dec. 31
1922	\$15,904,378	\$15,774,740	\$12,673,832	\$18,755,797	\$4,097,014,665
1921	14,177,354	13,509,329	12,074,280	12,575,459	3,027,934,928
Gain or loss	+\$1,727,024	+\$2,265,411	+\$3,599,552	+\$6,280,338	+\$1,069,080,737

## SUMMARY OF IDLE CARS AND CAR LOADINGS

	Feb. 7	Jan. 31	Jan. 22	Jan. 14	Jan. 7	Dec. 31
Idle cars	77,093	75,951	75,848	86,714	78,558	71,981
Car loadings	917,800	850,233	815,779	833,280	805,675	871,104

## COMPARISON OF WEEK'S COMMERCIAL FAILURES (DUN'S)

	Week Ended March 15, 1923	Week Ended March 16, 1922	Week Ended March 17, 1921	Week Ended March 19, 1920	Week Ended March 20, 1919
Total Over \$5,000	146	170	101	57	25
East	108	123	61	34	10
South	20	17	10	6	3
West	16	29	10	16	10
Pacific	50	23	33	20	7
D. S.	230	543	340	156	141
Canada	92	91	34	10	9

## FAILURES BY MONTHS

	1923	1922	1921	1920	1919
Number	1,508	2,231	3,634	5,054	3,536
Liabilities	\$40,027,939	\$72,608,293	\$89,838,436	\$146,494,173	\$112,989,080

## BUILDING PERMITS (BRADSTREET'S)

	February	January	December
1923	100 Cities	100 Cities	100 Cities
1922	100 Cities	100 Cities	100 Cities
1921	100 Cities	100 Cities	100 Cities

## The Week in the Money and Exchange Market

## COST OF MONEY—NEW YORK

	Call	Time Loans	Six Mos.	Com. Dis.
Loans	90-90 Days			4-6 Mos.
Last week	5½@6½	5½@5½	5½@5½	5½@6
Previous week	5½@6½	5½@5½	5½@5½	5½@6
Year to date	6 3/4@7	5½@6½	5½@5½	5½@6
Same week, 1922	4 5/8	5 3/4@6	5 3/4@6	5 3/4@6
Same week, 1921	7 3/8	7½@8	7½@8	7½@8

## BANK CLEARINGS

	1923	P.C.	1922	P.C.
Last week	\$3,293,000,000	+8.6	\$7,020,000,000	+2.5
Week before	\$3,010,000,000	+10.2	\$7,300,000,000	+3.3
Year to date	\$8,800,000,000	+14.4	\$7,020,000,000	+4.7

## BAR GOLD AND SILVER

	Bar Gold	Bar Silver	Bar Silver
	In London	In N. Y.	
Last week	\$30 7/8	\$32 1/4	\$67 1/2
Previous week	\$30 7/8	\$32 1/4	\$67 1/2
Year to date	\$30 7/8	\$32 1/4	\$67 1/2
Same week, 1922	\$30 7/8	\$32 1/4	\$67 1/2
Same week, 1921	\$30 7/8	\$32 1/4	\$67 1/2

## WEEK'S PRICES OF BASIC COMMODITIES

	Current Minimum	Range, 1923	Mean Price	Mean Price of Other Years
Copper: Electrolytic, per lb.	\$0.1700	\$0.1700-\$0.1625	\$0.1625	\$0.1275
Cotton: Spot, middling upland, per lb.	.5105	.5120-.5015	.5065	.4725
Brick: Hudson River common, per 1,000	21.00	18.00-21.00	19.50	17.00
Cement: Portland, bulk, at mill, bbl.	1.60	1.70-1.60	1.65	1.70
Wool: Ohio & Pa. half blood combing, per lb.	.37	.48-.37	.4250	.4250
Pine: Nor. Car. Roofs 4 in., per 1,000 ft.	36.00	32.00-36.00	34.75	27.50
Hides: Packers, No. 1 native, per lb.	.1900	.2025-.1900	.19625	.1750
Petroleum: Pennsylvania crude at well, bbl.	4.00	2.00-4.00	3.50	4.175
Pig iron: Bessemer, at Pittsburgh, per ton	31.77	21.77-31.77	30.52	27.00
Rubber: Up river, fine, per lb.	.3300	.3450-.3250	.3250	.2100
Silk: Japan, Shinshu, No. 1 per lb.	9.10	9.15-8.35	8.75	7.30

## AVERAGE OF WHOLESALE PRICES

	Last Week	Previous Week	—Range for 1923—	—Same Week—
	High	Low	High	Low
Hogs, medium to heavy, per cwt.	\$8.54	\$8.2375	\$8.50	\$8.75
Steers, good to choice, per cwt.	9.125	9.125	9.05	9.125
Beef, salt, per 200 lbs.	18.00	18.00	16.75	13.50
Pork, salt, per 200 lbs.	27.50	27.50	28.25	26.50
Flour, Spring patents, per bbl.	7.80	7.975	8.30	7.675
Flour, Winter straight, per bbl.	6.70	6.75	7.00	6.50
Wheat, No. 2 hard, per lb.	.1275	.1275	.1275	.1275
Barley, No. 2, per lb.	.1275	.1275	.1275	.1275
Oats, No. 2 and No. 3 white, per lb.	.1475	.1475	.1475	.1475
Potatoes, white, per bushel	.5850	.5850	.5850	.5850
Beef, fresh, per lb.	.1300	.1300	.1300	.1300
Mutton, dressed, per lb.	.1050	.1050	.1050	.1050
Sheep, wethers, per 100 lbs.	8.625	8.575	8.625	8.575
Sugar, refined granulated, per lb.	.09225	.09225	.09225	.09225
Codfish, Georges, per lb.	.0875	.0875	.0875	.0875
Rye flour, special patents, per lb.	.510	.510	.510	.510
Cornmeal, export, per 100 lbs.	1.925	1.925	1.925	1.925
Rice, extra fancy, per lb.	.07375	.07375	.07375	.07375
Beans, medium, per bushel	.5025	.5025	.5025	.5025
Apples, extra choice, per lb.	.1125	.1125	.1125	.1125
Prunes, 60-70s, per lb.	.10125	.10125	.10125	.10125
Butter, extra creamery, per lb.	.4875	.4875	.4875	.4875
Butter, dairy, per lb.	.4750	.4750	.4750	.4750
Cheese, Swiss, whole milk, per lb.	.2825	.2825	.2825	.2825
Coffee, Rio No. 7, per lb.	.13125	.13125	.13125	.13125

## OUR FOREIGN TRADE

	1922	1921	1920	1919	1918
Exports	\$370,730,154	\$343,330,515	\$313,003,290	\$331,863,123	\$3,894,540,464
Imports	\$370,730,154	\$343,330,515	\$313,003,290	\$331,863,123	\$3,894,540,464
Excess of exports	\$1,720,154	\$155,323,186	\$15,003,280	\$145,976,968	\$33,212,092
November exports	\$380,066,000	December exports	\$344,000,000		
Imports for nine days of September under the new tariff law, and amounting to \$60,000,000, deducted from October and added to September.					

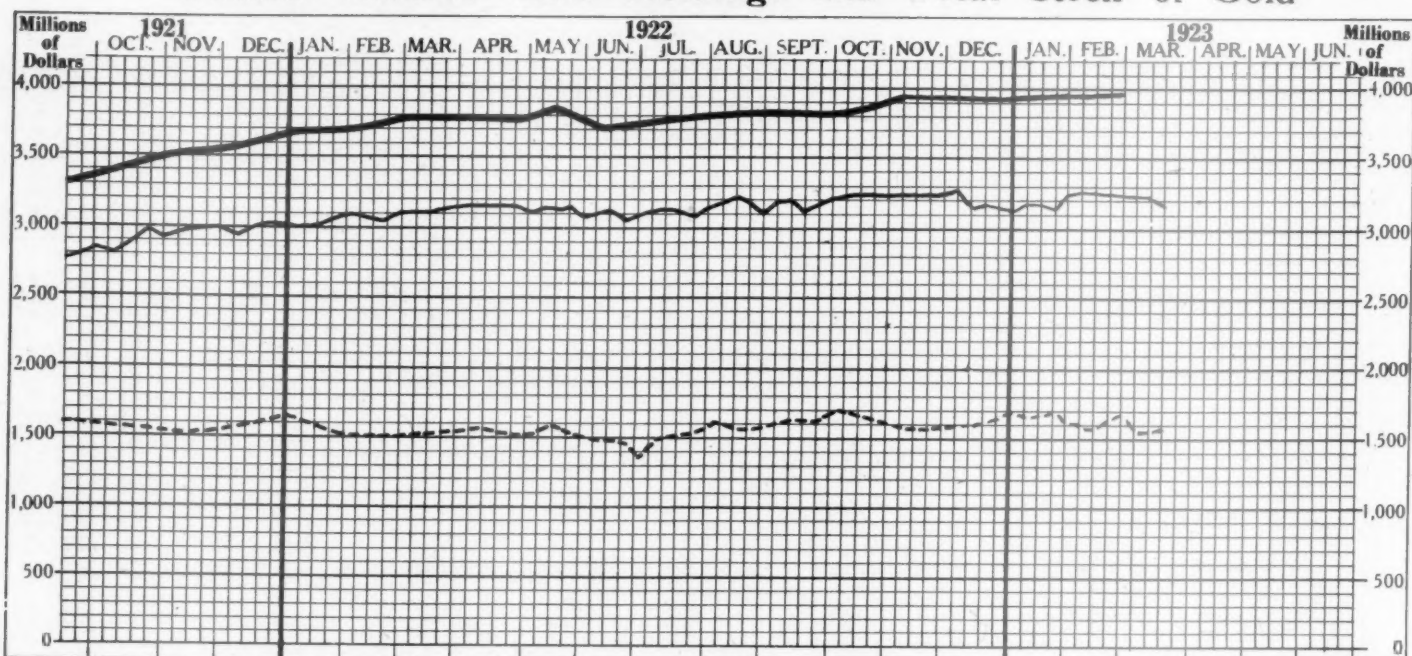
## FOREIGN AND DOMESTIC EXCHANGE RATES

New York funds in Montreal were quoted at \$2.32@1.75 premium. Montreal funds in New York were quoted at \$2.32@1.75 premium. The week's range of exchange on the principal foreign centres last week compared as follows:

	Normal	Last Week	Prev. Week	Yr. 1923	Same Wk., 1922	Last Week	Prev. Week	Yr. 1923	Same Wk., 1922
	High	Low	High	Low	High	Low	High	Low	High
London	4.70%	4.68%	4.70%	4.68%	4.72%	4.68%	4.72%	4.68%	4.72%
Paris	6.35%	6.35%	6.35%	6.35%	6.35%	6.35%	6.35%	6.35%	6.35%
Belgium	5.37%	5.37%	5.37%	5.37%	5.37%	5.37%	5.37%	5.37%	5.37%
Switzerland	18.64	18.64	18.64	18.64	18.64	18.64	18.64	18.64	18.64
Italy	4.83	4.77	4.83	4.77	4.83	4.77	4.83	4.77	4.83
Holland	39.38	39.40	39.38	39.40	39.38	39.40	39.38	39.40	39.38
Greece	1.18	1.14	1.18	1.14	1.18	1.14	1.18	1.14	1.18
Spain	15.53	15.37	15.53	15.37	15.53	15.37	15.53	15.37	15.53
Denmark	19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28	19.28
Sweden	26.58	26.58	26.58	26.58	26.58	26.58	26.58	26.58	26.58
Norway	18.21	18.04	18.21	18.04	18.21	18.04	18.21	18.04	18.21
Russia	.61	.62%	.61	.62%	.61	.62%	.61	.62%	.61
Bombay	31.81	31.83	31.75	31.81	31.83	31.75	31.81	31.83	31.75
Calcutta	31.81	31.81	31.75	31.81	31.81	31.75	31.81	31.81	31.75
Hongkong	55.88	55.825	55.825	55.88	55.825	55.825	55.88	55.825	55.825
Peking	81.25	79.75	80.35	79.75	81.25	79.75	81.25	79.75	81.25
Shanghai	76.63	75.34	75.635	74.625	76.63	75.34	76.63	75.34	76.63
Kobe	48.31	48.31	48.31	48.31	48.31	48.31	48.31	48.31	48.31
Yokohama	48.31	48.31	48.31	48.31	48.31	48.31	48.31	48.31	48.31
Manila	50.75	50.75	50.75	50.75	50.75	50.75	50.75	50.75	50.75
Buenos Aires	37.20	37.02	37.30	37.13	37.05	37.00	37.30	37.13	37.05
Rio	11.25	11.20	11.50	11.50	11.25	11.20	11.50	11.50	11.25
Germany	.00185	.00185	.00185	.00185	.00185	.00185	.00185	.00185	.00185
Austria	.00145	.00145	.00145	.00145	.00145	.00145	.00145	.00145	.00145
Poland	.00225	.00225	.00225	.00225	.00225	.00225	.00225	.00225	.00225
Czechoslovakia	2.00	2.07	2.00	2.07	2.00	2.07	2.00	2.07	2.00
Serbia	1.07	1.025	1.12	1.045	1.10	1.07	1.025	1.12	1.045
Finland	2.80	2.78	2.80	2.775	2.80	2.78	2.80	2.775	2.80
Rumania	.40%	.48	.48%	.48	.40%	.48	.48%	.48	.40%
Hungary	.03%	.02%	.03%	.03%	.02%	.03%	.02%	.03%	.02%



## Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

## Week Ended Saturday, March 17.

## Bank Clearings

## By Telegraph to The Annalist

Central Reserve Cities				Other Cities			
1923	Last Week	1922	Year to Date	1923	Last Week	1922	Year to Date
New York	\$4,333,978,505	\$4,229,800,089	\$48,292,458,881	Buffalo	\$46,997,741	\$37,901,675	\$448,435,426
Chicago	643,338,101	528,335,070	6,724,783,108	Cincinnati	79,350,000	62,947,000	747,202,000
Total, 2 C. R. cities	\$4,977,316,606	\$4,758,135,759	\$55,017,241,989	Columbus, Ohio	15,650,100	13,116,900	170,120,300
Increase	4.6%		11.4%	Denver	19,852,941	18,074,106	225,008,005
Other Federal Reserve Cities				Los Angeles	138,275,000	100,875,000	1,356,063,000
Atlanta	\$401,418,566	\$455,262,716	\$582,462,160	Louisville	3,238,124	28,983,791	357,301,791
Boston	436,000,000	310,000,000	4,192,000,000	Milwaukee	36,568,420	37,183,045	388,185,789
Cleveland	114,289,287	89,696,360	1,129,486,417	Omaha	46,670,793	40,932,577	482,531,330
Kansas City, Mo.	140,206,386	142,225,367	1,497,957,358	St. Paul	37,625,753	32,966,208	369,247,157
Minneapolis	73,704,979	66,829,978	742,389,138	Seattle	45,469,605	42,064,074	485,128,579
Philadelphia	474,000,000	430,000,000	5,221,000,000	Washington	20,938,053	19,542,342	227,209,632
Richmond	51,399,000	40,222,000	564,359,000				
San Francisco	105,700,000	144,700,000	1,682,800,000				
Total, 8 cities	\$1,516,918,218	\$1,268,936,421	\$15,612,454,073	Total, 11 cities	\$522,845,430	\$434,586,718	\$5,174,572,000
Increase	19.5%		22.9%	Increase	20.3%		24.1%
Total, 10 cities	\$6,494,234,914	\$6,027,072,180	\$70,629,606,062	Total, 21 cities	\$7,017,080,344	\$6,461,638,898	\$75,804,208,971
Increase	7.7%		12.1%	Increase	8.6%		14.4%

## Actual Condition

## Statement of the Federal Reserve Banks

March 14

	Dist. 1. Boston.	Dist. 2. New York.	Dist. 3. Philadelphia.	Dist. 4. Cleveland.	Dist. 5. Richmond.	Dist. 6. Atlanta.	Dist. 7. Chicago.	Dist. 8. St. Louis.	Dist. 9. Minneapolis.	Dist. 10. Kansas City.	Dist. 11. Dallas.	Dist. 12. San Francisco.
Gold reserve	\$232,011,000	\$1,052,890,000	\$220,867,000	\$293,696,000	\$98,830,000	\$135,544,000	\$490,081,000	\$97,197,000	\$1,682,000	\$89,861,000	\$37,973,000	\$247,662,000
Rediscounts	22,072,000	176,173,000	40,890,000	26,185,000	17,754,000	2,001,000	46,804,000	8,524,000	1,489,000	7,883,000	1,254,000	10,247,000
Bills on hand	67,042,000	244,746,000	82,977,000	78,309,000	44,242,000	27,526,000	108,273,000	29,148,000	21,006,000	22,975,000	37,582,000	74,589,000
Due members	123,303,000	724,458,000	115,378,000	162,884,000	61,340,000	37,106,000	281,017,000	74,654,000	52,185,000	83,885,000	53,496,000	143,779,000
Notes in circulation	202,290,000	567,166,000	202,025,000	230,514,000	84,976,000	124,317,000	391,487,000	86,936,000	35,885,000	64,539,000	30,381,000	202,383,000
Ratio of reserve	73.4%	82.2%	71.0%	75.0%	73.5%	77.2%	73.3%	71.2%	74.5%	61.5%	50.1%	70.9%

## Federal Reserve Bank Statement

Consolidated statement of condition of twelve Federal Reserve Banks compares as follows:

	Mar. 14, 1923.	Mar. 7, 1923.	Mar. 15, 1922.
<b>RESOURCES—</b>			
Gold and gold certificates	\$313,211,000	\$311,550,000	\$321,283,000
Gold settlement fund—Federal Reserve Board	638,208,000	645,285,000	484,180,000
Total gold held by banks	\$951,419,000	\$956,835,000	\$805,463,000
Gold with Federal Reserve agents	2,068,613,000	2,074,043,000	2,090,124,000
Gold redemption fund	58,262,000	52,763,000	80,435,000
Total gold reserves	\$3,078,294,000	\$3,083,641,000	\$2,976,022,000
Reserves other than gold	118,275,000	117,633,000	125,375,000
Total reserves	\$3,196,569,000	\$3,201,274,000	\$3,101,397,000
Non-reserve cash	67,917,000	70,144,000	
Bills discounted—Secured by U. S. Government obligations	361,286,000	330,063,000	229,068,000
Other bills discounted	251,773,000	241,394,000	362,662,000
Bills bought in open market	225,416,000	218,886,000	87,311,000
Total bills on hand	\$838,475,000	\$799,373,000	\$679,041,000
United States bonds and notes	160,679,000	157,976,000	215,093,000
United States certificates of indebtedness	184,034,000	186,911,000	383,274,000
Municipal warrants			102,000
Total earning assets	\$1,183,188,000	\$1,135,260,000	\$1,277,510,000
Bank premises	48,108,000	47,937,000	38,005,000
Five per cent. redemption fund against Federal Reserve Bank notes	291,000	311,000	8,005,000
Uncollected items	669,039,000	618,956,000	607,795,000
All other resources	17,348,000	17,113,000	15,310,000
Total resources	\$5,202,460,000	\$5,090,905,000	\$5,048,022,000
<b>LIABILITIES—</b>			
Capital paid in	\$108,483,000	\$108,852,000	\$103,948,000
Surplus	218,369,000	215,369,000	215,369,000
Deposits: Government	42,442,000	38,773,000	16,789,000
Member bank—reserve account	1,032,714,000	1,879,697,000	1,845,493,000
Other deposits	20,633,000	24,392,000	51,181,000
Total deposits	\$1,995,789,000	\$1,942,862,000	\$1,913,463,000
Federal Reserve notes in actual circulation	2,242,902,000	2,256,302,000	2,188,593,000
Federal Reserve Bank notes in circulation—net liabilities	2,599,000	2,788,000	78,620,000
Deferred availability items	621,433,000	549,513,000	329,912,000
All other liabilities	12,885,000	12,309,000	18,679,000
Total liabilities	\$5,202,460,000	\$5,090,905,000	\$5,048,022,000
Ratio of total reserves to deposit and Federal Reserve note liabilities combined	75.4%	76.2%	75.0%

\*Not shown separately prior to January, 1923.

## Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.

	New York Mar. 7.	Feb. 28.	Chicago Mar. 7.	Feb. 28.
<b>Number of reporting banks</b>	63	63	49	49
Loans sec. by U.S. Govt. oblig'n's	\$79,070,000	\$85,073,000	\$35,065,000	\$37,201,000
Loans sec. by stocks and bonds	1,460,980,000	1,557,692,000	409,029,000	407,902,000
All other loans and discounts	2,137,150,000	2,087,816,000	654,343,000	637,769,000
Total loans and discounts	3,677,210,000	3,729,581,000	1,098,437,000	1,082,872,000
U. S. prewar bonds	37,815,000	37,805,000	3,361,000	3,050,000
U. S. Liberty bonds	411,580,000	399,700,000	36,757,000	35,418,000
U. S. Treasury bonds	34,795,000	33,433,000	5,439,000	25,390,000
U. S. Victory & Treasury notes	483,347,000	458,699,000	101,586,000	82,216,000
U. S. cts. of indebtedness	43,889,000	65,767,000	12,285,000	12,490,000
Other loans, stocks & securities	543,290,000	540,677,000	188,672,000	186,686,000
Tot. loans, discounts & invest's	5,231,735,000	5,262,752,000	1,446,567,000	1,428,112,000
Reserve bal. with F. R. Bank	567,869,000	598,049,000	150,675,000	147,537,000
Cash in vault	67,209,000	66,336,000	30,624,000	29,173,000
Net demand deposits	4,319,334,000	4,469,536,000	1,037,673,000	1,030,135,000
Time deposits	571,134,000	568,759,000	370,822,000	367,088,000
Government deposits	38,591,000	38,591,000	8,942,000	8,942,000
Bills payable, &c.	131,655,000	132,895,000	18,666,000	19,776,000
All other	17,323,000	17,636,000	3,331,000	6,410,000
<b>All Reserve Cities—</b>				
<b>Number of reporting banks</b>	250	250	207	207
Loans sec. by U.S. Govt. oblig'n's	\$182,865,000	\$190,246,000	\$48,672,000	\$48,763,000
Loans sec. by stocks and bonds	2,603,182,000	2,780,183,000	547,861,000	550,732,000
All other loans and discounts	4,723,079,000	4,653,398,000	1,548,940,000	1,545,777,000
Total loans and discounts	7,509,126,000	7,623,827,000	2,145,742,000	2,145,272,000
U. S. prewar bonds	99,818,000	99,262,000	77,008,000	77,277,000
U. S. Liberty bonds	638,906,000	623,273,000	250,608,000	249,388,000
U. S. Treasury bonds	63,987,000	62,831,000	26,467,000	27,189,000
U. S. Victory & Treasury notes	725,851,000	694,252,000	138,674,000	138,149,000
U. S. cts. of indebtedness	70,457,000	93,917,000	33,412,000	32,497,000
Other loans, stocks & securities	1,189,890,000	1,153,690,000	574,689,000	578,451,000
Tot. loans, discounts & invest's	10,398,015,000	10,392,432,000	3,246,680,000	3,248,243,000
Reserve bal. with F. R. Bank	990,136,000	1,005,997,000	228,804,000	233,092,000
Cash in vault	148,859,000	142,987,000	59,022,000	57,508,000
Net demand deposits	7,786,082,000	7,908,653,000	1,890,925,000	1,899,182,000
Time deposits	1,874,052,000	1,811,100,000	1,163,260,000	1,152,877,000
Government deposits	74,546,000	74,339,000	16,635,000	16,550,000
Bills payable, &c.	185,961,000	202,129,000	48,244,000	45,173,000
All other	82,738,000	78,903,000	23,003,000	23,390,000
<b>Other Selected Cities—</b>				
<b>Number of reporting banks</b>	311	311		
Loans secured by United States Government obligations	\$40,382,000	\$43,512,000		
Loans secured by stocks and bonds	476,342,000	468,797,000		
All other loans and discounts	1,375,405,000	1,357,965,000		
Total loans and discounts	1,882,129,000	1,870,274,000		
United States prewar bonds	106,253,000	106,261,000		
United States Liberty bonds	170,822,000	169,533,000		
United States Treasury bonds	23,062,000	23,299,000		
United States Victory and Treasury notes	78,188,000	77,599,000		
United States certificates of indebtedness	13,225,000	19,290,000		
Other loans, stocks and securities	421,456,000	422,755,000		
Total loans, discounts and investments	2,703,023,000	2,689,113,000		
Reserve balance with Federal Reserve Bank	175,074,000	169,221,000		
Cash in vault	78,607,000	76,990,000		
Net demand deposits	1,708,147,000	1,716,777,000		
Time deposits	818,241,000	811,850,000		
Government deposits	9,004,000	9,220,000		
Bills payable, &c.	18,291,000	19,878,000		
All other	17,371,000	16,030,000		



Week Ended March 17, 1923

**Total Sales 5,039,723 Shares**

Yearly Price Ranges										STOCKS.		Amount Capital		Last Dividend		Per Cent		Per Cent		Last Week's Transactions							
1921.		1922.		This Year to Date.		Low.		High.		Stock Listed.		Paid.		Per Cent		Per Cent		First.		High.		Low.		Change.		Sales.	
High.	Low.	High.	Low.	High.	Low.	High.	Low.	High.	Low.																		
53 1/2	20 1/2	83	48	82	Mar. 3	68	Jan. 2	ADAMS EXPRESS	12,000,000	Dec. 30, '22	\$1	Q	75 1/2	77	75 1/2	76	- 1/2	400									
19 1/2	10 1/2	22	10 1/2	19 1/2	Mar. 6	13	Jan. 8	Advance Rumely	18,750,000	Jan. 2, '23			18 1/2	18 1/2	18 1/2	18 1/2		400									
30 1/2	15 1/2	66	45 1/2	71	Mar. 17	57 1/2	Jan. 10	Advance Rumely pf.	12,500,000	Jan. 15, '23	\$1	Q	32	32	32	32		500									
39 1/2	15 1/2	66	45 1/2	71	Mar. 17	57 1/2	Jan. 10	Air Reduction (sh.)	168,150	Dec. 15, '20	\$1	Q	65 1/2	71	65 1/2	70 1/2	+ 1/2	8,500									
1 1/2	1 1/2	2	1 1/2	1 1/2	Mar. 9	1	Feb. 7	Alaska Rubber (sh.)	7,000,000	Jan. 2, '23			13 1/2	14 1/2	13 1/2	14 1/2		8,000									
84	84	100	100	100	Jan. 18	102	Jan. 10	Alaska Juneau G. M. (sh.)	13,987,440	Jan. 2, '23			1 1/2	1 1/2	1 1/2	1 1/2		2,500									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	Allegany & Western	3,500,000	Jan. 15, '23	\$1	Q	84	84	84	84		100									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	All-American Cables	27,500,000	Jan. 15, '23	\$1	Q	103 1/2	103 1/2	103 1/2	103 1/2		100									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	Alliance Realty	2,500,000	Jan. 15, '23	\$1	Q	103 1/2	103 1/2	103 1/2	103 1/2		100									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	Allied Chemical & Dye (sh.)	2,177,843	Feb. 1, '23	\$1	Q	77 1/2	79 1/2	77 1/2	79 1/2	+ 1/2	11,000									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	Allied Chemical & Dye pf.	30,282,900	Jan. 2, '23	\$1	Q	112	112 1/2	112 1/2	112 1/2	+ 1/2	500									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	Allis-Chalmers Manufacturing	20,000,000	Feb. 15, '23	\$1	Q	48 1/2	49 1/2	48 1/2	49 1/2		2,000									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	Allis-Chalmers Manufacturing pf.	20,000,000	Feb. 15, '23	\$1	Q	95	96	95	96		300									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	Amalgamated Sugar 1st pf.	5,000,000	May 1, '21	\$1	Q	33 1/2	34 1/2	33 1/2	34 1/2		3,500									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Agricultural Chemical pf.	33,322,100	Apr. 15, '21	\$1	Q	65 1/2	66	65 1/2	66		1,300									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Agricultural Chemical pf.	28,455,200	Apr. 15, '21	\$1	Q	65 1/2	66	65 1/2	66		1,300									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Bank Note (\$50)	4,945,200	Feb. 15, '23	\$1	Q	75 1/2	77	75 1/2	76	- 1/2	400									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Bank Note pf. (\$50)	4,945,200	Jan. 2, '23			75 1/2	77	75 1/2	76	- 1/2	400									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Beet Sugar Co.	5,000,000	Jan. 23, '22	\$1	Q	44	46	43 1/2	46 1/2	+ 3/4	8,500									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Bosh Magneto (sh.)	98,000	Apr. 1, '21	\$1.25	Q	55	58 1/2	53 1/2	56 1/2	+ 3/4	13,100									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Brake Shoe & Foundry, new (sh.)	153,511	Dec. 30, '22	\$1	Q	77 1/2	80	77 1/2	80	+ 2 1/2	1,600									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Brake Shoe & Foundry pf., new	9,000,000	Dec. 30, '22	\$1	Q	108	108	108	108		100									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Canadian Sugar Co.	41,233,300	Jan. 2, '23	\$1	Q	113 1/2	113 1/2	113 1/2	113 1/2		59,100									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Car Company pf.	41,233,300	Feb. 2, '23	\$1	Q	108	108	108	108		100									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Car & Foundry	30,000,000	Jan. 1, '23	\$1	Q	186	186 1/2	182	183 1/2	+ 1/2	1,400									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Car & Foundry pf.	30,000,000	Jan. 1, '23	\$1	Q	123 1/2	123 1/2	123 1/2	123 1/2		1,000									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Chicle (sh.)	8,000,000	Apr. 1, '21	\$1	Q	8 1/2	8 1/2	7 1/2	8 1/2		1,000									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Chicle pf.	8,000,000	Apr. 1, '21	\$1	Q	17	17	16 1/2	16 1/2		2,200									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Cotton Oil Company	20,237,100	June 1, '20	\$1	Q	32	32	30 1/2	30 1/2		100									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Cotton Oil Company pf.	10,198,600	Jan. 1, '20	\$1	Q	32	32	30 1/2	30 1/2		100									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Drug Syndicate (\$10)	5,333,000	Dec. 15, '20	40c	Q	6 1/2	7	6 1/2	6 1/2		4,700									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Express	18,000,000	Jan. 2, '23	\$2	Q	130 1/2	130 1/2	130 1/2	130 1/2		500									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Hide & Leather	12,484,300	Oct. 1, '22	\$1	Q	12 1/2	13 1/2	12 1/2	12 1/2		100									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Hide & Leather Company pf.	12,484,300	Oct. 1, '22	\$1	Q	12 1/2	13 1/2	12 1/2	12 1/2		100									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Ice	7,181,400	Jan. 25, '23	\$1	Q	105 1/2	106	105 1/2	105 1/2		1,400									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Ice pf.	15,000,000	Jan. 25, '23	\$1	Q	105 1/2	106	105 1/2	105 1/2		1,400									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American International	2,897,000	Sep. 30, '20	\$1	Q	29 1/2	31 1/2	29 1/2	31 1/2		77,000									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American L. F. Fire Engine (\$10)	2,714,700	Jan. 2, '23	\$1	Q	12 1/2	12 1/2	12 1/2	12 1/2		1,100									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Linseed	16,750,000	Mar. 31, '21	\$1	Q	35	36 1/2	34 1/2	34 1/2		2,400									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Linseed pf.	16,750,000	July 1, '21	\$1	Q	35	36 1/2	34 1/2	34 1/2		2,400									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Locomotive	23,000,000	Dec. 30, '22	\$1	Q	133 1/2	138	133 1/2	137 1/2	+ 1/2	54,000									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Locomotive pf.	23,000,000	Dec. 30, '22	\$1	Q	118 1/2	118 1/2	118 1/2	118 1/2		100									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Malt & Grain, stamped (sh.)	535,000	Mar. 1, '23	\$1	Q	53 1/2	53 1/2	53 1/2	53 1/2		11,400									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Metal Company (sh.)	5,000,000	Mar. 1, '23	\$1	Q	53 1/2	53 1/2	53 1/2	53 1/2		11,400									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Metal Company pf.	5,000,000	Mar. 1, '23	\$1	Q	53 1/2	53 1/2	53 1/2	53 1/2		11,400									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Radiator (\$50)	20,709,350	Dec. 30, '22	\$1	Q	84	86 1/2	84	86 1/2	+ 3/4	1,400									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Radiator pf.	20,709,350	Dec. 30, '22	\$1	Q	84	86 1/2	84	86 1/2	+ 3/4	1,400									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Rolling Mill pf.	7,000,000	Jan. 15, '23	\$1	Q	12 1/2	12 1/2	12 1/2	12 1/2		900									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Safety Razor (\$25)	12,500,000	Oct. 2, '22	\$2 1/2	Q	8	8	8	8		8,500									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Shipbuilding	14,679,500	Feb. 1, '23	\$2	Q	18 1/2	19 1/2	18 1/2	18 1/2		9,500									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Ship & Commerce (sh.)	600,543	Mar. 1, '21	\$1	Q	18 1/2	19 1/2	18 1/2	18 1/2		9,500									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Smelting & Refining Company	50,000,000	Mar. 1, '23	\$1	Q	10 1/2	10 1/2	10 1/2	10 1/2		10,200									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Smelting & Refining Company pf.	50,000,000	Mar. 1, '23	\$1	Q	10 1/2	10 1/2	10 1/2	10 1/2		10,200									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Snuff	11,000,000	Jan. 2, '23	\$1	Q	140 1/2	140 1/2	140 1/2	140 1/2		300									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Snuff pf.	3,922,803	Jan. 2, '23	\$1	Q	140 1/2	140 1/2	140 1/2	140 1/2		300									
103 1/2	80	100	100	100	Jan. 18	102	Jan. 10	American Soda Foundry	24,000,000	Jan. 15																	



## New York Stock Exchange Transactions—Continued

1921.		1922.		This Year to Date.		STOCKS.	Amount Capital Stock Listed.	Last Date Paid.	Dividend Per Cent.	Period.	Last Week's Transactions.				
High.	Low.	High.	Low.	High.	Low.						First.	High.	Low.	Last.	Change.
8 1/2	4	12 1/2	1 1/2	3 1/2	Feb. 13	Chicago & Alton	19,538,300	Jan. 16, '11	2	..	2 1/2	2 1/2	2 1/2	2 1/2	300
10 1/2	13 1/2	43 1/2	12 1/2	35 1/2	Feb. 13	Chicago & Alton pf.	19,493,000	Jan. 16, '11	2	..	33 1/2	33 1/2	33 1/2	37 1/2	2,600
37	33 1/2	64 1/2	31 1/2	60	Feb. 17	Chicago & Eastern Illinois, new	22,845,500	Jan. 16, '11	2	..	57 1/2	60	57 1/2	60	1,400
9 1/2	6 1/2	10 1/2	3 1/2	7	Feb. 17	Chicago & Eastern Illinois pf., new	22,845,500	Jan. 16, '11	2	..	57 1/2	60	57 1/2	60	1,000
20 1/2	14	24 1/2	7	17 1/2	Feb. 6	Chicago Great Western	45,246,900	Feb. 15, '10	2	..	14 1/2	14 1/2	14	14 1/2	2,300
31	17 1/2	30 1/2	10 1/2	26 1/2	Jan. 18	Chicago Great Western pf.	44,137,000	Jan. 15, '17	1	..	14 1/2	14 1/2	14	14 1/2	17,100
40 1/2	29 1/2	55	29	45 1/2	Mar. 5	Chicago, Milwaukee & St. Paul	117,411,300	Jan. 15, '17	3 1/2	..	42 1/2	44 1/2	42 1/2	44	12,800
71	60 1/2	95 1/2	59	88	Mar. 5	Chicago, Milwaukee & St. Paul pf.	116,274,000	Jan. 15, '17	3 1/2	..	42 1/2	44 1/2	42 1/2	44	7,900
110	90 1/2	125	100	118	Mar. 24	Chicago & Northwestern	145,165,810	Jan. 15, '23	3 1/2	SA	84 1/2	87	84 1/2	86 1/2	200
70 1/2	47	80 1/2	59	80 1/2	Mar. 5	Chicago & Northwestern pf.	22,395,100	Jan. 15, '23	3 1/2	SA	117 1/2	117 1/2	117 1/2	117 1/2	6,400
35	22 1/2	50	30 1/2	37 1/2	Mar. 13	Chicago Pneumatic Tool	12,934,600	Jan. 25, '23	1	Q	86 1/2	88	86 1/2	87 1/2	13,800
80 1/2	68 1/2	105	83 1/2	95 1/2	Mar. 5	Chicago, R. I. & P. 7 1/2	75,000,000	Dec. 30, '22	3 1/2	SA	93 1/2	93 1/2	93 1/2	93 1/2	500
77	56 1/2	93 1/2	70 1/2	85 1/2	Mar. 5	Chicago, R. I. & P. 6 1/2	25,135,800	Dec. 30, '22	3	SA	83	83 1/2	82 1/2	83 1/2	100
63	50	90	51	75	Mar. 5	Chicago, St. Paul, Minn. & O.	18,556,700	Feb. 20, '23	2 1/2	SA	83	83 1/2	82 1/2	83 1/2	300
87	70	107	83	102 1/2	Jan. 30	Chile Copper (\$25)	11,259,300	Feb. 20, '23	3 1/2	SA	..	..	..	100	..
16 1/2	9	29 1/2	15 1/2	30 1/2	Mar. 1	Chino Copper (sh.)	106,654,500	Sep. 30, '20	37 1/2	..	29 1/2	29 1/2	29 1/2	29	18,200
22 1/2	19 1/2	33 1/2	22 1/2	24 1/2	Mar. 2	Chino Copper (40)	4,500,000	Sep. 30, '20	37 1/2	..	29 1/2	29 1/2	29 1/2	29	7,900
57 1/2	32	80 1/2	54	92	Mar. 8	Cleveland, C. C. & St. L.	47,036,300	Jan. 20, '23	1	Q	87	87	86	87	300
75	60	100 1/2	72 1/2	..	..	Cleveland, C. C. & St. Louis pf.	10,000,000	Jan. 20, '23	1	Q	87	87	86	87	..
162	100 1/2	100 1/2	72 1/2	..	..	Cleveland & Pittsburgh (\$50)	11,237,750	Mar. 1, '23	87 1/2	Q	..	..	..	..	..
62 1/2	35 1/2	70 1/2	47 1/2	72 1/2	Feb. 7	Cleveland & Pittsburgh special (\$50)	17,895,400	Mar. 1, '23	50c	Q	..	..	..	..	..
48 1/2	18	82 1/2	41	81	Jan. 3	Cluett, Peabody & Co. pf.	18,000,000	Jan. 1, '23	1 1/2	Q	67 1/2	69 1/2	67 1/2	69	1,500
32 1/2	22	37	24	31 1/2	Feb. 15	Cluett, Peabody & Co. pf.	8,482,000	Jan. 1, '23	1 1/2	Q	105	105	105	105	100
110	90 1/2	125	100	118	Mar. 24	Coca-Cola (sh.)	500,000	Jan. 2, '23	1 1/2	Q	105	105	105	105	500
70 1/2	47	80 1/2	59	80 1/2	Mar. 5	Coca-Cola pf.	10,000,000	Jan. 2, '23	3 1/2	SA	94	96	94	96	1,000
35	22 1/2	50	30 1/2	37 1/2	Mar. 13	Colorado Fuel & Iron	34,235,800	May 25, '21	1	Q	20 1/2	20 1/2	20 1/2	20 1/2	1,300
80 1/2	68 1/2	105	83 1/2	95 1/2	Mar. 5	Colorado Fuel & Iron pf.	2,000,000	Feb. 26, '23	2	Q	94	96	94	96	..
77	56 1/2	93 1/2	70 1/2	85 1/2	Mar. 5	Colorado & Southern	31,000,000	Dec. 30, '22	3	..	42	42	42	42	..
63	50	90	51	75	Mar. 5	Colorado & Southern 1st pf.	8,500,000	Dec. 30, '22	2	SA	42	42	42	42	..
87	70	107	83	102 1/2	Jan. 30	Colorado & Southern 2d pf.	8,500,000	Dec. 30, '22	2	SA	42	42	42	42	..
16 1/2	9	29 1/2	15 1/2	30 1/2	Mar. 1	Columbia Gas & Electric	50,000,000	Feb. 15, '23	1 1/2	Q	107 1/2	111	107 1/2	110 1/2	12,500
22 1/2	19 1/2	33 1/2	22 1/2	24 1/2	Mar. 2	Columbia Graphophone (sh.)	1,375,250	Jan. 1, '21	125c	..	2 1/2	2 1/2	2 1/2	2 1/2	17,400
57 1/2	32	80 1/2	54	92	Mar. 8	Columbia Graphophone pf.	10,250,000	Jan. 1, '21	125c	..	11 1/2	11 1/2	11 1/2	11 1/2	2,300
75	60	100 1/2	72 1/2	..	..	Commercial Solvents, Class A (sh.)	40,000	Jan. 1, '23	1	Q	43 1/2	43 1/2	43 1/2	43 1/2	900
162	100 1/2	100 1/2	72 1/2	..	..	Commercial Solvents, Class B (sh.)	40,000	Jan. 1, '23	1	Q	43 1/2	43 1/2	43 1/2	43 1/2	..
62 1/2	35 1/2	70 1/2	47 1/2	72 1/2	Feb. 7	Comp.-Tab.-Rec. (sh.)	130,634	Jan. 10, '23	1 1/2	Q	78 1/2	82 1/2	78 1/2	82	7,800
48 1/2	18	82 1/2	41	81	Jan. 3	Conley Tin Foli	198,964	Oct. 1, '20	50c	..	18	18	18	18	100
32 1/2	22	37	24	31 1/2	Feb. 15	Consolidated Cigar (sh.)	144,642	Apr. 15, '21	37 1/2	Q	37	37	35 1/2	35 1/2	2,800
110	90 1/2	125	100	118	Mar. 24	Consolidated Cigar pf.	4,000,000	Jan. 1, '23	1 1/2	Q	80 1/2	81	80 1/2	81	300
70 1/2	47	80 1/2	59	80 1/2	Mar. 5	Consolidated Distributors	190,481	Jan. 21, '21	162 1/2	Q	..	..	..	..	..
35	22 1/2	50	30 1/2	37 1/2	Mar. 13	Consolidated Gas, Electric Light & P. Balt.	14,610,200	Jan. 2, '23	1 1/2	Q	119 1/2	119 1/2	119 1/2	119 1/2	..
80 1/2	68 1/2	105	83 1/2	95 1/2	Mar. 5	Consolidated Gas (new) (sh.)	2,498,479	Mar. 15, '23	1 1/2	Q	66	67	65 1/2	65 1/2	37,400
77	56 1/2	93 1/2	70 1/2	85 1/2	Mar. 5	Consolidated Gas (new) pf.	4,000,000	Jan. 31, '23	1 1/2	Q	..	..	..	..	..
63	50	90	51	75	Mar. 5	Consolidated Coal, Maryland	40,198,000	Jan. 31, '23	1 1/2	Q	..	..	..	..	..
87	70	107	83	102 1/2	Jan. 30	Consolidated Textile (sh.)	1,278,967	Jan. 15, '21	75c	..	13 1/2	14 1/2	13 1/2	13 1/2	..
16 1/2	9	29 1/2	15 1/2	30 1/2	Mar. 1	Continental Can (sh.)	390,000	Feb. 15, '23	75c	..	47 1/2	48 1/2	46 1/2	48 1/2	33,800
22 1/2	19 1/2	33 1/2	22 1/2	24 1/2	Mar. 2	Continental Can Co. pf.	6,015,000	Jan. 1, '23	1 1/2	Q	108 1/2	110	108 1/2	110	1,400
57 1/2	32	80 1/2	54	92	Mar. 8	Continental Insurance Co. (\$25)	10,000,000	Jan. 10, '23	3	SA	100	100	100	100	200
75	60	100 1/2	72 1/2	..	..	Continental Motors (sh.)	1,780,845	Jan. 20, '23	14 1/2	Q	9 1/2	10	9 1/2	9 1/2	6,700
162	100 1/2	100 1/2	72 1/2	..	..	Corn Products Refining Co.	49,784,800	Jan. 20, '23	14 1/2	Q	130 1/2	133 1/2	130 1/2	131 1/2	..
62 1/2	35 1/2	70 1/2	47 1/2	72 1/2	Feb. 7	Corn Products Refining Co. pf.	24,827,000	Jan. 15, '23	1 1/2	Q	121	122	121	122	..
48 1/2	18	82 1/2	41	81	Jan. 3	Cosden & Co. (sh.)	1,161,515	Feb. 1, '23	1 1/2	Q	61 1/2	61 1/2	61 1/2	61 1/2	70,700
32 1/2	22	37	24	31 1/2	Feb. 15	Cosden & Co. pf.	6,998,000	Mar. 1, '23	1 1/2	Q	107 1/2	108 1/2	107 1/2	108 1/2	100
110	90 1/2	125	100												



## New York Stock Exchange Transactions—Continued

Yearly Price Range										This Year to Date		STOCKS	Amount Capital Stock Listed	Last Dividend	Per Cent	Fe-riod	Last Week's Transactions			
High	Low	High	Low	High	Low	High	Low	High	Low	First	High						Low	Last	Change	Sales
17 1/2	7 1/2	27 1/2	9 1/2	11 1/2	8 1/2	Jan. 14	39,522,100													
67 1/2	36	87 1/2	41 1/2	47 1/2	37 1/2	Jan. 29	37,728,300													
11 1/2	1 1/2	16 1/2	2 1/2	11 1/2	1 1/2	Jan. 1	41,834,000	Feb. 1, '23	1 1/2	SA	41 1/2	44 1/2	41	43 1/2	+ 1 1/2	3,600				
75	35	95	45	75	35	Jan. 1	8,912,800	Feb. 1, '23	30c	Q	70	70	70	70	+ 1/2	3,400				
73 1/2	38 1/2	83 1/2	43 1/2	58 1/2	38 1/2	Jan. 22	20,000,000				54 1/2	56 1/2	54 1/2	55	+ 1/2	3,600				
103	92	113	102	103	92	Jan. 15	683,400	Jan. 15, '23	1 1/2	Q	100	100	100	100	+ 1/2	100				
75 1/2	67	85 1/2	59	75 1/2	67	Jan. 15	24,338,000	Jan. 15, '23	1 1/2	Q	71 1/2	71 1/2	71 1/2	71 1/2	+ 1/2	100				
60	45	75	50	60	45	Jan. 1	6,077,100	Jan. 1, '23	1 1/2	Q	71 1/2	71 1/2	71 1/2	71 1/2	+ 1/2	100				
28	5 1/2	20 1/2	12 1/2	12 1/2	5 1/2	Jan. 14	918,000	Jan. 2, '23	75c	Q	69 1/2	70 1/2	69 1/2	70 1/2	+ 1/2	2,800				
6 1/2	3 1/2	10 1/2	4 1/2	6 1/2	3 1/2	Jan. 17	17,914,200	Dec. 1, '22	30c	Q	116	116	115	115 1/2	+ 1/2	3,0				
40	22 1/2	53 1/2	24 1/2	41 1/2	22 1/2	Mar. 8	1,420,000				30	30 1/2	30	30 1/2	+ 1/2	6,700				
60 1/2	40 1/2	70 1/2	50 1/2	60 1/2	40 1/2	Jan. 5	182,016	Feb. 15, '23	2	Q	104	104	104	104	+ 1/2	29,300				
12 1/2	7 1/2	17 1/2	9 1/2	12 1/2	7 1/2	Jan. 5	987,300	Feb. 15, '23	2	Q	110 1/2	110 1/2	110 1/2	110 1/2	+ 1/2	3,600				
4 1/2	2 1/2	6 1/2	3 1/2	4 1/2	2 1/2	Jan. 2	25,360,510	Jan. 1, '23	77	Q	111	111	111	111	+ 1/2	3,600				
12 1/2	7 1/2	17 1/2	9 1/2	12 1/2	7 1/2	Mar. 13	12,600,000				20 1/2	20 1/2	20 1/2	20 1/2	+ 3/4	20,100				
40 1/2	24 1/2	50 1/2	34 1/2	40 1/2	24 1/2	Jan. 24	3,640,000	Oct. 1, '19	1 1/2	Q	74 1/2	74 1/2	74 1/2	74 1/2	+ 1/2	1,900				
38 1/2	14 1/2	48 1/2	10 1/2	38 1/2	14 1/2	Jan. 16	10,000,100	Jan. 15, '23	1	Q	57 1/2	57 1/2	57 1/2	57 1/2	+ 1/2	14,300				
67 1/2	60	77 1/2	50 1/2	67 1/2	60	Mar. 15	60,000,000				109	109	107	107 1/2	+ 1/2	710				
25 1/2	10 1/2	35 1/2	15 1/2	25 1/2	10 1/2	Jan. 25	6,252,000	Jan. 2, '23	1	Q	67 1/2	67 1/2	67 1/2	67 1/2	+ 1/2	2,000				
25 1/2	10 1/2	35 1/2	15 1/2	25 1/2	10 1/2	Jan. 25	100,000	Jan. 2, '23	1 1/2	Q	97 1/2	97 1/2	97 1/2	97 1/2	+ 1/2	2,000				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 13	21,000,000	Jan. 15, '23	1	Q	24	24	24	24	+ 1/2	2,000				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 13	14,682,800				24	24	24	24	+ 1/2	2,000				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	106,586				42	42 1/2	42	43 1/2	+ 1/2	1,500				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	59,019	Feb. 2, '23	2	Q	103	103	103	103	+ 1/2	1,500				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	9,089,700	Feb. 15, '23	13	Q	54 1/2	54 1/2	54 1/2	54 1/2	+ 1/2	1,500				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	5,444,700	Feb. 15, '23	2	Q	106	106	106	106	+ 1/2	1,500				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	3,137,100	Jan. 2, '23	1 1/2	Q	92 1/2	92 1/2	92 1/2	92 1/2	+ 1/2	1,500				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	10,000,000	Jan. 2, '23	1 1/2	Q	112	113	110 1/2	110 1/2	+ 1/2	800				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	2,640,000	Feb. 1, '23	1 1/2	Q	104	104	104	104	+ 1/2	100				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	2,803,510	Jan. 15, '23	75c	Q	42 1/2	43 1/2	41 1/2	42 1/2	+ 1/2	42,800				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	2,600,000				25	25	25	25	+ 1/2	100				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	1,524,600				25	25	25	25	+ 1/2	100				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	4,555,880	Oct. 1, '20	30c	Q	94 1/2	94 1/2	94 1/2	94 1/2	+ 1/2	3,800				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	18,367,780	Dec. 30, '22	3 1/2	SA	105 1/2	105 1/2	102 1/2	105 1/2	+ 1/2	700				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	3,286,500	Dec. 30, '22	3 1/2	SA	105 1/2	105 1/2	105 1/2	105 1/2	+ 1/2	700				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	2,000,000	Feb. 1, '23	1	Q	107	107	107	107	+ 1/2	700				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	3,366,500	Jan. 2, '23	1 1/2	Q	118	118	118	118	+ 1/2	700				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	10,700,000	Mar. 15, '23	81 1/2	SA	80 1/2	81 1/2	80 1/2	81 1/2	+ 1/2	725				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	2,500,000	Dec. 15, '22	2 1/2	SA	81 1/2	81 1/2	81 1/2	81 1/2	+ 1/2	725				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	1,840,000				32 1/2	32 1/2	32	32 1/2	+ 1/2	200				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	11,840,000	Jan. 15, '23	106	Q	32 1/2	32 1/2	32	32 1/2	+ 1/2	200				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	150,000	Mar. 1, '23	50c	Q	31 1/2	31 1/2	30 1/2	30 1/2	+ 1/2	2,800				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	60,501,000	Jan. 2, '23	87 1/2	Q	68 1/2	68 1/2	67 1/2	67 1/2	+ 1/2	4,300				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	21,331,700	Mar. 1, '23	3	Q	203 1/2	210	203 1/2	210	+ 1/2	240				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	11,777,000	Jan. 2, '23	1 1/2	Q	219 1/2	219 1/2	219 1/2	219 1/2	+ 1/2	240				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	22,512,900	Jan. 2, '23	1 1/2	Q	117	117	115 1/2	115 1/2	+ 1/2	240				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	1,573,200	Mar. 1, '23	1 1/2	Q	113 1/2	113 1/2	113 1/2	113 1/2	+ 1/2	240				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	179,597	Mar. 1, '23	81	Q	69 1/2	69 1/2	69 1/2	69 1/2	+ 1/2	32,200				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	1,067,780	May 1, '21	50c	Q	104 1/2	104 1/2	104 1/2	104 1/2	+ 1/2	17,600				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	650,000	Dec. 30, '22	2 1/2	Q	10	10	10	10	+ 1/2	10,500				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	7,086,200				50 1/2	50 1/2	50	50 1/2	+ 1/2	10,500				
9	4 1/2	13 1/2	6 1/2	9	4 1/2	Jan. 20	4,488,200	Jan. 2, '23	1 1/2	Q	106 1/2	106 1/2								



New York Stock Exchange Transactions—Continued

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**Week Ended March 17**

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High and low prices are based on sales of 100-share lots, except in special instances where an asterisk indicates that the price given is for less than the amount indicated; the amount of New York Central Railroad stock listed. [Payable in preferred stock, x Ex dividend, xx Pays \$x annually.

\*Liquidation.

The rates of dividends referred to under note indicated by † include extra or partial dividends as follows:

	Amount.	Kind.
Buffalo & Susquehanna .....	\$10	Extra
Corn Products .....	.88	Extra
Farmman Kodak .....	\$1	Extra
Gastcon Kodak .....	.75c	Extra
Plectric Storage .....	.75c	Extra
Island Creek Coal.....	.75c	Extra
Hudson Motor Car .....	.25c	Extra
Mackay Companies .....	\$10	Extra
Nichigan Central .....	.66	Extra
Moon Motor Car.....	.12½c	Extra
Olio Fuel Supply .....	.85c	Extra
Sr. Joseph Lead .....	.25c	Extra
Sterling Products .....	.75c	Extra
Stewart Warner .....	.81	Extra
United Fruit .....	.3%	Extra
Alliance Realty paid 25% in stock on Dec. 5, 1922.		
American Bank Note paid 10% in common stock on Dec. 29, 1922.		
American Radiator paid 50% in common stock on Dec. 30, 1922.		
American Steel Foundries paid 18% in common stock on Dec. 30, 1922.		
All American Cables paid 20% in common stock on Dec. 30, 1922.		
Atlantic Refining paid 900% in common stock on Dec. 30, 1922.		
Dumont (E. L.) de Nemours & Co. paid 50% in common stock Dec. 29, 1922.		
Elliott-Johnson Corporation paid 20% in stock on Feb. 15, 1923.		
General Baking paid 300% in common stock on Dec. 28, 1922.		
General Electric paid 5% in special stock on Oct. 25, 1922.		
Hupp Motor Car paid 10% in common stock on March 15, 1923.		
Ingersoll Rand paid 100% in common stock on Dec. 5, 1922.		
International Harvester paid 2% in common stock on common stock on Jan. 25, 1923.		
Krege (S. S. Co. common paid 33 1-8% in common stock on March 1, 1923.		
Manhattan Railway certificates of deposit paid 54% in scrip warrants on Jan. 2, 1923.		
Manhattan Shirt paid 20% in common stock Dec. 1, 1922.		
May Department Stores paid 80% in stock on Dec. 30, 1922.		
Nash Motors paid three shares of preferred A stock and four shares of common stock for each share of common stock on Dec. 28, 1922.		
National Biscuit paid 75% in common stock on Dec. 30, 1922.		
Packard Motor Car paid 100% in common stock on Dec. 30, 1922.		
Pan-American paid 25% in Class B stock on Class A and Class B stock on Dec. 11, 1922. Also 20% in Class B stock on Class A and Class B stock on Feb. 8, 1923.		
Pere Marquette preferred paid \$1 back dividend on Aug. 1, 1922, \$1 on Nov. 1, 1922, and \$2 on Feb. 1, 1923.		
Reynolds Tobacco paid 33¼% in new Class B stock on Dec. 2, 1922.		
Standard Milling paid 60% in common stock on Dec. 22, 1922.		
Standard Oil of California paid 100% in stock on Dec. 20, 1922.		
Standard Oil of New York paid 400% in common stock on Dec. 30, 1922.		
Studebaker paid 25% in common stock on Dec. 29, 1922.		
Union Oil (Cal.) paid 80% in stock Dec. 30, 1922.		
Union Tank Car paid 50% in common stock on Dec. 28, 1922.		
White Eagle Oil paid 35% in common stock on Dec. 20, 1922.		



## Transactions on Out-of-Town Markets

Boston					Baltimore.					Pittsburgh.				
MINING					STOCKS					STOCKS				
Sales	High	Low	Last		Sales	High	Low	Last		Sales	High	Low	Last	
20 Adventure	100	100	100		132 Alabama Co	60	60	60		505 Am Vittrified Products	7 1/2	7 1/2	7 1/2	
322 Ahmeek	80	80	80		15 Alabama Co 2d pf.	60	60	60		45 Am Window Glass pf.	107	107	107	
300 Allouez	12 1/2	12 1/2	12 1/2		20 Arundel Corp	43 1/2	43 1/2	43 1/2		45 Am Window Glass Mach.	87	87	87	
50 Anacostia	3 1/2	3 1/2	3 1/2		120 Atl C Line of Comm.	124 1/2	124 1/2	124 1/2		50 Am Window Glass M pf.	95	95	95	
100 Arcadian	13 1/2	13 1/2	13 1/2		45 Balt Brick	5 1/2	5 1/2	5 1/2		11,030 Arkansas Natural Gas	10	10	10	
3,770 Arizona Commercial	12 1/2	12 1/2	12 1/2		25 Balt Brick pf.	62	62	62		435 Carnegie Lead & Zinc	5 1/2	5 1/2	5 1/2	
40 Bingham	17 1/2	17 1/2	17 1/2		40 Balt Elec pf.	42 1/2	42 1/2	42 1/2		113 Independent Brewing pf.	10 1/2	10 1/2	10 1/2	
568 Calumet & Arizona	38 1/2	38 1/2	38 1/2		30 Balt Tube	24	24	24		210 Jones & Laughlin pf.	10 1/2	10 1/2	10 1/2	
188 Calumet & Hecla	38 1/2	38 1/2	38 1/2		163 Balt Tube pf.	55	55	55		375 Lone Star Gas	20 1/2	20 1/2	20 1/2	
345 Carson Hill	1 1/2	1 1/2	1 1/2		70 Benesch & Sons	34	34	34		350 Maryland Oil, Delaware	45	45	45	
800 Copper Range	44 1/2	44 1/2	44 1/2		120 Central Terra Sugar pf.	2 1/2	2 1/2	2 1/2		220 Mrs Light & Heat	30	30 1/2	30	
1,272 Davis-Daly	10 1/2	10 1/2	10 1/2		144 Chesapeake & Pot T pf.	110 1/2	110 1/2	110 1/2		25 National Fireproof pf.	10 1/2	10 1/2	10 1/2	
1,285 East Butte	2 1/2	2 1/2	2 1/2		74 Citizens Bank	48	47 1/2	48		450 Ohio Fuel Oil	17	17	17	
105 Franklin	3 1/2	3 1/2	3 1/2		74 Com Credit	61	60 1/2	61		1,740 Ohio Fuel Supply	64 1/2	64 1/2	64 1/2	
9 Granby Consolidated	3 1/2	3 1/2	3 1/2		250 Com Credit pf.	27 1/2	27 1/2	27 1/2		385 Oklahoma Natural Gas	22	21	22	
385 Hancock	5 1/2	5 1/2	5 1/2		146 Connel Coal	93	92	92		390 Pittsburgh Brewing	8 1/2	8 1/2	8 1/2	
100 Helvelia	50	50	50		310 Con Power E & P	112 1/2	110 1/2	110 1/2		70 Pittsburgh Brewing pf.	8 1/2	8 1/2	8 1/2	
785 Indiana	10 1/2	10 1/2	10 1/2		8 Con Power E & P pf.	112 1/2	110 1/2	110 1/2		33,000 Pittsburgh Mt Shasta	26	24	26	
2,280 Island Creek Coal	10 1/2	10 1/2	10 1/2		10 Con Power E & P pf.	112 1/2	110 1/2	110 1/2		33,000 Pittsburgh Oil & Gas	170	160	170	
87 Island Creek Coal pf.	10 1/2	10 1/2	10 1/2		15 Conden & Co pf.	5 1/2	5 1/2	5 1/2		42 Pittsburgh Plate Glass	170	160	170	
625 Isle Royale	3 1/2	3 1/2	3 1/2		15 Conden & Co pf.	5 1/2	5 1/2	5 1/2		2,848 Salt Creek	13 1/2	12 1/2	13 1/2	
15 Kerr Lake	2 1/2	2 1/2	2 1/2		100 East Rolling Mills	50 1/2	48	48		120 Standard Sanitary Mfg.	7 1/2	7 1/2	7 1/2	
200 Lake Superior	2 1/2	2 1/2	2 1/2		133 East Rolling Mills pf.	97	97	97		724 Union Gas	13	12 1/2	13	
210 Lake Copper	1 1/2	1 1/2	1 1/2		140 Finance Co of Am.	48 1/2	48 1/2	48 1/2		240 U S Glass	25 1/2	25 1/2	25 1/2	
115 Mass Con	2 1/2	2 1/2	2 1/2		103 Fidelity & Deposit	187	187	187		20 Westinghouse E & M	6 1/2	6 1/2	6 1/2	
290 Mason Valley	4 1/2	4 1/2	4 1/2		20 Houston Oil pf.	80 1/2	80 1/2	80 1/2		300 Westinghouse Air Brake	11 1/2	11 1/2	11 1/2	
735 Mayflower Old Colony	2 1/2	2 1/2	2 1/2		25 Maryland Casualty	87	86 1/2	87		245 West Penn Tr & W P pf.	37 1/2	36	36 1/2	
287 Michigan	4 1/2	4 1/2	4 1/2		25 Mercantile Trust	240	240	240		50 West Penn Tr & W P pf.	37 1/2	36	36 1/2	
680 Mohawk	2 1/2	2 1/2	2 1/2		42 Merch & M Bank	18	18	18		x Ex-dividend 100% in stock.				
1,245 New Dominion A	3 1/2	3 1/2	3 1/2		40 Monon Power pf.	18	18	18						
1 New River Coal pf.	84	84	84		42 Mt Vernon C M	18	18	18						
645 Nipissing	6 1/2	6 1/2	6 1/2		679 Mt Vernon C M pf.	73 1/2	73 1/2	73 1/2						
1,110 North Butte	10 1/2	10 1/2	10 1/2		10 Nat Exchange Bank	138	138	138						
30 North Lake	1 1/2	1 1/2	1 1/2		54 Northern Central	76	76	76						
75 Oldway	1 1/2	1 1/2	1 1/2		317 New Amsterdam Gas	37	36 1/2	37						
550 Old Dominion	30	28 1/2	30		3 Penn Water & Power	107	107	107						
350 Osceola	42	40	42		1,363 Union Rys & Elec.	19 1/2	19 1/2	19 1/2						
450 Park City	40 1/2	40 1/2	40 1/2		10 U S Fidelity & City	157 1/2	157 1/2	157 1/2						
225 Quincy	40 1/2	40 1/2	40 1/2		5 Va Ry & Power pf.	35	35	35						
30 St Mary's Land	50	49	50		146 Wash, Balt & A	14	13 1/2	14						
3 Seneca Copper	11 1/2	11 1/2	11 1/2		40 Wash, Balt & A pf.	31	31	31						
1,870 Shannon	1 1/2	1 1/2	1 1/2											
1,355 Superior & Boston	1 1/2	1 1/2	1 1/2											
1,221 Trinity	1 1/2	1 1/2	1 1/2											
1,410 Tuolumne	4 1/2	4 1/2	4 1/2											
70 U S Smelting	4 1/2	4 1/2	4 1/2											
287 U S Smelting pf.	4 1/2	4 1/2	4 1/2											
1,250 Utah Apex	2 1/2	2 1/2	2 1/2											
100 Utah Con	2 1/2	2 1/2	2 1/2											
200 Utah Metals	1 1/2	1 1/2	1 1/2											
100 Victoria	1 1/2	1 1/2	1 1/2											
220 Winona	1 1/2	1 1/2	1 1/2											
70 Wolverine	1 1/2	1 1/2	1 1/2											
50 Wyandotte	1 1/2	1 1/2	1 1/2											
RAILROADS					BONDS					BONDS—Par Value				
100 Boston & Albany	147 1/2	147	147 1/2		1,000 Balt Trac 5a	90 1/2	90 1/2	90 1/2		Monday	\$9,229,000	\$15,549,000	\$10,721,850	
320 Boston Elevated	82 1/2	80 1/2	82 1/2		1,000 City 4a, 1951	98 1/2	98 1/2	98 1/2		Tuesday	10,541,350	12,738,000	10,185,950	
14 Boston Elevated pf.	90 1/2	88 1/2	90 1/2		1,000 City 4a, 1954	98 1/2	98 1/2	98 1/2		Wednesday	10,040,500	17,891,150	9,069,950	
71 Boston Elevated 1st pf.	121	120 1/2	121		1,000 City 4a, 1961	98 1/2	98 1/2	98 1/2		Thursday	9,617,600	17,417,600	10,650,290	
320 Boston & Maine	10 1/2	10 1/2	10 1/2		1,000 Consol Coal 3a	88 1/2	88 1/2	88 1/2		Friday	10,235,400	16,808,900	7,461,250	
2 Boston & Maine pf.	25	25	25		1,000 Consol Coal 4 1/2a	100 1/2	100 1/2	100 1/2		Saturday	6,085,750	11,265,300	4,494,630	
121 Boston & Providence	100 1/2	100	100 1/2		5,000 Consol Gas 5a	100 1/2	100 1/2	100 1/2		Total week	\$56,768,000	\$91,707,450	\$52,583,830	
10 Chi J & S Y pf.	138	138	138		4,000 Consol Gas E L & P 3 1/2a	98 1/2	98 1/2	98 1/2		Year to date	\$91,164,180	\$172,794,700	\$67,935,280	
35 Chi J & S Y pf.	91	90	91		4,000 Consol Gas E L & P 6a	103 1/2	103 1/2	103 1/2		In detail the bond dealings compare as follows				
60 Conn & Pass	71	71	71		1,000 Fairmont Coal 3a	92 1/2	92 1/2	92 1/2		with the corresponding week last year:				
4,405 East Mass Ry.	32	32 1/2	32		1,000 Fair & C Trac 5a	92 1/2	92 1/2	92 1/2		Mar. 17, 1922 Mar. 19, 1922				
1,250 East Mass Ry pf.	12 1/2	12 1/2	12 1/2		1,000 Indiana 8a	96	96	96		Corporations	\$34,833,400	\$38,362,200	\$6,528,800	
1,440 East Mass Ry pf.	63	63	63		1,000 Lexington Ry 5a	87	87	87		U. S. Gov't's	13,933,200	10,977,950	2,955,250	
545 East Mass Ry adj.	45	45 1/2	45		1,000 Maryland Electric 5a	96	96	96		Foreign	\$2,100,000	\$2,000,000	\$100,000	
4,379 East Mass Ry adj. etc.	43 1/2	43 1/2	43 1/2		1,000 Maryland Electric 6a	96	96	96		City	10,000	\$7,000	\$3,000	
237 N. Y. N. H. & Hartford	10 1/2	10 1/2	10 1/2		1,000 Monon Valley Trac 5a	83 1/2	83 1/2	83 1/2		Total all	\$56,768,000	\$91,707,450	\$54,940,850	
28 Old Colony	78	77 1/2	78		1,000 Newport News & O P C 5a	94 1/2	94 1/2	94 1/2						
					1,000 North Balt Ry 5a	97 1/2	97 1/2	97 1/2						
					1,000 N Ry & El 1st 4a	73 1/2	73 1/2	73 1/2						
					1,000 N Ry & El 2nd 4a	73 1/2	73 1/2	73 1/2						
					1,000 N Ry & El 3rd 4a	73 1/2	73 1/2	73 1/2						
					1,000 N Ry & El 4th 4a	73 1/2	73 1/2	73 1/2						
					1,000 N Ry & El 5th 4a	73 1/2	73 1/2	73 1/2						
					1,000 N Ry & El 6th 4a	73 1/2	73 1/2	73 1/2						
					1,000 N Ry & El 7th 4a	73 1/2	73 1/2	73 1/2						
					1,000 N Ry & El 8th 4a	73 1/2	73 1/2	73 1/2						
					1,000 N Ry & El 9th 4a	73 1/2	73 1/2	73 1/2						



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## DIVIDENDS.

HUPP  
MOTOR CAR CORPORATION

Preferred Dividend No. 30

Detroit, Michigan, March 10, 1923.

The Directors have declared a quarterly dividend of 1 1/4% on the 7% Cumulative Preferred Stock, payable April 1, 1923, to stockholders of record March 20, 1923. Checks will be mailed.

A. VON SCHLEGEL, Treasurer

Inspiration Consolidated Copper Co.

25 Broadway, New York, N. Y.

The Directors have this day declared a dividend of Fifty cents per share, payable Monday, April 2, 1923, to stockholders of record as at 3 o'clock P. M. Thursday, March 15, 1923. Books will not close.

J. W. ALLMAN, Treasurer.

New York, N. Y., February 23, 1923.

## Open Security Market—Bonds

## UNITED STATES AND TERRITORIES

	bid	offer		bid	offer
Consol. 2s, April, 1930	102 1/2	103 1/4	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731	
Conversion 3s, 30 days from date of issue	93 1/2	97 1/4	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731	
Liberty 1st 3 1/2s, 1932-47	101.02	101.06	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731	
Liberty 1st 4 1/2s, 1932-47	97.50	98.00	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731	
Liberty 1st-2d 4 1/2s, 1932-47	97.50	98.10	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731	
Liberty 2d 4 1/2s, 1921-32	97.54	97.88	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731	
Liberty 3d 4 1/2s, 1923	98.34	98.44	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731	
Liberty 4th 4 1/2s, 1933-38	97.56	98.00	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731	
Victory 4 1/2s, 1923	100.00	100.10	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731	
Treasury 4 1/2s, 1947-52	96.30	96.38	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731	
Panama 2s, 1901	102 1/2	103 1/4	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731	
Hawaiian 5 1/2s, 1913	94	95 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731	
Philippine 4s	Quot. on req.		C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731	
Porto Rico 4s	Quot. on req.		C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731	

## FEDERAL LAND BANK FARM LOAN BONDS

Fed. Land Bank 4 1/2s, '37, op. '22	99 1/2	100	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Fed. Land Bank 4 1/2s, '38, op. '23	99 1/2	100	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Fed. Land Bank 4 1/2s, '39, op. '24	99 1/2	100	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Fed. Land Bank 4 1/2s, '42, op. '32	100 1/2	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Fed. Land Bank 4 1/2s, 1943	100 1/2	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Fed. Land Bank 5s, '38, op. '23	100	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731
Fed. Land Bank 5s, '41, op. '31	100 1/2	100 1/2	C. F. Childs & Co., 120 Broadway, N.Y.C.	Rector 6731

## FOREIGN SECURITIES, INCLUDING NOTES

## GOVERNMENT ISSUES

ARGENTINA:			A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Argentine Recession 4s	68	68 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Argentine Recession 4s	68	68 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Argentine 4s, 1897	66 1/2	67	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Argentine 4s, 1897	66 1/2	67	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Argentine 5s, 1915 (large)	75 1/2	76 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Argentine 5s, 1915 (small)	75 1/2	76 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Argentine 5s, 1900 (small)	75 1/2	76 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Argentine 5s, 1915 (listed)	79 1/2	80 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Argentine 5s, 1915 (listed)	79 1/2	80 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813

## BELGIUM:

Belgian Restoration 5s, 1919	47	49	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Belgian Restoration 5s, 1919	47	49	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Belgian Premium 5s, 1920	50	53	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Belgian Premium 5s, 1920	50	53	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Belgian 5s, 1911	97 1/2	98 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330

## BOLIVIA:

Bolivian 6s, 1920	11 1/2	9 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Bolivian 6s, 1940	7 1/2	7 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Bolivian 6s, 1940	7 1/2	7 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813

## BRAZIL:

Brazil 4s, 1889	42	42 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Brazil 4s, 1889	42	42 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Brazil 4s, 1910	40 1/2	41 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Brazil 4s, 1910	40 1/2	41 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Brazil 4s, 1911	12	18	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Brazil Recession 4s	42	42 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Brazil Recession 4s	42	42 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Brazil 4 1/2s, 1883	48	48 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Brazil 4 1/2s, 1888	47	48	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Brazil 4 1/2s, 1888	47 1/2	48	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Brazil 5s, 1885	51	52	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Brazil 5s, 1885	51	52	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Brazil 5s, 1903	64	66	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Brazil 5s, 1903	64	66	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Brazil 5s, 1908	53	59	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Brazil 5s, 1908	53	59	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Brazil 5s, 1913	53	54	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Brazil 5s, 1913	53	54	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Brazil 5s, 1913	53	54	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Brazil 5s, 1913	53	54	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Brazil 7 1/2s, 1952 (Coffee Loan)	102	103 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Brazil 7 1/2s, 1952 (Coffee Loan)	102	103 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813

## CANADA:

Canadian War Loans, all issues	Will trade		A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Canada 5s, 1923	98 1/2	98 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Canada 5s, 1926	100 1/2	100 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Canada 5s, 1931 (external)	100 1/2	101	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Canada 5s, 1931 (internal)	99 1/2	99 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Canada 5s, 1937	100 1/2	101 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Canada 5s, M. & N., 1902	98 1/2	99 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Canada 5 1/2s, 1923	100	101	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Canada 5 1/2s, 1923	100	101	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Canada 5 1/2s, 1933	103 1/2	104 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Canada 5 1/2s, 1934	100 1/2	101	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Canada 5 1/2s, 1937	107 1/2	107 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Canada 5 1/2s, 1937	107 1/2	107 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Canada 5 1/2s, 1924	101	102	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Canada 5 1/2s, 1927	101	102	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Canada 5 1/2s, 1927	101	102	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Canada 5 1/2s, 1929	101 1/2	102	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330

## CHILE:

Chile 5s, 1911	69	73	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Chile 5s, 1911	70	72	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Chile 5s, M. & S.	126	129	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Chile 5s, 1911, 2d series	69	73	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Chile 5s, J. & D. 31	126	129	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Chile Cedula 8s, J. & D.	123	129	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Chile Cedula 8s, M. & S.	123	129	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813

## CHINA:

China 4s, 1905	50	54	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
China 4s, 1905	50	54	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
China 5s, 1913	66	69	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
China 5s, 1913	64 1/2	66 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
China Govt. Hu-Kuang Ry. 5s	52	53	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
China Govt. Hu-Kuang Ry. 5s	52	53 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
China Govt. Hu-Kuang Ry. 5s	51	53	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330

## CUBA:

Cuba 5s, 1905	80 1/2	82 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Cuba 5s, 1905	80	82	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Cuba 5s, 1918	83 1/2	84	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Cuba 5s, 1918	83	84	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Cuba 6s, 1917	92	93	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Cuba 6s, 1917	92	93	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Cuba 6s, 1917 (small)	92	93	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Cuba 6s, 1917 (small)	92	93	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330

## COSTA RICA:

Costa Rica 5s, 1911	58	60	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Costa Rica 5s, 1911	58	60	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813

## COLOMBIA:

Colombian Govt. 6s, 1947	60 1/2	67 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Colombian Govt. 6s, 1947	60 1/2	67 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813

## CZECHOSLOVAKIA:

Czechoslovakia 4 1/2s	22	26	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
Czechoslovakia 4 1/2s	22	25	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
Royal Bank of Bohemia 4 1/2s	19	24	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500

## DENMARK:

Denmark 3 1/2s	12 1/2	14 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
Denmark 3 1/2s	14	14 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
Denmark 5s, 1945	109	110	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330

## FRANCE:

French 4s, 1917	37 1/2	38 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
French 4s, 1917	38	38 1/2	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.	Broad 7130
French 4s, 1917	38	39	A. A. Housman & Co., 20 Broad St., N.Y.C.	Whitehall 500
French 4s, 1917	38 1/2	39	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
French 4s, 1917	38 1/2	39	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
French 4s, 1918	35	38	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
French Victory 5s, 1931	46 1/2	47	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
French Victory 5s	46	47	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
French Victory 5s	46 1/2	47	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
French Premium 5s	54	56	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
French Premium 5s, 1920	54 1/2	55 1/2	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
French Premium 5s, 1920	54 1/2	55 1/2	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.	Broad 7130
French Premium 5s, 1920	54 1/2	55 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
French 5 1/2s, 1917	70	76	C. B. Richard & Co., 29 B'way, N.Y.C.	Whitehall 500
French 5s, 1921	54	56	Jerome B. Sullivan & Co., 42 B'way, N.Y.C.	Broad 7130
French 5s, 1921	54 1/2	55 1/2	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
French 5s, 1920	54	54	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330
French 5s, 1920	54	54	Pynchon & Co., 111 Broadway, N.Y.C.	Rector 813
French 5s, 1945	96 1/2	97 1/2	A. A. Housman & Co., 20 Broad St., N.Y.C.	Rector 6330



ADVERTISEMENTS.	ADVERTISEMENTS.
Open Security Market—Bonds	

**FOREIGN SECURITIES, INCLUDING NOTES—Continued**

## MUNICIPAL ISSUES—Continued

CANAZIL, Continued:		Bids	Offered	
Sao Paulo 58, 1907.....	624	63%		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Sao Paulo 68, 1919.....	86	88		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630
Sao Paulo 88, 1936.....	90	100%		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Sao Paulo 68, 1943.....	87	88		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Sao Paulo 68, 1943.....	87	88		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630
Sao Paulo 88 (guilder).....	287	301		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Sao Paulo 88 (guilder).....	288	302		C. B. Richard & Co., 29 B'way, N.Y.C..... Whitehall 500
Sao Paulo 88 (guilder).....	288	302		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630
CANADA:				
Brandon 68, 1934.....	Will	trade		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630
Calgary 68, 1924.....	98%	100%		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Calgary 68, 1971.....	100	103		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Calgary 78, 1928.....	102	104%		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Edmonton, Alberta, 54, 1947.....	95	97		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Edmonton, Alberta, 68, 1924.....	99	100%		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Gt. Winnipeg Water Dist. 58, 28.....	99	100		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Gt. Winnipeg Water Dist. 68, 23.....	99	101		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
London, Ont., 1923.....	99%	100%		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
London, City of, 68, 1928.....	99%	102%		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Malsonneuve, Mont.-Que. 58, 54.....	94	96		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Malsonneuve, Mont.-Que. 54, 30.....	9	100%		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Montreal, City of, 68, 1925.....	99%	100%		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Montreal, City of, 58, 1956.....	94%	W. O.		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Ottawa 58, 1944.....	94%	W. O.		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Point Grey 58, 1933.....	94	W. O.		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Quebec 38, 1927.....	96%	W. O.		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Toronto 68, 1927.....	100%	102%		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Toronto Harbor Com. 41, 1953.....	87	88		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Toronto Harbor Com. 41, 1953.....	87	88		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630
Toronto 54, 1929.....	99%	101		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Toronto 44, 1925.....	99%	98		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Leipzig 68, 1926.....	96	96%		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Victoria 68, 1928.....	99%	100%		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Winnipeg 58, 1928.....	97%	98%		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Winnipeg 68, 1949.....	100%	102%		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
CZECHOSLOVAKIA:				
Carlsbad 48.....	16	19		C. B. Richard & Co., 29 B'way, N.Y.C..... Whitehall 500
Prague 48.....	19	22		C. B. Richard & Co., 29 B'way, N.Y.C..... Whitehall 500
Royal Bank of Bohemia 44, 19.....	19	24		C. B. Richard & Co., 29 B'way, N.Y.C..... Whitehall 500
DENMARK:				
Copenhagen 48, 1940.....	74	76		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630
Copenhagen 48, 1949.....	77	80		Pynchon & Co., 111 Broadway, N.Y.C..... Rector 813
FRANCE:				
Bordeaux 68, 1934.....	75%	76%		A. A. Housman & Co., 20 Broad St., N.Y.C. Rector 630
GERMANY:				
Berlin 48.....	9	11		C. B. Richard & Co., 29 B'way, N.Y.C..... Whitehall 500
Coblenz 48.....	10	13		C. B. Richard & Co., 29 B'way, N.Y.C..... Whitehall 500
Coblenz 58.....	10	15		C. B. Richard & Co., 29 B'way, N.Y.C..... Whitehall 500
Düsseldorf.....	13	25		C. B. Richard & Co., 29 B'way, N.Y.C..... Whitehall 500
Düsseldorf.....	15	18		C. B. Richard & Co., 29 B'way, N.Y.C..... Whitehall 500
Dresden 88.....	20	25		C. B. Richard & Co., 29 B'way, N.Y.C..... Whitehall 500
Frankfurt 88.....	45	65		C. B. Richard & Co., 29 B'way, N.Y.C..... Whitehall 500
Hamburg 44, 1928.....	6	7		C. B. Richard & Co., 29 B'way, N.Y.C..... Whitehall 500
Leipzig 68, 1926.....	5	8		C. B. Richard & Co., 29 B'way, N.Y.C..... Whitehall 500
Munich 78.....	6	8		C. B. Richard & Co., 29 B'way, N.Y.C..... Whitehall 500
Stuttgart 88.....	5%	6%		C. B. Richard & Co., 29 B'way, N.Y.C..... Whitehall 500
HUNGARY:				
Budapest 48.....	4%	4%		C. B. Richard & Co., 29 B'way, N.Y.C..... Whitehall 500
Budapest 68.....	6%	6%		C. B. Richard & Co., 29 B'way,

Philadelphia Amsterdam (Holland)

## STOCKS



**PUBLIC UTILITIES—Continued**

## INDUSTRIAL ISSUES

## LOCAL PUBLIC UTILITIES

## PUBLIC UTILITIES

## ADVERTISEMENTS.

Bld. Offered		Bld. Offered	
Carolina Pow. & Lt. 1st 5s, 1938	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Cedar Rapids Mfg. & P. 5s, 1933	94 95	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Cedar Rapids Mfg. & P. 5s, 1933	94 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Central Maine Pow. 5s, 1939	95 96	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
C. F. Pow. & Lt. 1st 5s, 1946	91 92	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Cent. N. G. & E. 1st 5s, 1921	91 92	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Chl. Ry. adj. 4s, 1927	Want offer	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Chl. Ry. adj. 5s, 1927	Want offer	H. L. Doherty & Co., 60 W. St., N.Y.C.	Rector 630
Cities Service, Series D	92 95	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Citizens Gas & Elec. 1st 5s, 1936	91 94	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Citizens Gas of Ind. 5s, 1942	96 98	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Cleveland Elec. Illum. 5s, 1939	98 99	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Cleveland Elec. Illum., 1939	97 98	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Cleveland Elec. Illum., 1941	105 106	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Cleveland Ry. 1st 5s, 1931	97 98	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Col. Gas & Elec. 5s, 1927	93 94	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Colorado Power 5s, 1933	93 94	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Columbus Power 5s, 1936	105 106	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Col. Ry. & P. 1st 6s, 1941	97 98	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Col. Ry. & Lt. Pow. 1st 5s, 1940	87 89	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Col. Ry. 1st 5s, 1932	88 89	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Col. St. Ry. 5s, 1932	88 89	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Conn. Cities Lt. & P. 1st 5s, 1921	90 92	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Connecticut Power 5s, 1943	96 97	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Consumers Power, 1936	94 95	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Consumers Power Co. 1st 5s, 1936	94 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Cont. Gas & Elec. 5s, 1927	94 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Cont. Gas & Elec. 5s, 1927	93 94	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Cuban Telephone 1st 5s, 1931	Want offer	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Dallas Pow. & Lt. Co. 6s, 1940	100 102	Alfred F. Ingold & Co., 74 B'way, N.Y.C.	Bowl Gr. 6840
Dallas Ry. & P. 1st 5s, 1938	102 104	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Dayton Gas 5s, 1930	94 95	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Dayton Lighting 5s, 1937	94 95	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Dayton Pow. & Lt. 5s, 1941	94 95	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
Dayton Pow. & Lt. 5s, 1941	91 92	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Denver Gas & Elec. Co. 1st and ref. 5s, 1931	86 87	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
Detroit United Ry. 5s, 1941	103 105	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
D. & P. H. S. Ry. 5s, 1930	76 78	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
D. & P. H. S. Ry. 5s, 1930	85 86	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
East St. Louis Lt. & U. 1st 5s, 40	95 96	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
Elec. Dev. Co. of Ont. 5s, 1933	93 95	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Economy Lt. & P. 1st 5s, 1936	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Electric Dev. Co. 1st 5s, 1933	95 96	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Empire Gas & Elec. and Empire	101 102	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Coke 1st 5s, 1941	83 85	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Elmira W. Lt. & Ry. 1st 5s, 1936	88 91	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Federal Lt. & Trac. 5s, 1942	82 84	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Galveston-Houston Elec. 5s, 1941	87 88	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Galveston-Houston Ry. 5s, 1941	86 88	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
General Gas & Elec. 7s, 1932	94 100	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
General Gas & Elec. 7s, 1934	94 100	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
General Gas & Elec. 5s, 1932	77 81	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
General Gas & Elec. 5s, 1932	91 94	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Georgia Lt			
Georgia-Lt. & P. 1st 5s, 1936	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Georgia-Carolina Power 5s, 1932	73 75	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Great Western Power 1st 5s, 1936	91 93	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Greene & W. Co. 1st 5s, 1926	102 103	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
H. R. Muskegon Pow. 5s, 1931	96 97	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Hardin Wyandot Lt. 1st 5s, 30	77 82	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
Home Tel. & T. (Spokane) 5s, 36	92 94	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
Houston Electric Power Co. 1st 5s, 1931	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Houston Electric Power Co. 1st 5s, 1931	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Houston Lt. & P. 5s, 1931	96 98	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Idaho Power Co. 1st 5s, 1947	90 92	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Indiana Power 7 1/2s, 1941	100 103	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Indianapolis Power & Lt. 1st 5s, 1932	97 99	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Indianapolis Gas & Elec. 5s, 1932	87 88	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
Kansas City Ry. 5s	50 52	A. S. H. Jones, 56 Wall St., N. Y. C.	Hanover 0906
Kansas City Ry. 5s	53 54	A. S. H. Jones, 56 Wall St., N. Y. C.	Hanover 0906
Kansas City Ry. 5s	67 68	A. S. H. Jones, 56 Wall St., N. Y. C.	Hanover 0906
Kansas City Ry. 5s	82 83	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Laurentide Pow. Co. 1st 5s, 1946	94 95	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Laurentide Pow. Co. 1st 5s	94 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Lehigh Power Sec. 6s, 1927	91 92	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Manhattan Gas & Elec. 6s, 1927	84 90	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
Manhattan Gas & Elec. 6s, 1927	84 90	John Nickerson & Co., 61 B'way, N.Y.C.	Bowl Gr. 6840
Marquette River Pow. Co. 1st 5s, 35	97 99	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Memphis St. Ry. Co. 5s, 1945	77 79	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Michigan State Teleph. 5s, 1924	96 98	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Middle West Util. 6s, 1940	104 107	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Minn. St. Ry. & St. P. Ry. 5s, 28	91 93	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Minn. Gas & Elec. 6s, 1933	90 92	Alfred F. Ingold & Co., 74 B'way, N.Y.C.	Bowl Gr. 1454
Minn. Gen. Elec. 5s, 1934	98 99	A. A. Hausman & Co., 20 Broad St., N.Y.C.	Rector 630
Minn. River Pow. Co. 1st 5s, 51	90 92	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Minn. River Pow. deb. 7s, 1935	100 102	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813
Mont. Lt. H. & P. 5s, 1933	93 95	Fyncheon & Co., 111 Broadway, N.Y.C.	Rector 813</



**PUBLIC UTILITIES—Continued** **RAILROADS—Continued**

**RAILROADS—Continued**[illegible]



# The Week's Developments in the Foreign Situation

Continued from Page 413

They started with Germany's offer at the Premier's conference in January, which was not published when Poincaré refused to consider it. German comment was that the situation is worse now, and that as good an offer cannot be expected. Nevertheless, the following is attributed to Foreign Minister von Rosenberg by The World's cable:

"First, a new reparations figure of between 40,000,000,000 and 50,000,000,000 gold marks (the larger figure being the one which the Allies reached at Paris) pledged by the German Industrial Association.

"Second, a special law enabling the Government and industrials to assume joint responsibility.

"Third, pooling of Ruhr and Sarre stocks with German, French and British participation, thus meeting British objections.

"Fourth, general limitation of armaments and a joint defensive agreement between France, Belgium, Germany, Czechoslovakia, Poland and Lithuania. This plan for mutual agreement against attack has grown since it was first cabled and the smaller countries have been approached with satisfactory results."

Von Rosenberg is expected to speak in the Reichstag this week, presumably on the foregoing. The London Telegraph vouches for the Berlin correspondent who telegraphed a statement that Germany had asked whether or not a

concrete proposal would be received by England favorably, thus giving a lead to other nations. The British attitude of reserve disappointed Germany, and prompted Lloyd George to make a bitter speech at a complimentary luncheon. He taunted the Government with its doing nothing policy, predicted disaster, increasing with delay, and bewailed the fact that the world was making decisions without British help. The New York Times Cologne cable reported that the British and Italian members of the Reparation Commission have offered their services as mediums of communication between France and Germany. There are other similar reports, in contrast with announcement that the occu-

pying force is to be reinforced and the policy of distressing Germany persisted in until official Germany finds its voice. As the cable says, while it is all very well for statesmen in the repose of Government offices in Berlin to say "Resist," it is a different matter for those who are resisting and who must suffer.

These various proposals serve both to show what Berlin is thinking about and accustom the Germans to the idea of doing something more than they have done, although less than they undertook to do. Even France is willing to accept something less than the letter of the bond. Here is, at least, a chance that from the nettle, danger, the world may pluck the flower, safety.

## Current Corporate Financial Reports

AIR REDUCTION COMPANY for year ended Dec. 31, 1922, shows net profits of \$879,507 after interest, Federal taxes and reserves, equal to \$5.23 a share on outstanding 168,121 shares of capital stock, no par value, as compared with \$630,524 before Federal taxes, or \$4.11 a share, on 153,079 shares in 1921.

AMERICAN BANK NOTE COMPANY for year ended Dec. 31, 1922, shows net income of \$1,634,467, after all charges and Federal taxes, equivalent, after deduction of preferred dividends, to \$13.85 a share (\$30 par value) earned on the \$4,925,750 common stock, as compared with \$14.84, \$21, or \$13.51 a share, on \$4,495,500 common in 1921.

AMERICAN CIGAR COMPANY for year ended Dec. 31, 1922, shows net earnings of \$1,636,267, after charges and Federal taxes, equivalent, after preferred dividends, to \$6.90 a share earned on \$15,000,000 outstanding common stock, as compared with \$1.802, \$93, or \$8.01 a share, on common in 1921.

AMERICAN SMELTING AND REFINING COMPANY for year ended Dec. 31, 1922, shows net income of \$5,918,143, after all charges, depreciation and Federal taxes, equivalent to \$3.28 a share on \$90,998,000 common stock, as compared with net income of \$1,591,900, or \$3.41 a share, on \$50,000,000 preferred stock in previous year.

AMERICAN SNUFF COMPANY for the year ended Dec. 31, 1922, reports net income of \$2,193,954, after charges and Federal taxes, equal, after preferred dividends, to \$17.79 earned on the 110,000 common shares, as compared with \$1.81, \$60 for 1921, or \$14.31 a share in 1921.

AMERICAN STEEL FOUNDRIES for year ended Dec. 31, 1922, shows net profits of \$3,709,866, after charges and Federal taxes, equivalent, after preferred dividends, to \$4.33 a share earned on the 123,196 outstanding shares of common stock, as compared with 13 cents a share on 612,030 shares of common in 1921.

AMERICAN SUMATRA TOBACCO COMPANY for six months ended Jan. 31, 1923, reports net loss of \$433,348, after charges and taxes, as compared with net loss of \$2,921,132, after expenses, charges and inventory adjustments, in corresponding period of 1921.

AMERICAN WOOLLEN COMPANY for year ended Dec. 31, 1922, shows net profits of \$9,531,925, after depreciation and reserve for taxes and contingencies, equivalent, after preferred dividends, to \$8.63 a share earned on \$40,000,000 common stock, as compared with \$9,192,021, or \$8.01 a share, in 1921.

ART METAL CONSTRUCTION COMPANY for year ended Dec. 31, 1922, reports net profits of \$632,318, after charges and Federal taxes, equivalent to \$7.97 a share (\$10 par value) earned on the \$3,205,700 outstanding capital stock, as compared with net profits of \$413,731, or \$1.29 a share, in 1921.

ASSOCIATED DRY GOODS CORPORATION for year ended Dec. 31, 1922, shows net profits of \$3,740,695, after charges and reserve for Federal taxes, equivalent, after preferred dividends, to \$16.42 a share earned on \$14,985,000 outstanding common stock, as compared with net profits of \$2,335,565, or \$10.24 a share, on the common in 1921.

ATLAS TACK CORPORATION for year ended Dec. 31, 1922, reports net profit of \$130,270, after all charges, equivalent to \$1.37 a share earned on the 95,000 shares of no par value capital stock, as compared with net loss of \$299,114 in 1921.

BAVUK BROTHERS, INC., for the year ended Dec. 31, 1922, shows net income of \$1,123,926, after charges and Federal taxes, equivalent, after preferred dividends, to \$14.56 a share earned on the 68,887 shares of no par common stock, as compared with net income of \$494,342, or \$4.93 a share, on the common in 1921.

BRITISH EMPIRE STEEL CORPORATION, LTD., for year ended Dec. 31, 1922, shows net profits, after depreciation, depletion, interest, &c., of \$1,612,570, equivalent, after first preferred dividends, to 40 cents a share earned on \$57,350,000 second preferred stock, as compared with net profits of \$1,733,591 for 8½ months ended Dec. 31, 1921.

BUCHTAY COMPANY for the year ended Dec. 31, 1922, reports net earnings of \$746,561, after Federal taxes and depreciation, equivalent to \$18.96 a share earned on the \$4,000,000 preferred stock, as compared with \$445,905, or \$11.14 a share, on the preferred in the preceding year.

BUTTE AND SUPERIOR MINING COMPANY for quarter ended Dec. 31, 1922, shows surplus of \$130,882, after expenses and depreciation but before depletion, equivalent to 45 cents a share (par \$10) earned on the \$2,901,977 outstanding capital stock, as compared with \$108,821, or 37 cents a share, in the preceding quarter. For the full year of 1922 the company reported a deficit of \$11,691, after expenses and depreciation, against a deficit of \$255,665 in 1921.

CANADIAN PACIFIC RAILWAY for the year ended Dec. 31, 1922, reports total income of \$33,545,140, after deduction of taxes and charges, equivalent, after preferred dividends, to \$11.66 a share earned on \$290,000,000 common stock, as compared with total income of \$33,162,967, or \$11.51 a share, in 1921.

J. I. CASE THRESHING MACHINE COMPANY for year ended Dec. 31, 1922, shows net profits of \$321,269, after taxes, interest and depreciation, equivalent to \$2.47 a share, earned on \$13,000,000 outstanding preferred stock, as compared with net loss of \$2,885,431 in 1921.

CENTRAL LEATHER COMPANY for year ended

Dec. 31 last reports surplus of \$1,528,000, after taxes and charges, equivalent to \$4.38 a share on the 332,990 preferred shares, as compared with a deficit after charges of \$11,068,693 in 1921.

CHANDLER MOTOR CAR COMPANY for the year ended Dec. 31, 1922, shows net profits of \$1,705,788, after taxes, depreciation and inventory adjustments, equivalent to \$6.09 a share earned on the 280,000 shares of common stock of no par value, as compared with net profits of \$41,017, or 14 cents a share, in 1921.

COLORADO FUEL AND IRON COMPANY for year ended Dec. 31, 1922, shows a deficit of \$654,945, after interest, depreciation, &c., as compared with deficit of \$2,731,172 in 1921.

COLUMBIA GRAPHOPHONE MANUFACTURING COMPANY for year ended Dec. 31, 1922, shows a deficit of \$7,323,606, after all charges, depreciation and inventory adjustment, as compared with deficit of \$15,710,300 in the previous year.

CONSOLIDATED GAS, ELECTRIC LIGHT AND POWER COMPANY of Baltimore for year ended Dec. 31, 1922, shows net income of \$4,173,669, after taxes, charges and depreciation reserve, equivalent, after preferred dividends, to \$25.62 a share earned on \$14,610,200 outstanding common stock, as compared with net income of \$1,964,045, or \$13.10 a share, on common in 1921.

DUQUESNE LIGHT COMPANY for year ended Dec. 31, 1922, reports net income of \$4,232,734, after charges and taxes, equivalent, after preferred dividends, to \$21.17 a share earned on the 182,260 shares of common stock, as compared with \$4,000,569, or \$20.27 a share, in the previous year.

FAMOUS PLAYERS-LASKY CORPORATION for year ended Dec. 31, 1922, shows net profits of \$3,375,387, after Federal taxes and preferred dividends, equivalent to \$14.72 a share earned on the 229,203 shares of common stock, no par value, as compared with \$3,931,069, or \$19.01 a share, on 206,834 common shares in 1921.

FREEMONT-TEXAS COMPANY for the year ended Nov. 30, 1922, shows a deficit of \$253,498, after Federal taxes, depreciation and expenses, as compared with deficit of \$492,428 in the previous year.

B. F. GOODRICH COMPANY for year ended Dec. 31, 1922, shows net profits of \$3,047,769, after charges and depreciation but before Federal taxes, equivalent, after preferred dividends, to 73 cents a share earned on the 601,400 shares of no par common stock, as compared with loss of \$8,983,401 in the previous year.

GULF OIL CORPORATION and subsidiaries for year ended Dec. 31, 1922, reports net income of \$19,732,067, after all charges, depreciation, taxes and inventory adjustment, equivalent to \$4.54 a share (par \$25) earned on the \$108,718,600 outstanding capital stock, as compared with net income of \$9,068,787, or \$25.03 a share (par \$100) on \$39,235,500 stock outstanding in 1921.

HOUSTON OIL COMPANY of Texas for year ended Dec. 31, 1922, shows net profit of \$1,233,318, after all charges and depletion, against \$766,852 in 1921.

HUIP MOTOR CAR CORPORATION for year ended Dec. 31, 1922, shows net profits of \$3,763,983, after Federal taxes, equivalent, after preferred dividends, to \$7.13 a share earned on the \$5,192,100 outstanding common stock, as compared with \$890,278, or \$1.79 a share, on common in 1921.

INTERNATIONAL HARVESTER COMPANY for year ended Dec. 31, 1922, shows net profits of \$5,540,768, after interest, taxes, depreciation, &c., equivalent, after preferred dividends, to \$1.35 a share earned on the \$97,918,404 common stock, as compared with net profits of \$4,149,919, or \$6.59 a share, earned on \$60,223,900 preferred stock in 1921.

JEWEL TACK COMPANY, INC., for year ended Dec. 31, 1922, shows net income of \$152,149, after Federal taxes and depreciation, equivalent to \$4.18 a share earned on \$3,640,000 preferred stock, as compared with \$321,457, or \$8.83 a share, on preferred in 1921.

LEE RUBBER AND TIRE CORPORATION for the year ended Dec. 31, 1922, shows net profits of \$370,498, after charges and Federal taxes, equivalent to \$2.47 a share earned on the 150,000 shares of no par capital stock, as compared with net profits of \$9,238, or 6 cents a share, in 1921.

LIMA LOCOMOTIVE WORKS, INC., for year ended Dec. 31, 1922, shows net income of \$173,446, after charges and Federal taxes, equivalent, after preferred dividends, to 45 cents a share earned on outstanding 172,191 shares of common stock, as compared with net income of \$1,136,591, or \$21.51 a share, on 43,590 shares (par \$100) outstanding in 1921.

LOFT, INC., for the year ended Dec. 31, 1922, shows net profits of \$581,826, after charges and Federal taxes, equivalent to 86 cents a share earned on the 650,000 shares of capital stock of no par value, as compared with net profits of \$730,349, or \$1.12 a share, in the previous year.

MIDDLE STATES OIL CORPORATION for the year ended Dec. 31, 1922, reports net income of \$2,109,862, after taxes and charges, equivalent, after preferred dividends, to \$3.65 a share (no par value) earned on the 165,939 shares of common stock, as compared with \$1,616,326, or \$4.29 a share, in 1921.

MONTGOMERY, WARD & Co.'s sales for February amounted to \$9,063,304, against \$5,784,685 a year ago, an increase of \$3,278,619, or 56.68

per cent. Sales for two months this year totaled \$17,540,543, against \$11,378,838 a year ago, an increase of 54.15 per cent.

MONTANA POWER COMPANY for the year ended Dec. 31, 1922, shows surplus of \$2,436,528, after charges, depreciation and Federal taxes, equivalent, after deduction of preferred dividends, to \$3.54 a share earned on the \$49,633,300 common stock, as compared with surplus of \$1,563,994, or \$1.78 a share, in the previous year.

NATIONAL LEAD COMPANY for year ended Dec. 31, 1922, shows net earnings of \$4,527,548, after expenses, taxes and reserves, equivalent, after preferred dividends, to \$15.59 a share earned on the \$20,653,400 common stock, as compared with \$3,481,152, or \$8.59 a share, on common in 1921.

NEVADA CONSOLIDATED COPPER COMPANY for the quarter ended Dec. 31, 1922, reports total income of \$417,082, after expenses and depreciation, equivalent to 20 cents a share (par \$5) earned on \$9,997,295 common stock, as compared with deficit of \$124,278 in preceding quarter.

NEW YORK, CHICAGO & ST. LOUIS RAILROAD for year ended Dec. 31, 1922, shows net income of \$4,021,708, after taxes and charges, equivalent to \$13.40 a share earned on the \$30,000,000 combined preferred and common stock, as compared with \$3,109,072, or \$10.56 a share, in previous year.

NORTHWESTERN BELL TELEPHONE COMPANY for year ended Dec. 31, 1922, reports operating revenue of \$2,937,175 and net income available for dividends of \$2,938,821, equivalent to \$4.18 a share on the \$42,150,000 outstanding stock, as compared with operating revenue of \$2,073,020 in 1921, and net income of \$1,786,887, or \$4.24 a share, in the previous year.

OWENS BOTTLE COMPANY for year ended Dec. 31, 1922, reports net profits of \$3,554,762, after charges and Federal taxes, equivalent, after preferred dividends, to \$4.41 a share (\$25 par), earned on the \$16,531,200 outstanding common stock, as compared with \$1,369,096, or \$1.09 a share, in 1921.

J. C. PENNEY COMPANY for year ended Dec. 31, 1922, reports net profits of \$3,720,400, after charges, taxes and depreciation, equivalent to \$56.20 a share earned on the \$5,583,500 common stock, as compared with \$1,234,634, or \$29.28 a share, on \$3,626,000 common in 1921.

PHOENIX HOSIERY COMPANY for year ended Dec. 31, 1922, reports net income of \$1,925,400, after deducting interest depreciation and taxes, equivalent to \$1.97 a share on 175,000 shares of common stock, after deducting dividends, on the \$4,000,000 cumulative preferred stock and \$500,000 second preferred.

PIERCE-ARROW MOTOR CAR COMPANY for year ended Dec. 31, 1922, shows net income of \$10,809, after taxes, depreciation and interest, as compared with net loss of \$8,763,712 in 1921.

PITTSBURGH COAL COMPANY for year ended Dec. 31, 1922, shows net income of \$3,714,953, after all charges but before Federal taxes, equivalent, after preferred dividends, to \$5.01 a share earned on the \$32,160,200 common stock, as compared with the net income of \$3,673,543, or \$4.89 a share on the common, in the previous year.

PITTSBURGH PLATE GLASS COMPANY for year ended Dec. 31, 1922, shows net income of \$9,275,903, after depreciation, Federal taxes, &c., as compared with \$6,742,676 in 1921.

RAY CONSOLIDATED COPPER COMPANY for the quarter ended Dec. 31, 1922, reports total income of \$201,903, after expenses and depreciation, equivalent to 12 cents a share (\$10 par), earned on the \$15,771,700 outstanding capital stock, as compared with total income of \$57,800, or 4 cents a share, in the previous quarter.

ST. JOSEPH LEAD COMPANY and subsidiaries for year ended Dec. 31, 1922, shows net income of \$3,994,325, after charges, depreciation and depletion, equivalent to \$2.57 a share (par \$10), earned on the \$15,494,120

capital stock, as compared with loss of \$185,001 in 1921.

SAVAGE ARMS CORPORATION for year ended Dec. 31, 1922, shows deficit of \$168,165, after charges, taxes and depreciation, as compared with \$1,234,011 in the preceding year.

STEEL COMPANY OF CANADA, LTD., for the year ended Dec. 31, 1922, shows net income of \$903,597, after charges, Federal taxes and depreciation, equivalent, after preferred dividends, to \$3.90 a share earned on the \$11,500,000 common stock, as compared with net income of \$817,292, or \$3.15 a share, in the previous year.

STANDARD OIL COMPANY OF INDIANA for year ended Dec. 31, 1922, shows net profits of \$49,381,104, after tax reserves, equivalent to \$5.69 a share (par \$25) earned on the 8,807,265 shares of capital stock outstanding at end of last year, including the 100 per cent. stock dividend in December. On the old stock of 4,294,418 shares, the earnings were equivalent to \$11.49 a share, as compared with net profits of \$21,288,348, or \$4.95 a share, in 1921.

SUPERIOR STEEL CORPORATION for year ended Dec. 31, 1922, shows net profit of \$315,972, after depreciation, Federal taxes, &c., equivalent, after preferred dividends, to \$1.33 a share earned on 60,000 shares of common stock, as compared with net loss of \$273,393, in previous year.

TEXAS COMPANY for year ended Dec. 31, 1922, shows net income of \$26,588,972, after Federal taxes, depreciation and inventory adjustments, equivalent to \$4.01 a share (par value \$25), earned on the \$124,470,000 capital stock, as compared with net income of \$9,286,129, or \$1.41 a share, in 1921.

TONOPAH MINING COMPANY of Nevada for year ended Dec. 31, 1922, shows earnings of \$615,054, as compared with \$339,148 in 1921.

U. S. CAST IRON PIPE AND FOUNDRY COMPANY for year ended Dec. 31, 1922, shows net income of \$1,022,542, after taxes, interest and depreciation, equivalent, after preferred dividends, to \$1.51 a share earned on \$12,000,000 outstanding common stock, as compared with \$100,841, or 84 cents a share on the preferred stock, in 1921.

U. S. RUBBER COMPANY for year ended Dec. 31, 1922, shows net income of \$7,692,039, after fixed charges, &c., equivalent, after preferred dividends, to \$2.65 a share earned on \$81,000,000 common stock, as compared with net income of \$492,811, or 76 cents a share, on \$65,110,000 preferred stock in 1921.

UTAH COPPER COMPANY for quarter ended Dec. 31, 1922, shows total income of \$1,740,249, equivalent to \$1.07 a share (par \$10), earned on \$16,244,900 outstanding capital stock, as compared with \$1,095,662, or \$1.01 a share, in the preceding quarter. Cost of production, after crediting gold and silver values, &c., was 84 cents a pound.

VIRGINIA IRON, COAL AND COKE COMPANY for year ended Dec. 31, 1922, shows net income of \$575,393, after charges, Federal taxes, &c., equivalent, after preferred dividends, to \$3.27 a share earned on \$10,000,000 common stock, as compared with \$335,458, or \$3.35 a share on the common, in 1921.

WELLS, FARGO AND COMPANY for year ended Dec. 31, 1922, shows net income of \$1,281,286, after taxes and charges, equivalent to \$5.37 a share earned on the \$23,967,400 outstanding capital stock, as compared with \$1,279,707, or \$5.34 a share, in 1921.

YALE AND TOWNE MANUFACTURING COMPANY for year ended Dec. 31, 1922, reports net profits of \$2,406,664, after depreciation and Federal taxes, equivalent to \$6.01 a share (par \$25), earned on the \$10,000,000 capital stock, as compared with \$1,299,038, or \$25.98 a share (par \$100), on \$4,998,774 stock in 1921.

YOUNGSTOWN SHEET AND TUBE COMPANY for year ended Dec. 31, 1922, shows surplus of \$3,703,969, after taxes, depreciation, depletion, &c., equivalent, after preferred dividends, to \$3.75 a share earned on 800,000 shares of no par common stock, as compared with deficit of \$19,896 in 1921.

### ADVERTISEMENTS.

### ADVERTISEMENTS.

## Open Security Market—Stocks

### RAILROADS

	Bid	Offered			
Atl. Gt. Southern ordinary.....	50	53	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4379
Atl. Gt. Southern preferred.....	54	58	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4378
Albany & Susquehanna.....	196	202	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4375
Beech Creek R. R.....	38	40	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4376
Canada Southern.....	52	55	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4370
Cleveland & Pittsburgh 7½.....	79½	79½	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4374
Cleveland & Pittsburgh 4½.....	39½	42	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4372
Fort Wayne & Jackson pf.....	101	105	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4373
Illinois Central Leased Line.....	72	76	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4371
Joliet & Chicago.....	108	111	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4377
Kalamazoo, Allegan & G. R.....	105	111	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4378
Mobile & Birmingham pf.....	60	65	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4379
Min. St. L. & S.S.M. Leased Line	63	68	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4370
Morris & Essex.....	76	79	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4378
New York & Harlem.....	148	158	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4371
New York, Lack. & Western.....	58	60	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4370
Northern Central.....	76	77	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4379
Pittsburgh, Ft. W. & C. pf.....	138	141	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4378
Rensselaer & Saratoga.....	116	121	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4379
St. Louis Bridge 1st pf.....	110	115	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4379
St. Louis Bridge 2d pf.....	52	56	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4378
Schuykill Val. Nav. & R. R.....	47	52	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4377
Tunnet R. R. of St. Louis.....	110	115	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4373
United N. J. R. R. & Canal.....	197	201	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4376
Valley Railroad.....	98	102	Minton & Wolff, 30 Broad St., N.Y.C.....	Broad	4370



Open Security Market—Stocks | Open Security Market—Stocks

**PUBLIC UTILITIES—Continued**

	Paid	Offered	
Pacific Gas & Elec. 1st pf.	90	91½	John Nickerson & Co., 61 B'way, N.Y.C., Bowl. Gr. 6840
Pacific Gas & Elec. 3rd pf.	90	91½	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Pacific Power & Light .....	90	97	John Nickerson & Co., 61 B'way, N.Y.C., Bowl. Gr. 6840
Penn. Power & Light pf.	93½	97	John Nickerson & Co., 61 B'way, N.Y.C., Bowl. Gr. 6840
Penn.-Ohio Electric pf.	79	83	John Nickerson & Co., 111 Broadway, N.Y.C..... Rector 813
Portland Gas & Coke 7% pf.	94	98	John Nickerson & Co., 61 B'way, N.Y.C., Bowl. Gr. 6840
Portland Gas & Coke pf.	94	99	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Pub. Ser. of N. H. com.	95	97	John Nickerson & Co., 61 B'way, N.Y.C., Bowl. Gr. 6840
Pub. Serv. of North Ill. com.	100	102½	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Pub. Serv. of Okla. 7% pf.	90	95	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Puget Sound Pow. & Lf. com.	49	52	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Puget Sd. Pow. & Lf. 7% cum.pf.	102	105	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Republic Ry. & Lf. com.	13½	15½	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Republic Ry. & Lf. pf.	41	45	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Republic Ry. & Lf. com.	13	15	A. A. Houseman & Co., 20 Broad St., N.Y.C..... Rector 6330
Sixth Av. R. R. ....	23	25	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Southwestern Pow. & Lf. pf.	91	93	John Nickerson & Co., 61 B'way, N.Y.C., Bowl. Gr. 6840
Southern Cal. Edison .....	102½	103½	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Southern Cal. Edison .....	130	135	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Standard Gas & Elec. Co. com.	30½	30½	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Standard Gas & Elec. Co. 8% pf.	48½	49½	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Tenn. Elec. Pow. Co. com.	148½	149½	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Tenn. Elec. Pow. Co. new .....	18	18½	A. A. Houseman & Co., 20 Broad St., N.Y.C., Rector 6330
Tenn. Elec. Pow. Co. 6% 1st pf.	50	53	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Texas Pow. & Lt. 7% pf.	95	95	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Texas Pow. & Lt. pf.	95½	95½	John Nickerson & Co., 61 B'way, N.Y.C., Bowl. Gr. 6840
Toledo Edison 9% pf.	103	106	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Tri-City Ry. & Lf. 5% pf.	80	85	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
United Gas & Elec. 1st pf.	43½	44	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
United Gas & Elec. 1st pf.	43½	43½	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
United Gas & Elec. Co. 2d pf.	10	12	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
United Lt. & Ry. Co. pf.	106	106	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
United Lt. & Ry. Co. pf.	78	80	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
United Lt. & Ry. Co. pf.	78	80	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
United Lt. & Rys. com.	100	106	MacQuoid & Coady, 25 Broad St., N.Y.C. .... Rector 7654
United Lt. & Rys. 9% pf.	77	79	MacQuoid & Coady, 25 Broad St., N.Y.C. .... Rector 7654
Utah Pow. & Lt. 7% pf.	95	99	John Nickerson & Co., 61 B'way, N.Y.C., Bowl. Gr. 6840
Utah Pow. & Lt. 7% pf.	94	95	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Utah Pow. & Lt. Co. 7% pf.	94	95	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
West Virginia Utilities 7% pf.	31	35	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Western Power Corp. com.	33	35	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Western Power Corp. pf.	83	87	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Western Penn. Co. ....	22½	25½	A. A. Houseman & Co., 20 Broad St., N.Y.C., Rector 6330
West. States G. & E. Co. 7% pf.	77	81	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Wisconsin Edison capital .....	39	W. O.	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Wisconsin Edison 7% pf.	82	85	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Wis. Pow. & Lt. 7% pf.	90	90	John Nickerson & Co., 61 B'way, N.Y.C., Bowl. Gr. 6840
Yadkin River Power 7% pf.	94	97	Fynchon & Co., 111 Broadway, N.Y.C..... Rector 813
Yadkin River Power pf.	93	96½	John Nickerson & Co., 61 B'way, N.Y.C., Bowl. Gr. 6840

## INDUSTRIAL AND MISCELLANEOUS

	Bid	Offered			
Aluminum Mfg. Co. Inc. 7% pf.	100	103	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
American Radii Co. 7% pf.	118	123	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
American Rolling Mills 7% pf.	103	110	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Armstrong & Co. 7% pf.	98	102	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Bakery Bros. & Spindler 1st pf	93	100	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Bayer Bros. 7% pf.	105	105	Pynchon & Co.,	Co. 61 B'way, N.Y.C.	Bowl Gr. 6340
Borden's Cond. Milk Co. 6%	101	105	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Brighton Mills 7% pf. Class A	51	70	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Buckeye Bulk-Col. Co. 7% pf.	93	103	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Bucyrus Co.	93	103	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Burroughs Adding Machine	170	183	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Caracas Sugar Co.	20	23	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Reactor 6330
Central Aguirre Sugar.	97	99	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Reactor 6330
Central Aguirre Sugar Co.	93	103	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Childs Co. 7% pf.	103	112	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Clinchfield Coal Corp. 7% pf.	105	100	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Clinchfield Coal Corp. 3% com.	20	32	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Conglomerum Pfl. Co. 8% com.	93	97	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Continental Oil Co. 8% com.	45	48	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Dodge Mfg. Co. 8%	80	85	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Douglas Shoe Co. conv. 7% pf.	105	107	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Eleman Magneto 7% pf.	30	30	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Firestone Tire & Rubber	82	85	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Reactor 6330
Firestone Tire & Rubber 7% pf.	74	76	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Fisk Rubber Co. 7% pf.	74	76	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Flord Motor of Canada.	440	460	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Reactor 6330
Goodyear Tire & Rubber 7%	40	43	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Hodges & Sons Co.	88	92	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Irator & Knight Mfg. Co.	63	68	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
It. Atlantic & Pac-Tea Co. 7% pf	107	111	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Irest Western Sugar Co., new	80	86	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Reactor 6330
Irest Western Sugar Co.	83	89	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Holly Sugar Co. 7%	103	108	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Holly Oil Co. 7%	103	112	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Hupp Motor Co. 7% pf.	106	112	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Imperial Oil of Canada.	117	119	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Ind. & Ill. Coal Co. 7%	53	60	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Libby-Owens Glass 7% pf.	116	123	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Libby-Owens Glass	110	120	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Lins. Baking Co. 7%	55	60	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Merck & Co. 8% pf.	94	98	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Meyer & Co. 7%	98	100	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Reactor 6330
New York Oil Co.	10	10	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Reactor 6330
Old Dominion Steamship Co.	320	350	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Reactor 6330
Olge Detroit Motor Co.	81	86	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Reactor 6330
Olge Detroit Motor Co.	80	85	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Procter & Gamble 8%	150	W. O.	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Procter & Gamble 6%	106	110	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Procter & Gamble com.	137	141	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Ray-Hoyce 7% pf.	45	50	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Royal Ind. Prod.	98	105	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Savannah Sugar Refining Co.	50	55	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Savannah Sugar Refining Co.	50	50	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Reactor 6330
Savannah Sugar Ref. Co. 7%	55	60	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
Schwartz & Co.	100	105	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Reactor 6330
Terwin-Williams 7% pf.	98	101	Pynchon & Co.,	111 Broadway, N.Y.C.	Reactor 513
B. Stearns Motor com.	21	23	A. A. Housman & Co.,	20 Broad St., N.Y.C.	Reactor 6330

Bids Offered									
Caracas Sugar Co.	22	23	Farr & Co.	133	Front St., N.Y.C.	John	6428		
Central Aguirre Sugar (ex div.)	974	99	Farr & Co.	133	Front St., N.Y.C.	John	6428		
Fajardo Sugar Co.	114	117	Farr & Co.	133	Front St., N.Y.C.	John	6428		
Guantanamo Refining	38	60 1/2	Farr & Co.	133	Front St., N.Y.C.	John	6428		
Natl. Sugar Refining (ex div.)	105	107	Farr & Co.	133	Front St., N.Y.C.	John	6428		
Savannah Sugar Refining	57	61	Farr & Co.	133	Front St., N.Y.C.	John	6428		
Savannah Sugar Refining pf (ex div.)	81	85	Farr & Co.	133	Front St., N.Y.C.	John	6428		
West Indies Sugar Fin. Corp. pf	40	52	Farr & Co.	133	Front St., N.Y.C.	John	6428		

**Bank Stocks**  
**Gilbert Elliott & Co.**  
Members New York Stock Exchange  
Exchange Place, N. Y. Bowling Green



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